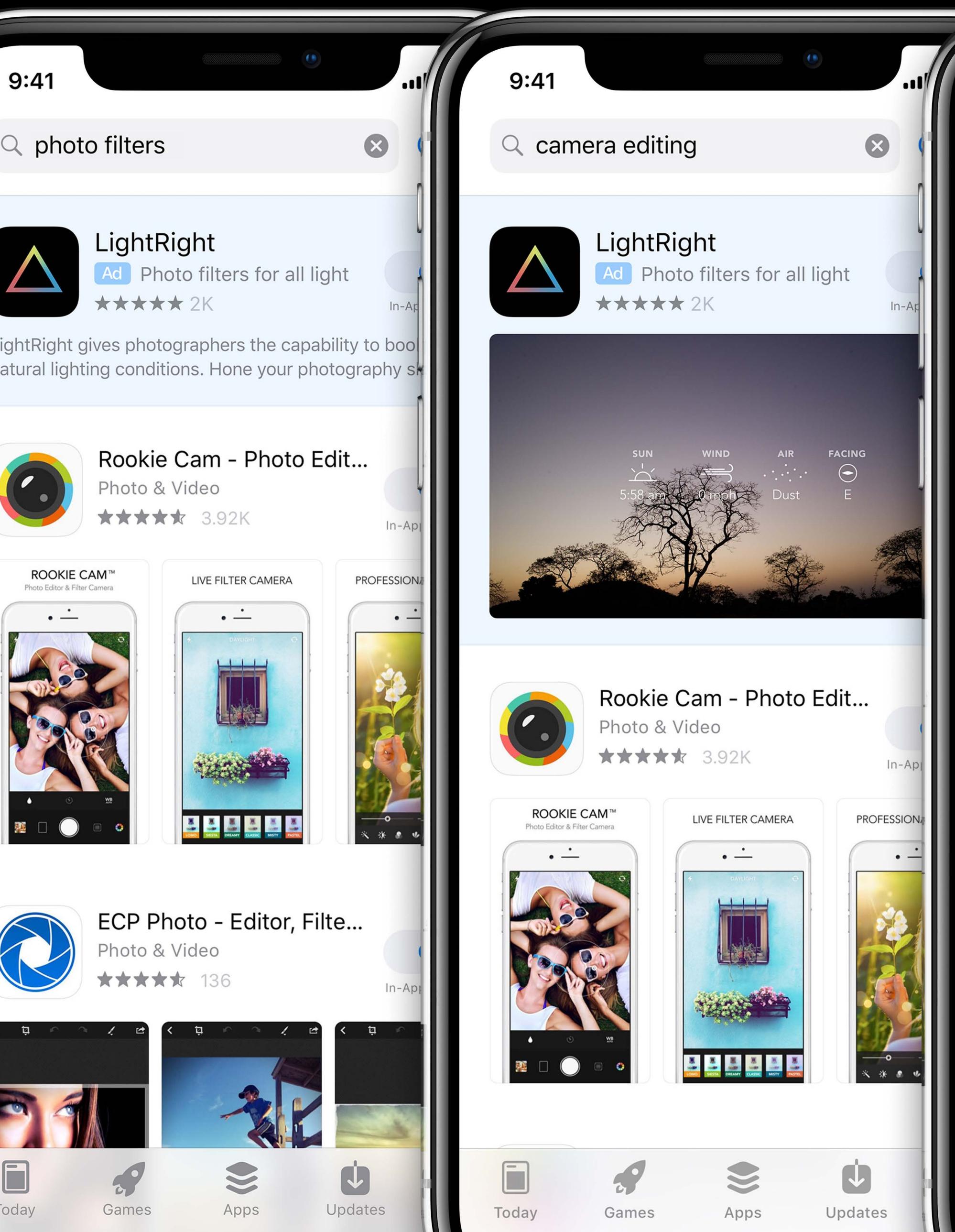


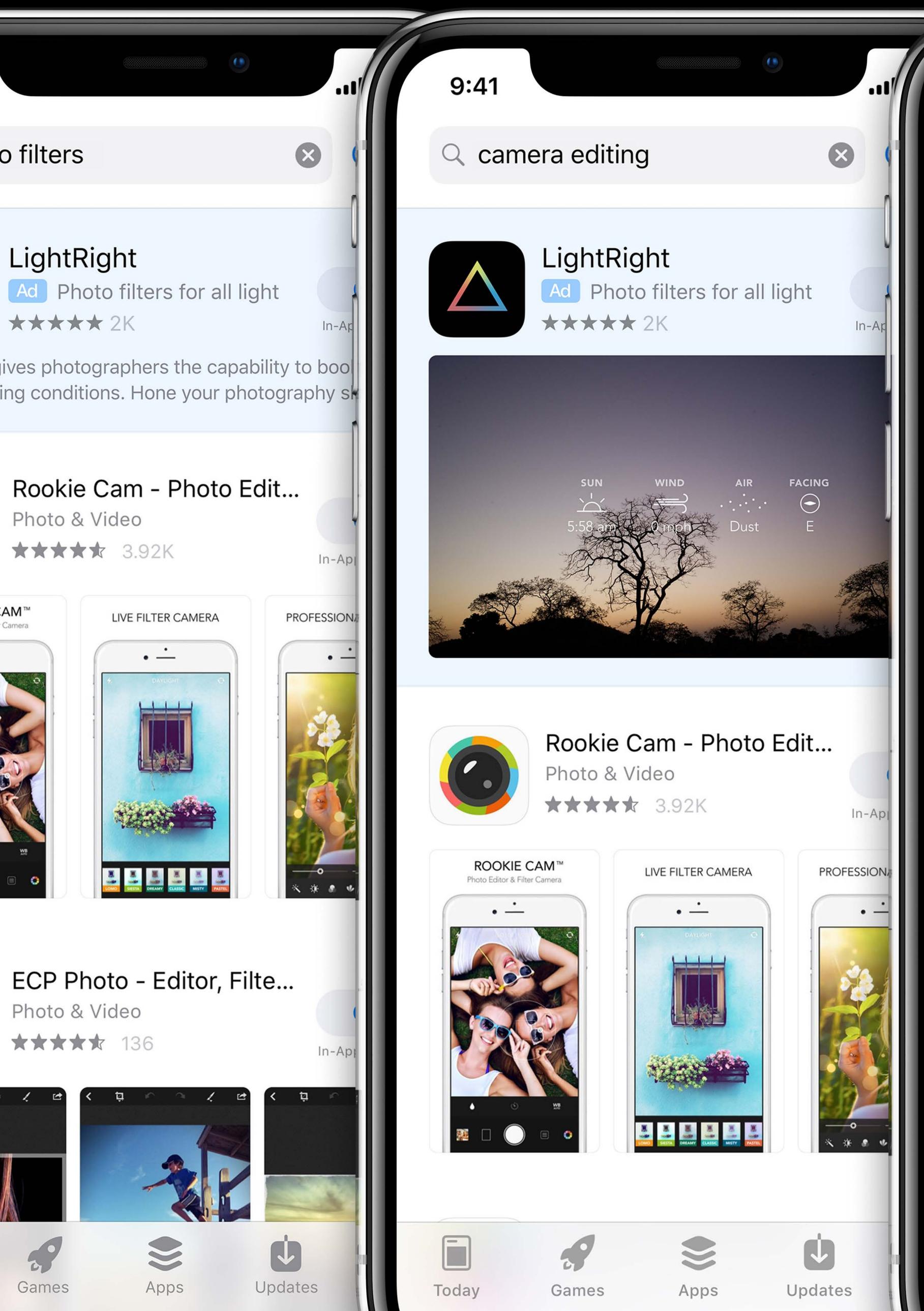
## What's New in Search Ads Session 304

### Lindsay Verity, Advertising Platforms Carol Hsu, Advertising Platforms

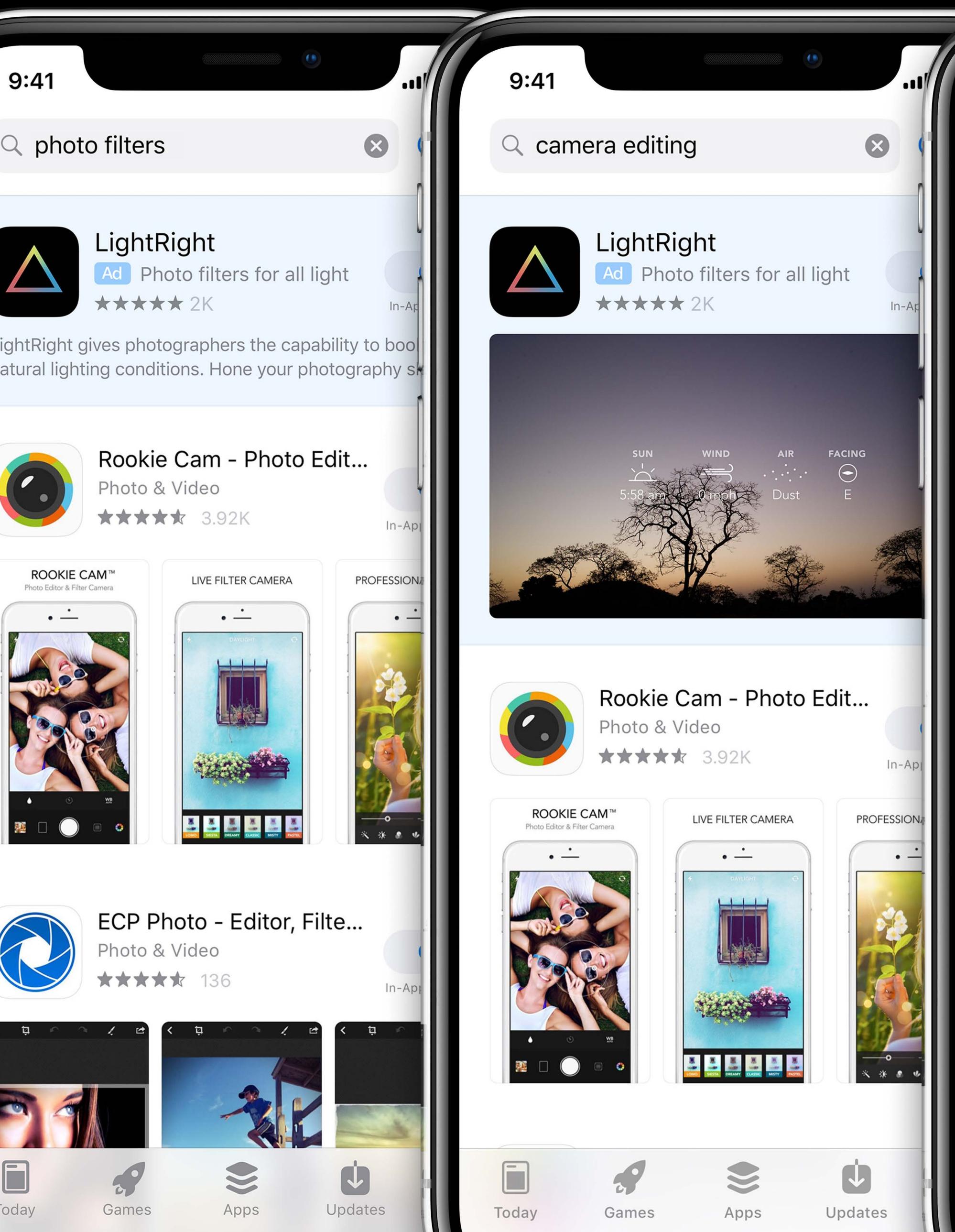
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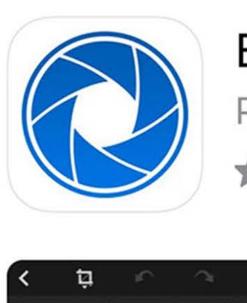


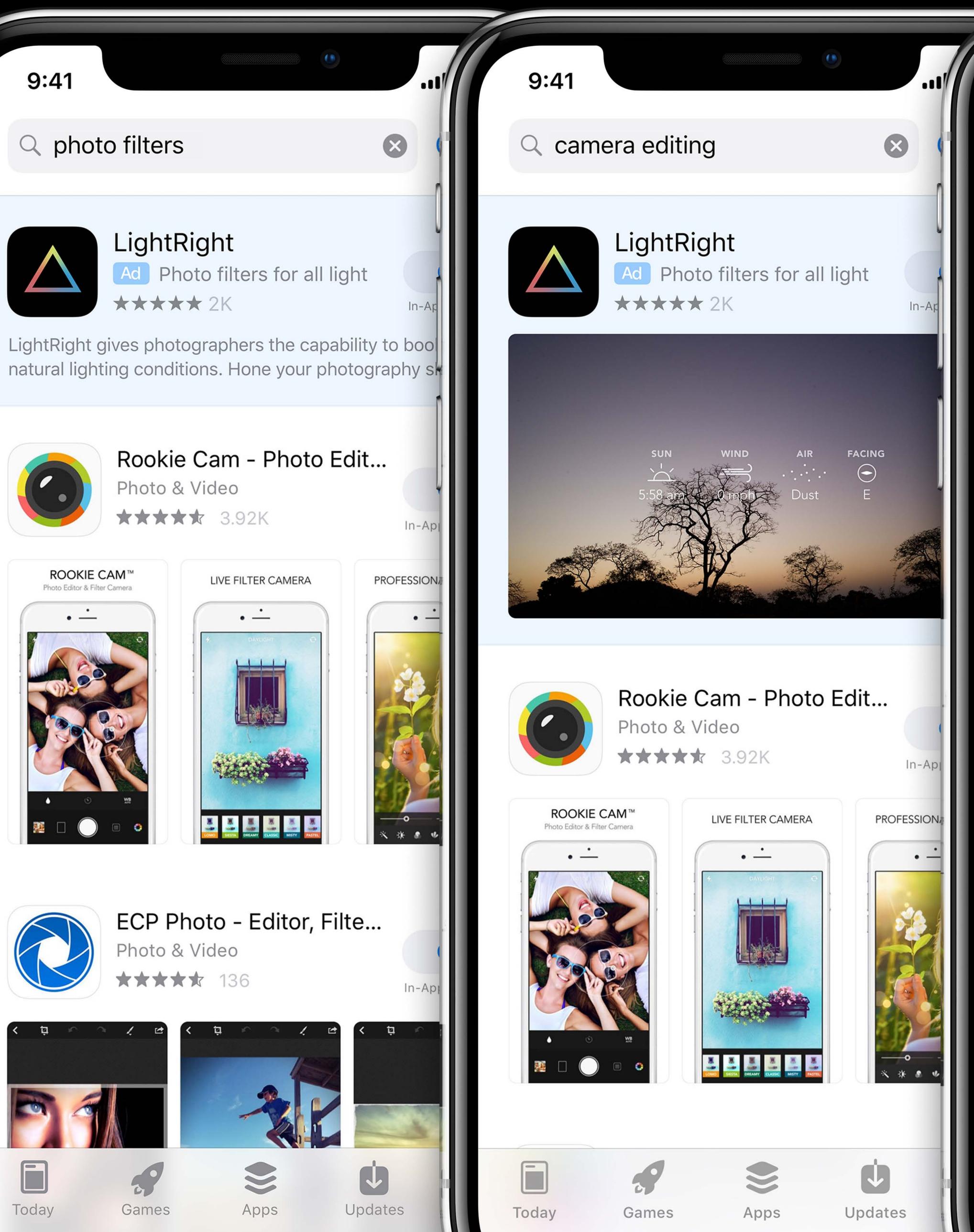














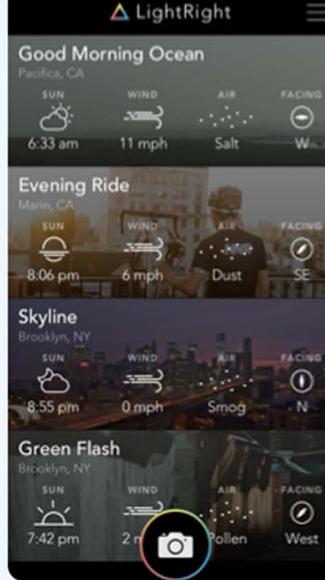


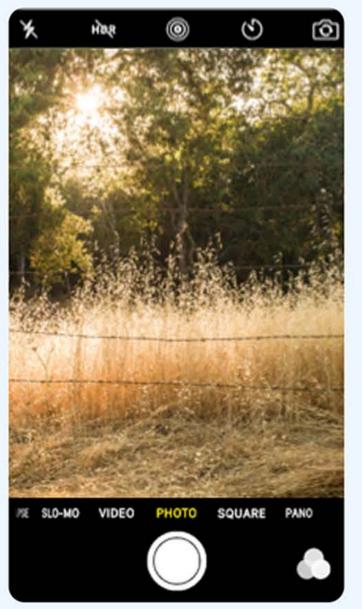




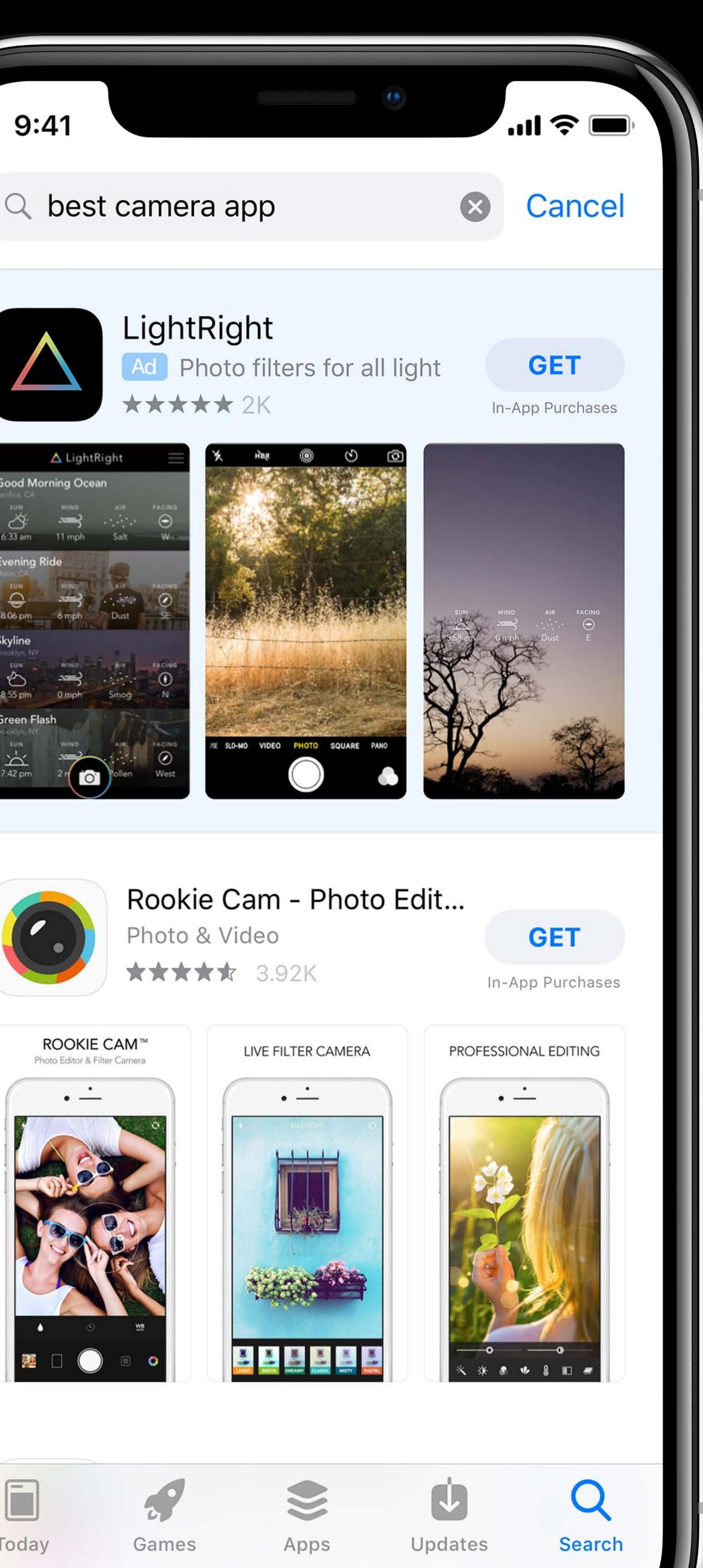




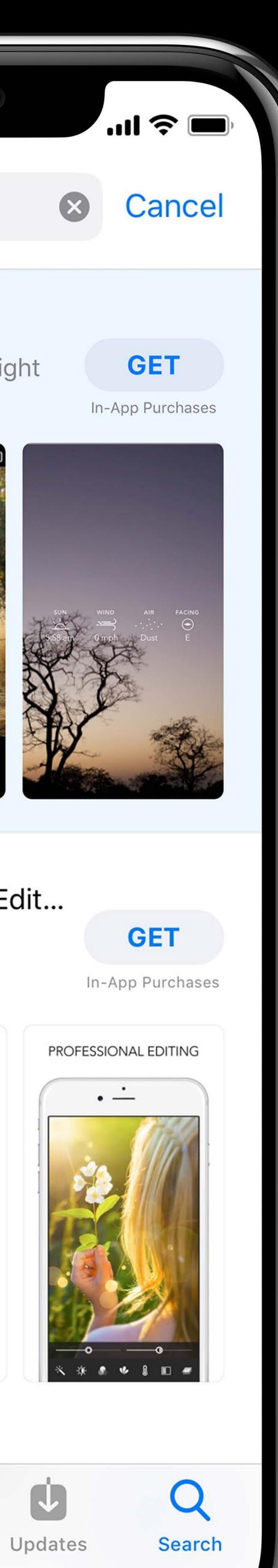




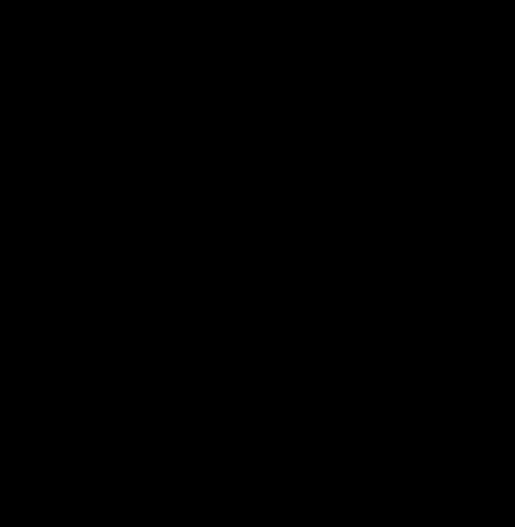












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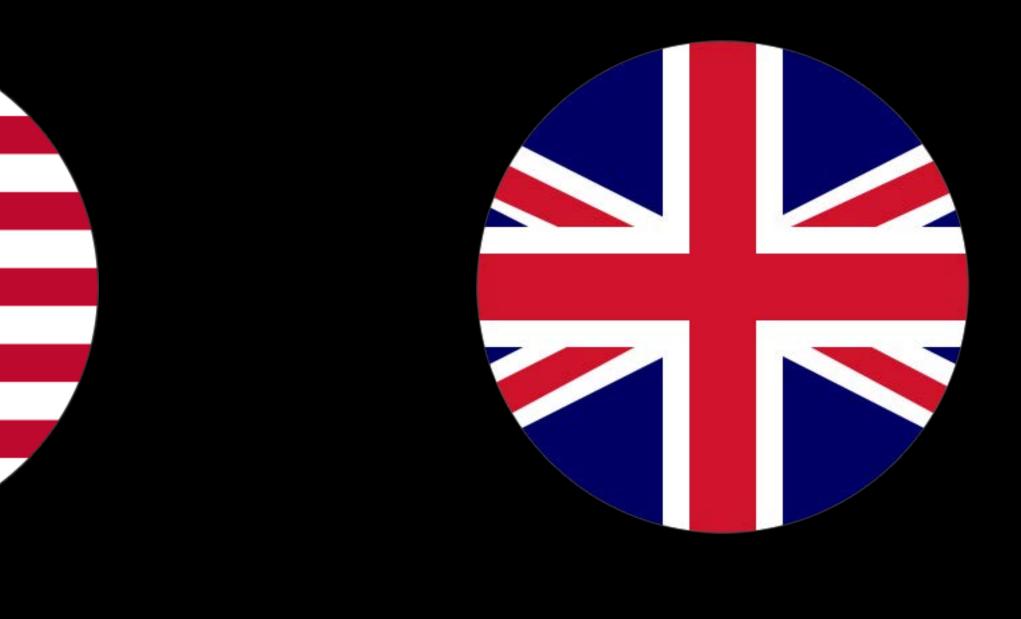
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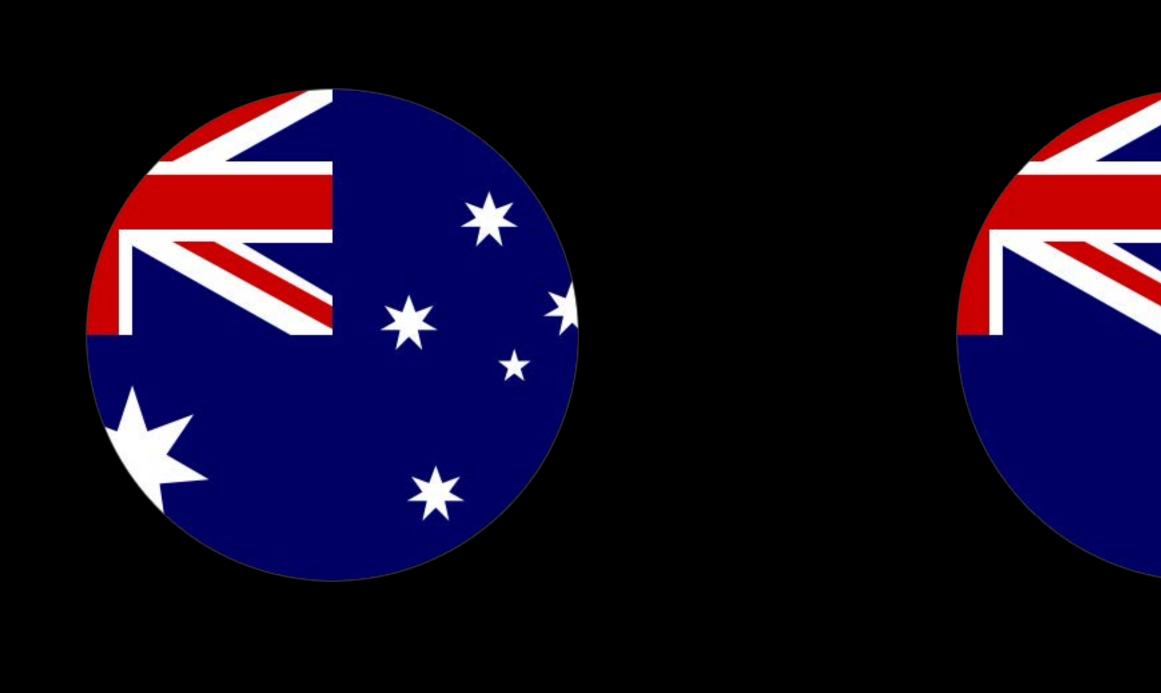
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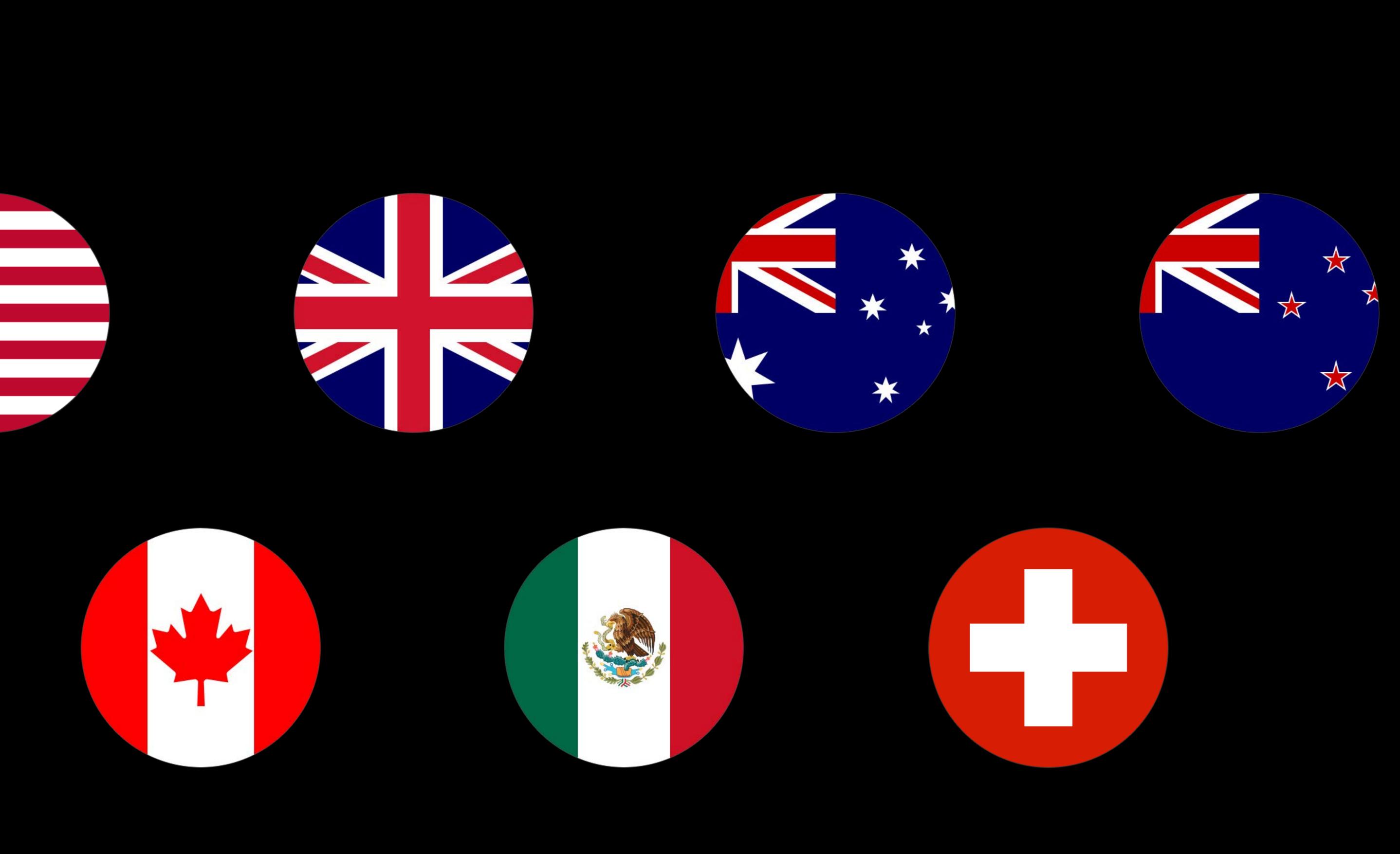






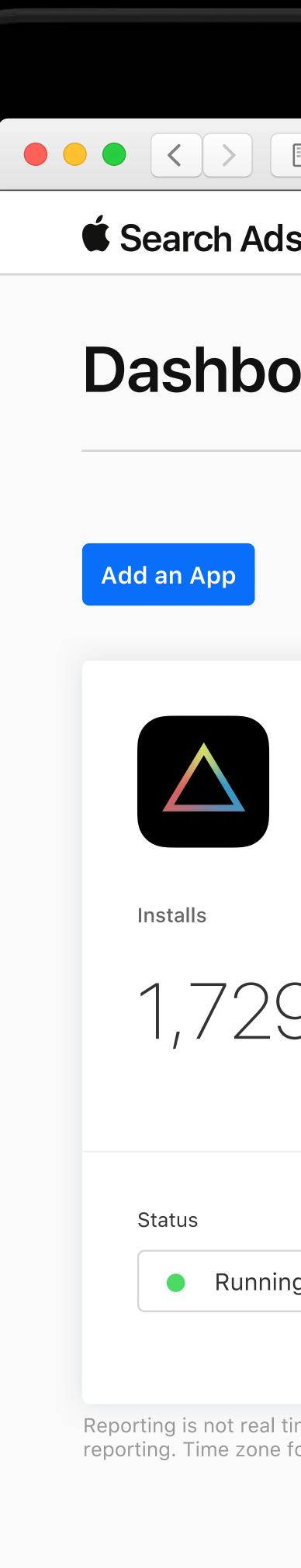


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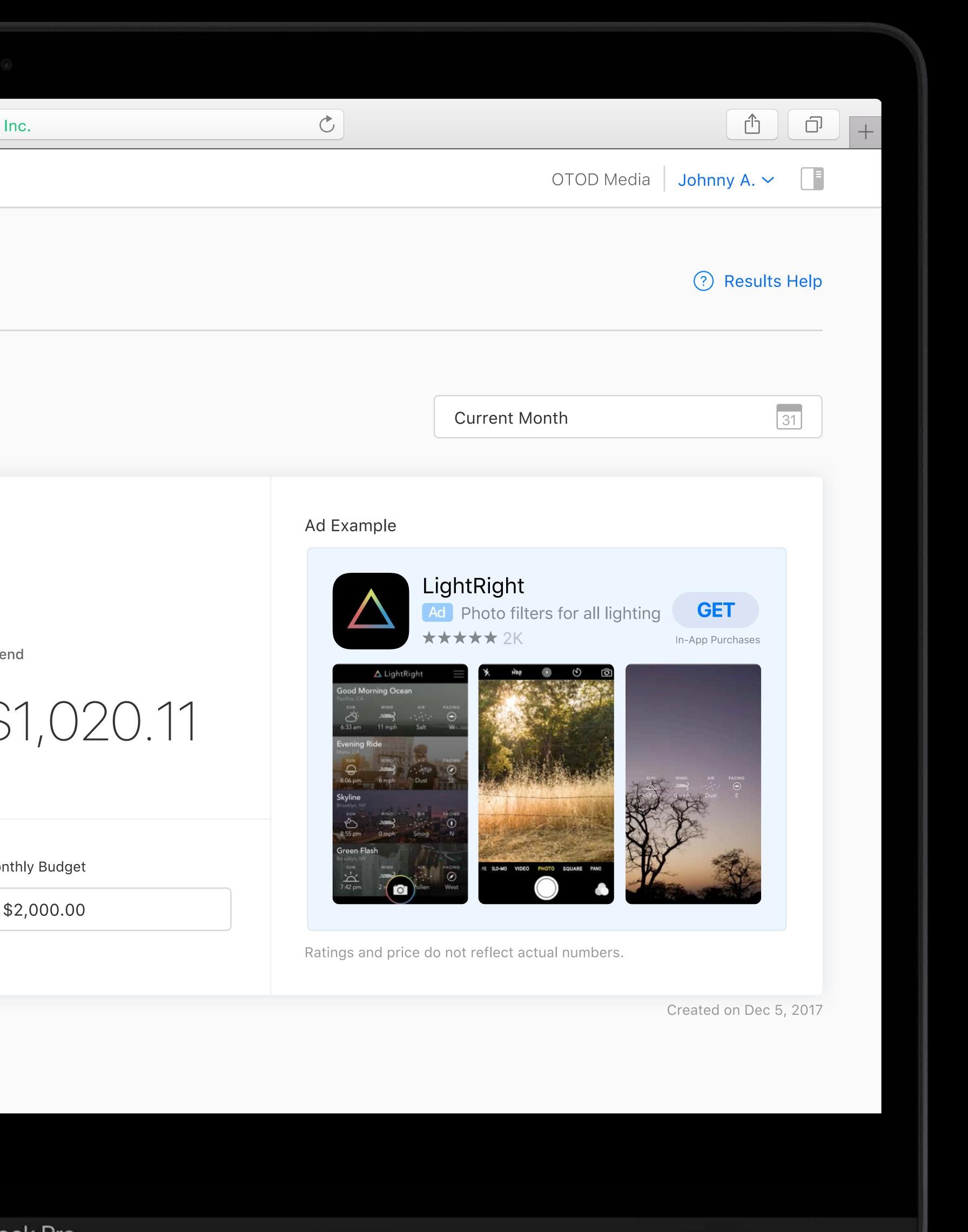






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## "Search Ads has given us a huge increase in high-value users in multiple regions. Now we're using Search Ads to help us launch other apps too."

- Stephen Homer, Postsnap

## "The quality of users is so good that the numbers upgrading from free to subscription is double that of any other paid channel."



- Yuval Kaminka, JoyTunes

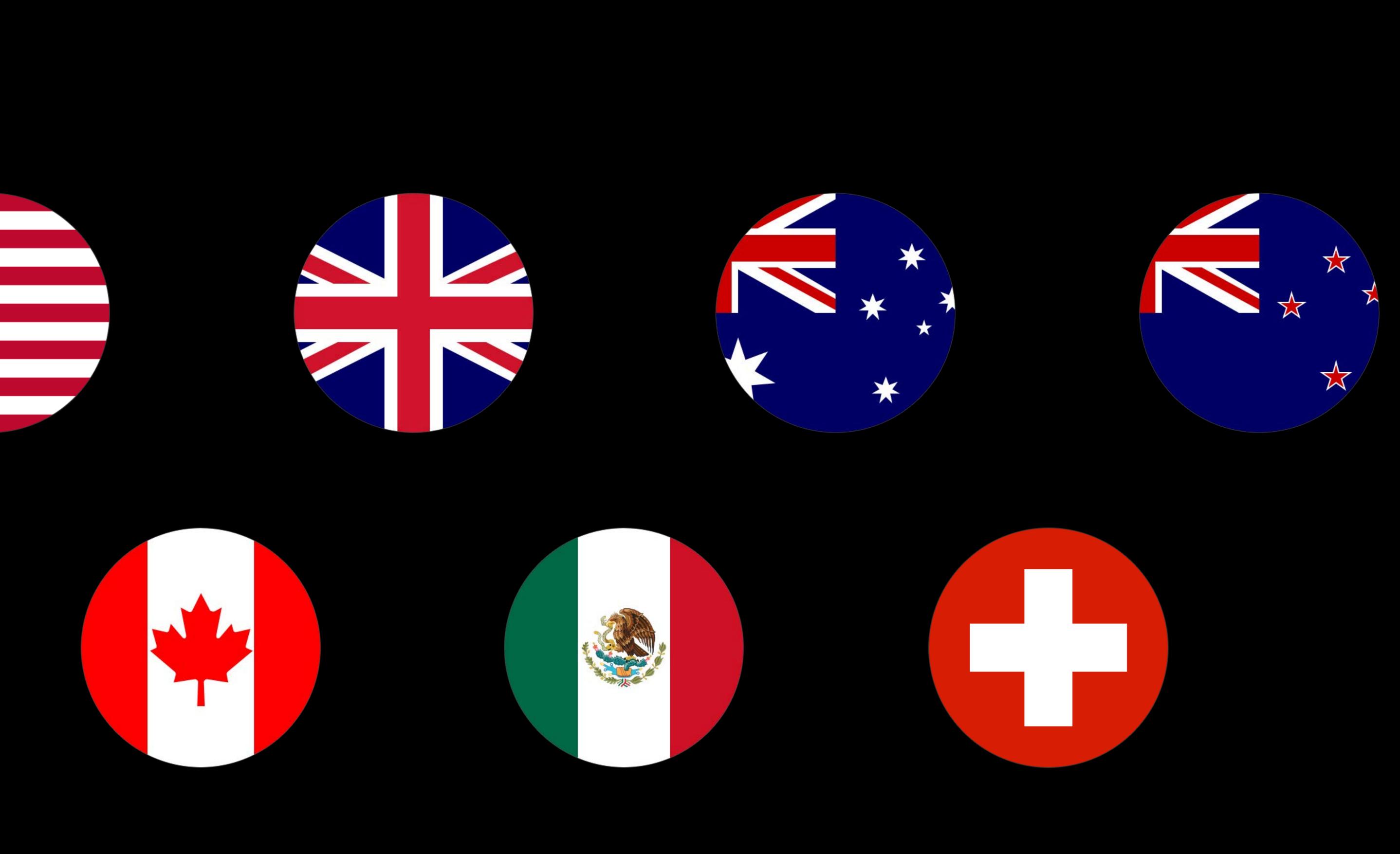
# "An extremely powerful product that has brought us high-quality users and engagement rates 10 percent higher than average."



- Jeet Niyogi, Marketing Director, Playtika

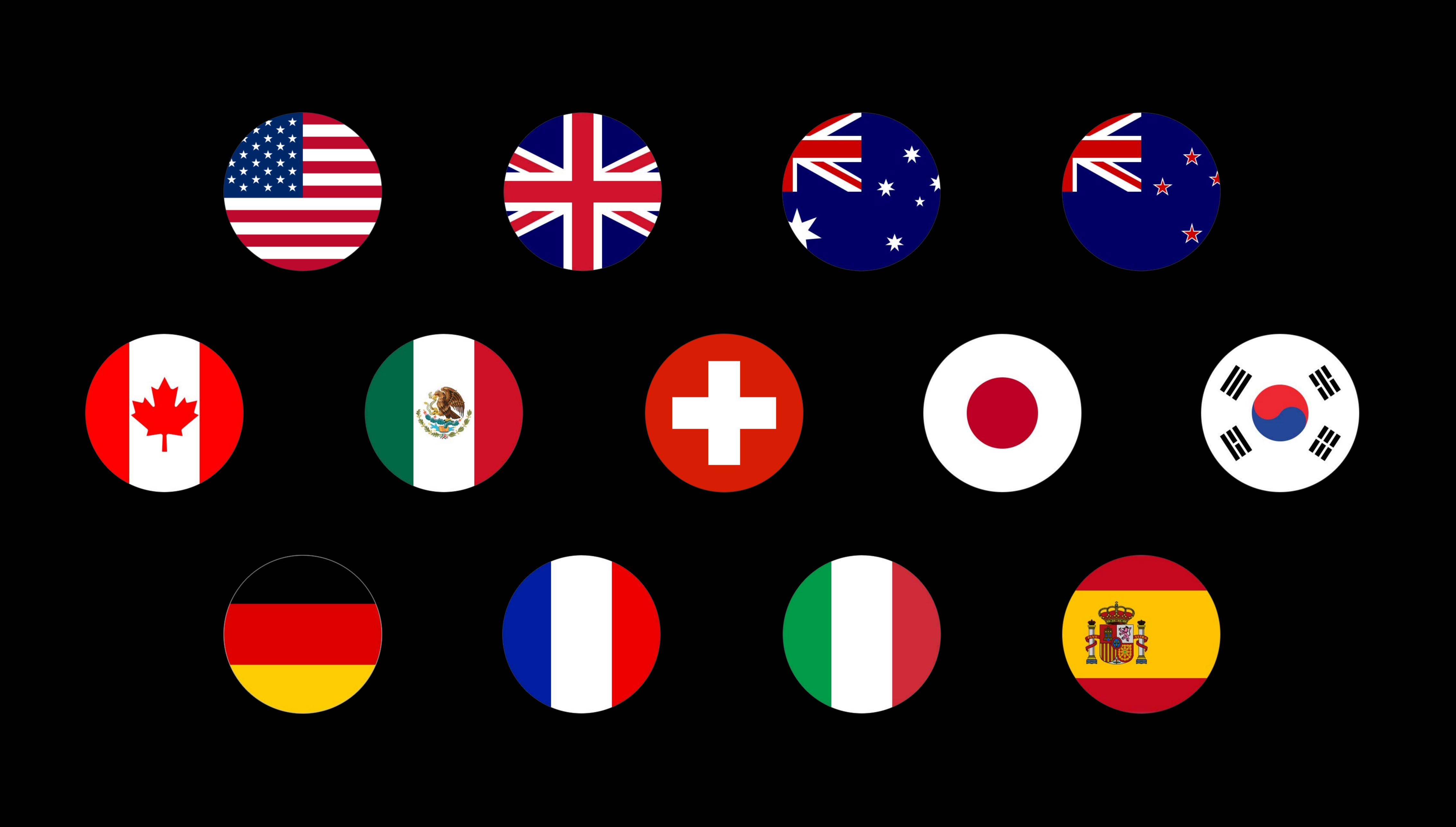


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Search Ads Basic Overview





Select an app. If you'd like to promote more than one, you can add them later.

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### Choose an app

Choose app...

### Select storefronts ?

Choose an app for eligible storefronts

### Enter your monthly budget ②

Enter your max cost-per-install (CPI) ?

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Select an app. If you'd like to promote more than one, you can add them later.

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### Choose an app

Choose app...



NoMoss - AR

TrikTrek

Choose an app for eligible storefronts

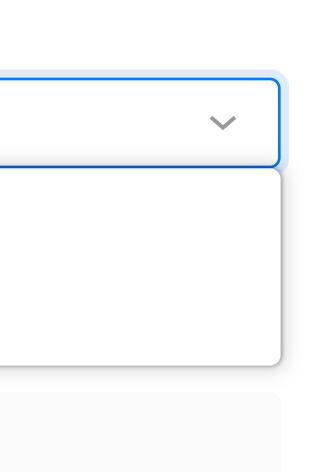
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### Choose an app

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NoMoss - AR

TrikTrek

Choose an app for eligible storefronts

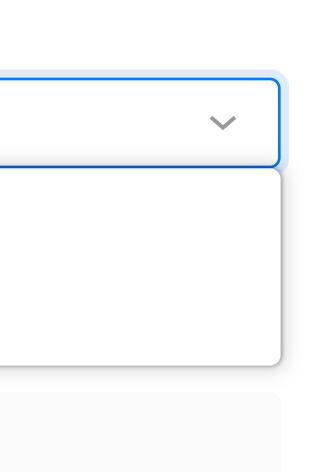
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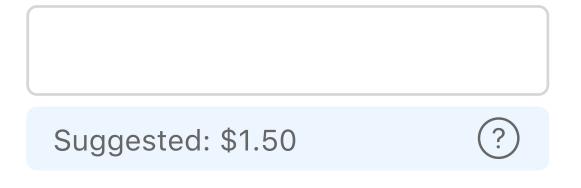
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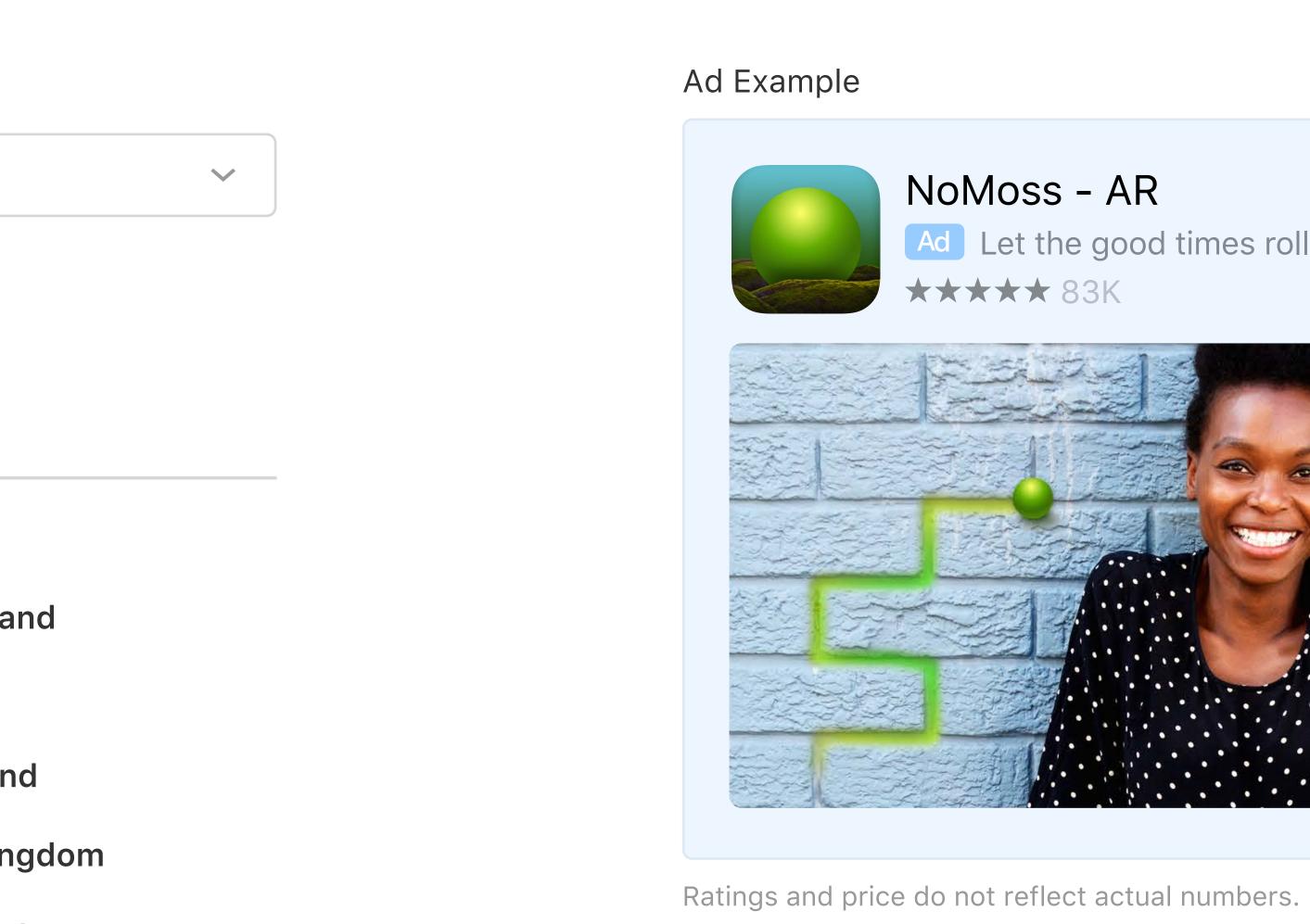


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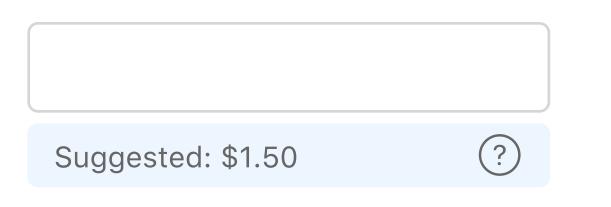


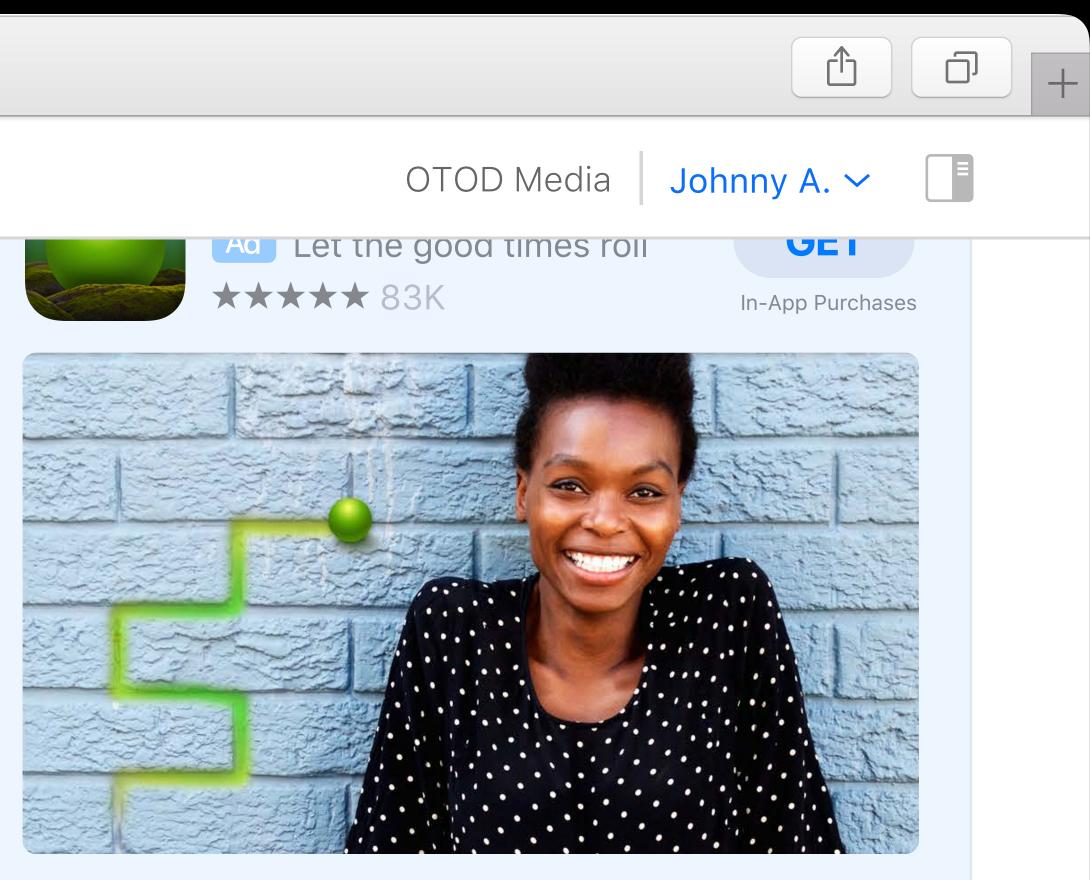


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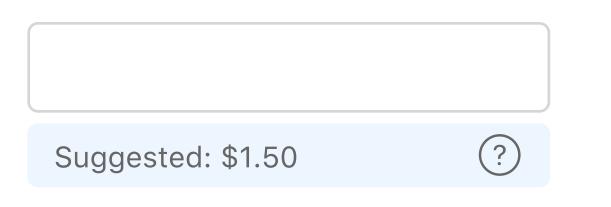


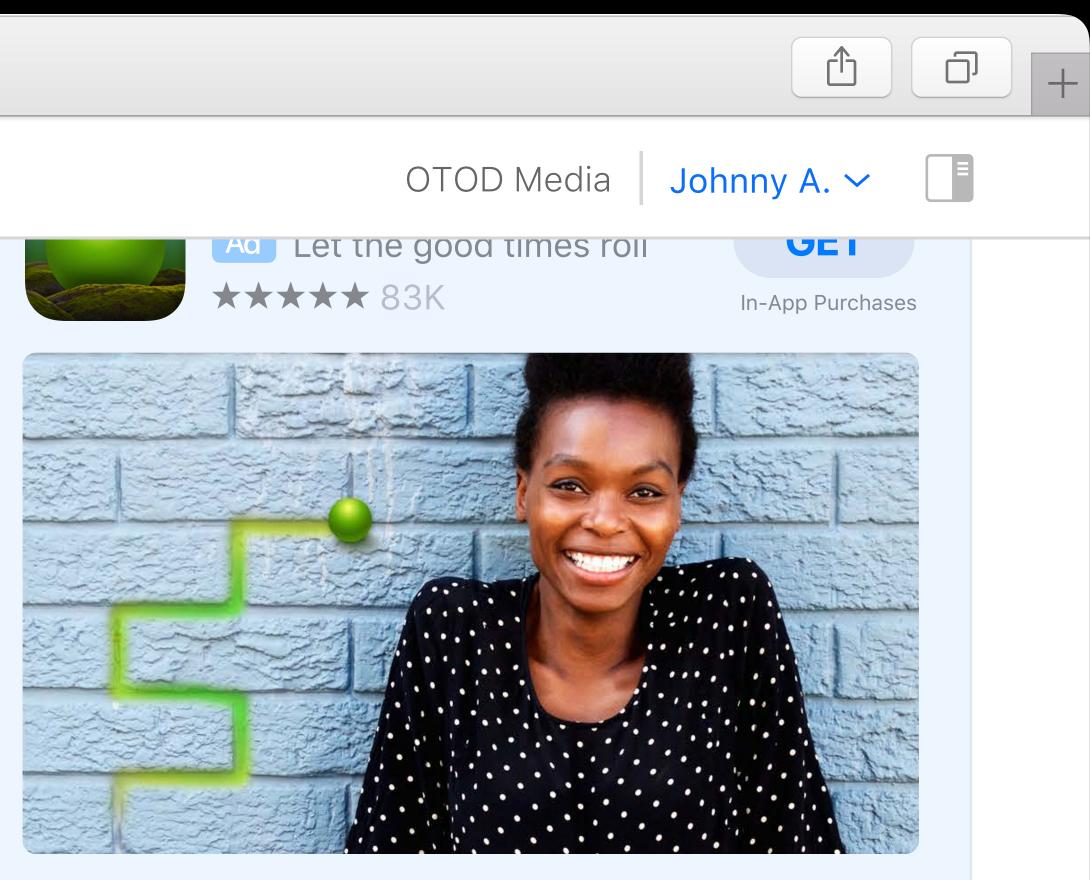


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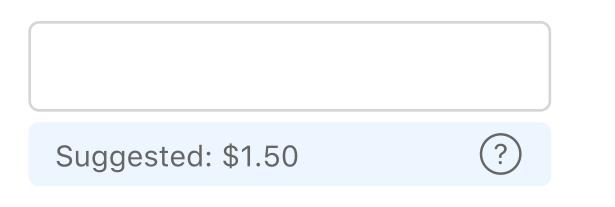


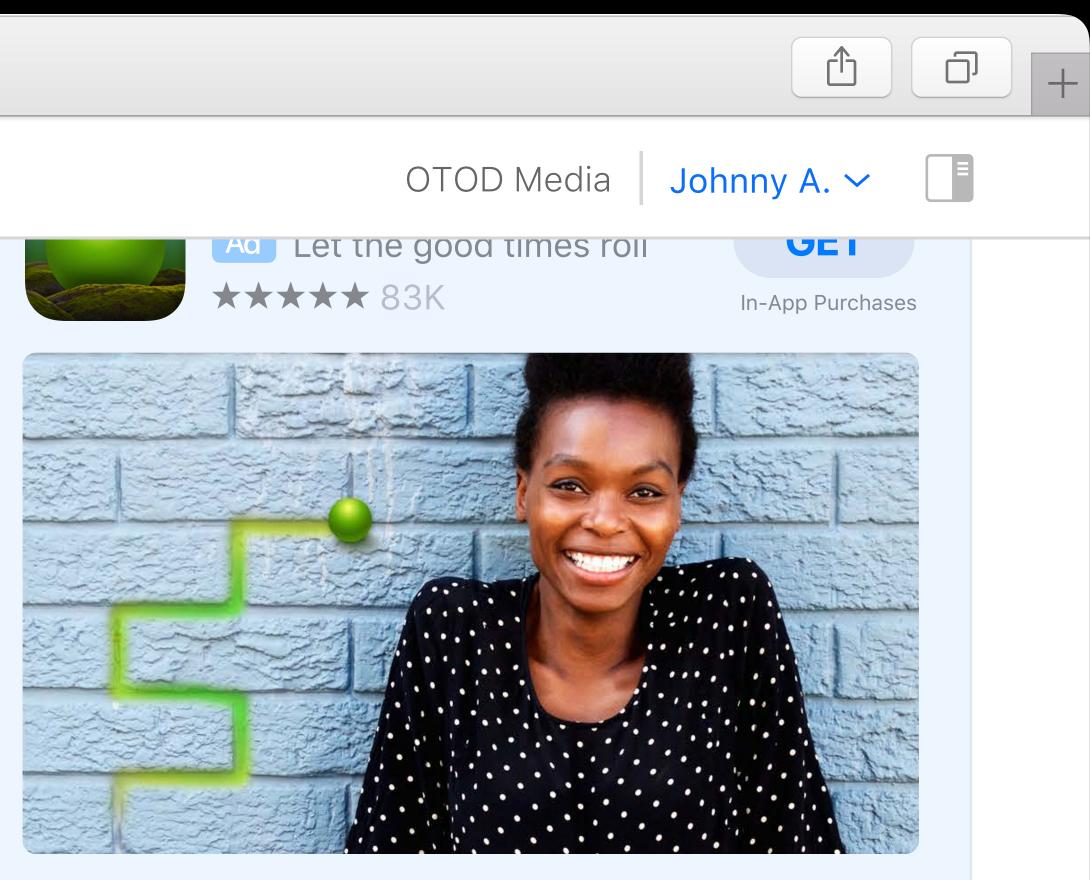


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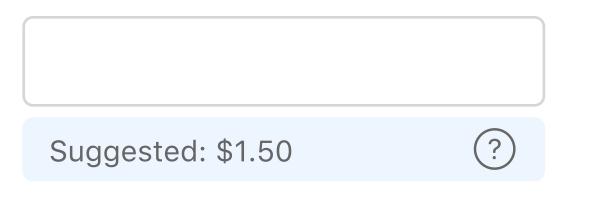


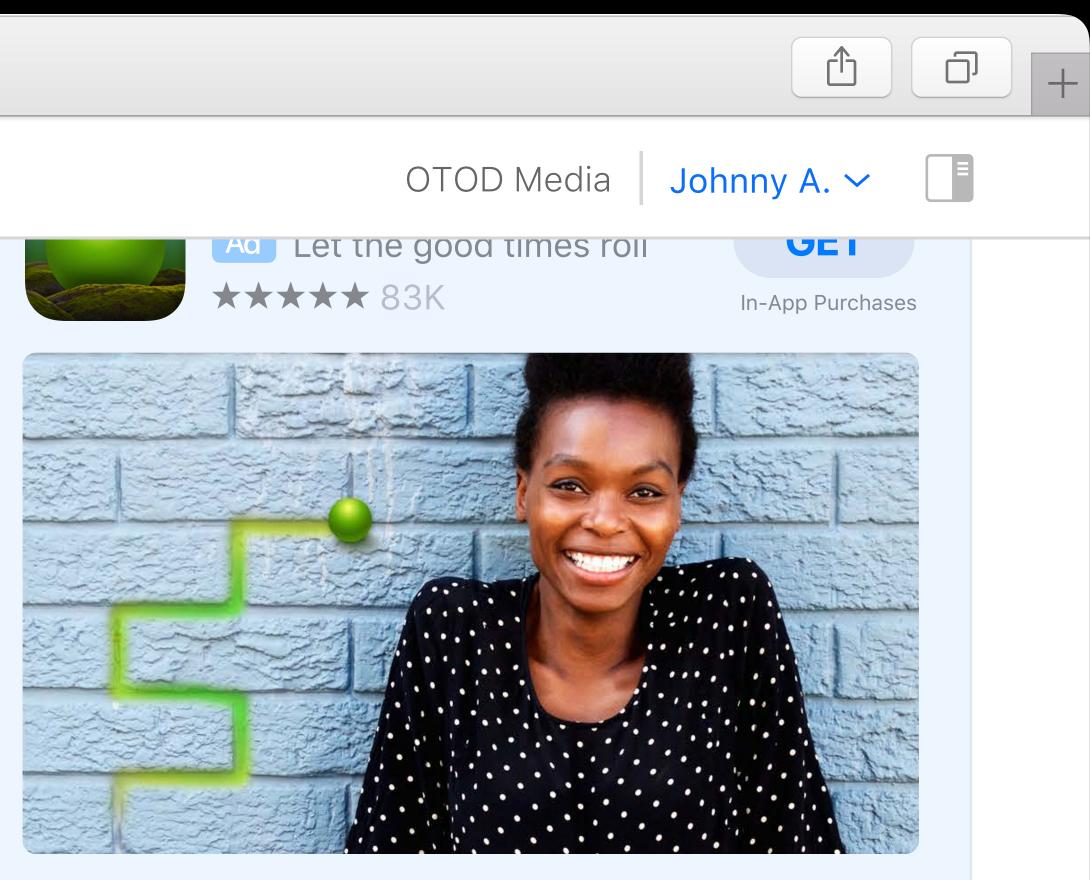


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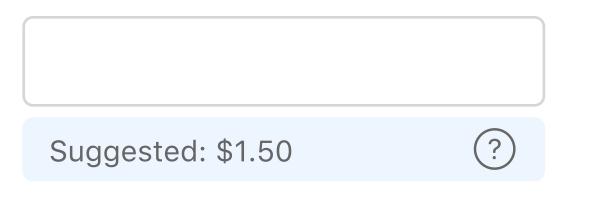


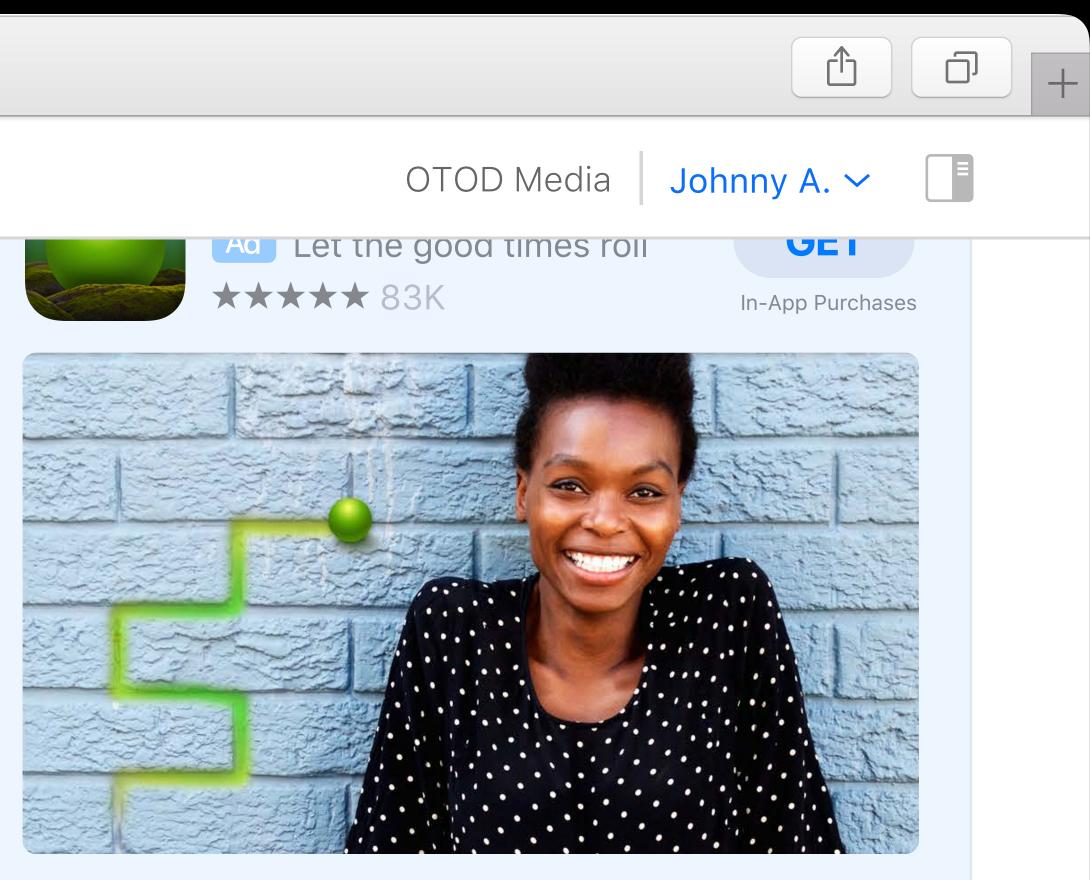


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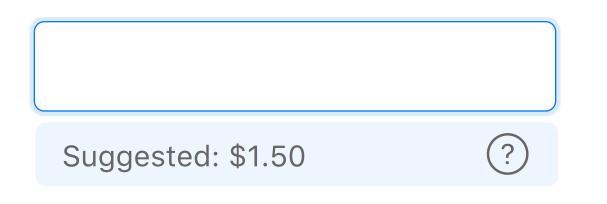


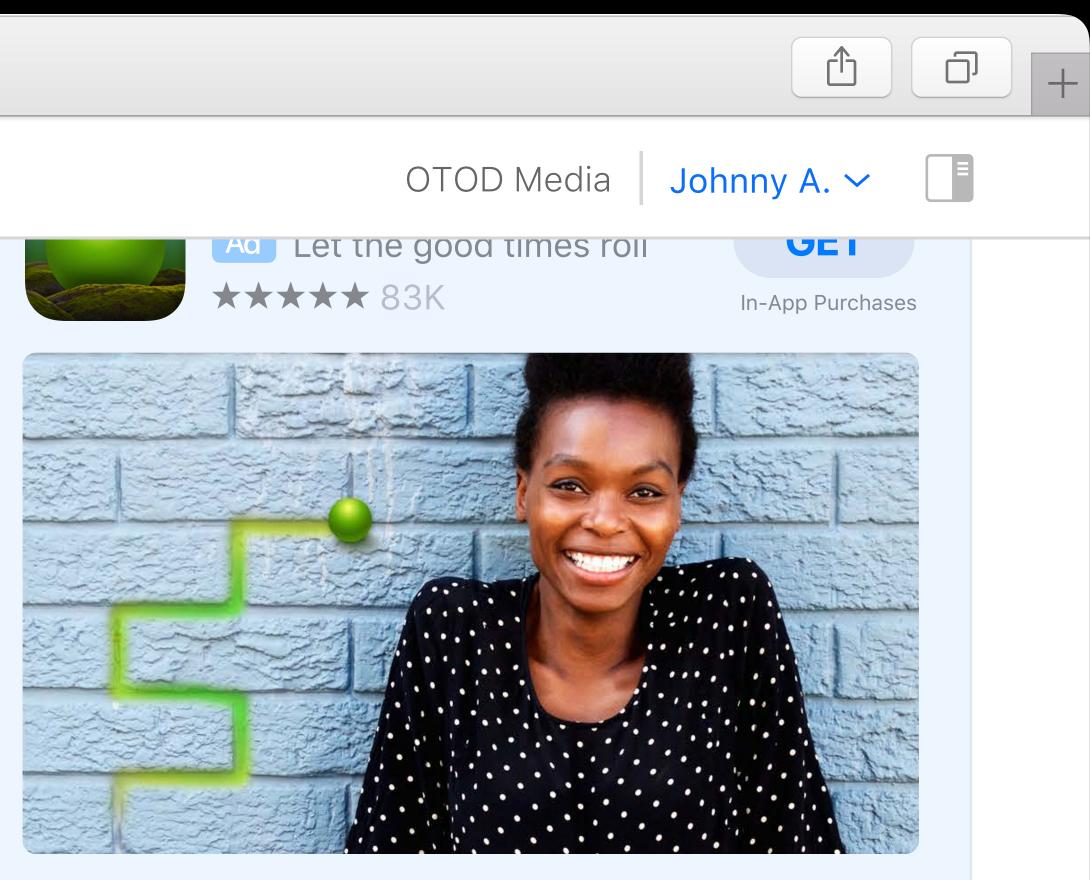


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### Enter your max cost-per-install (CPI) ?





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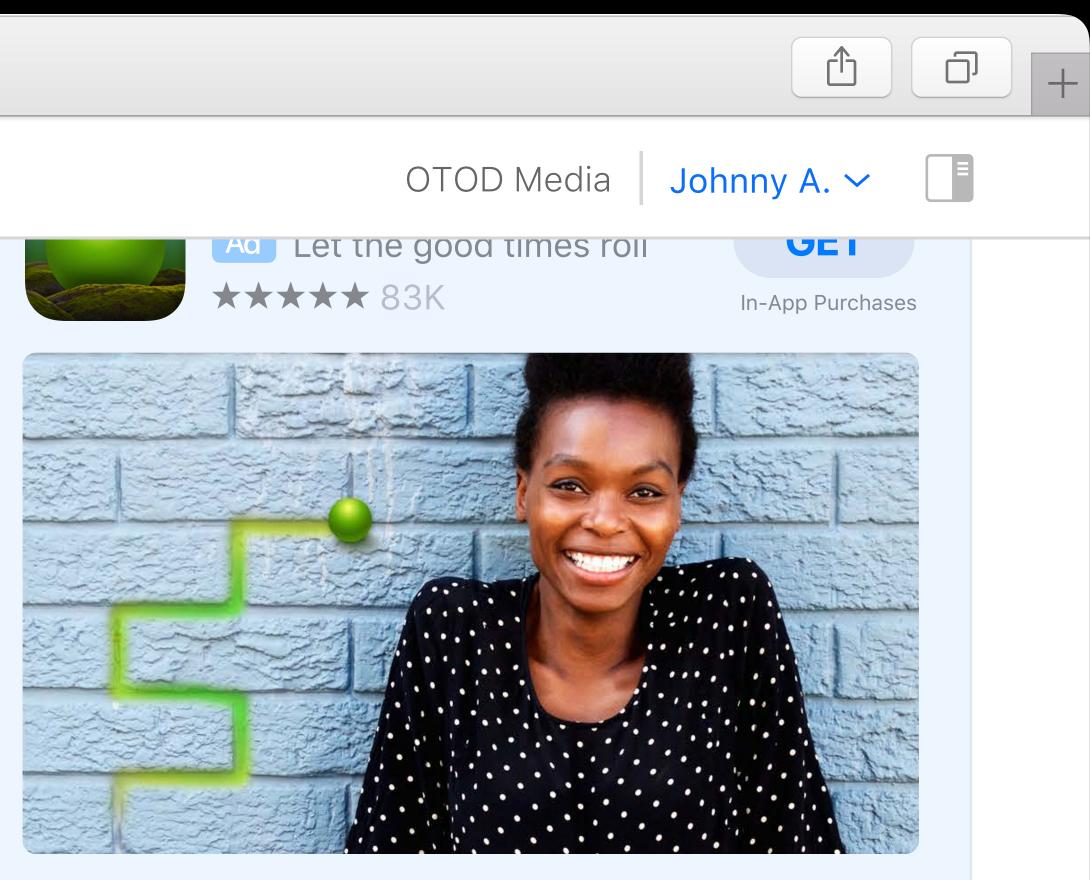
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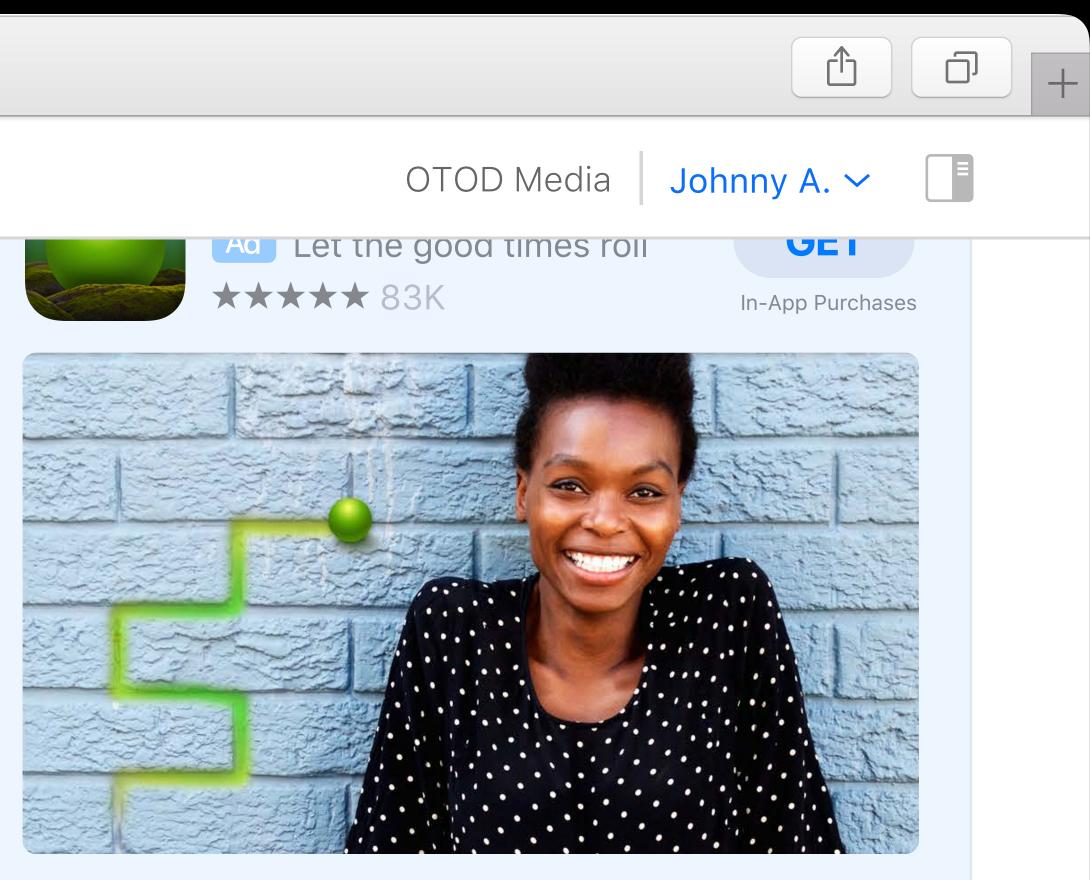
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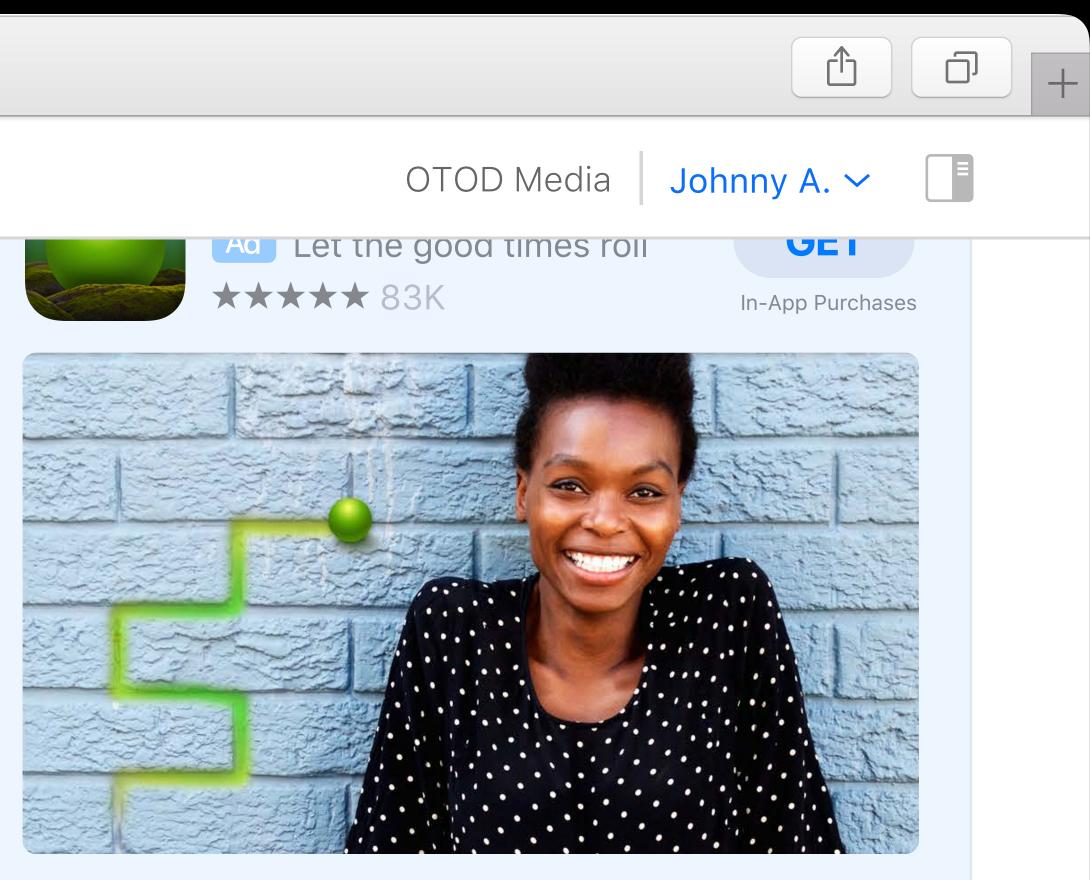
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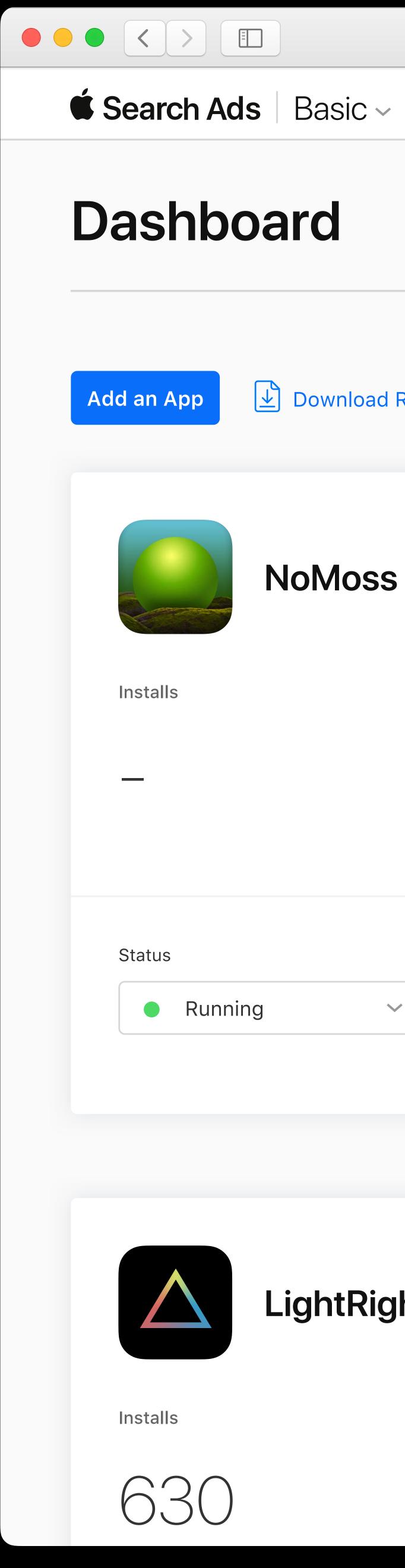


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### NoMoss - AR

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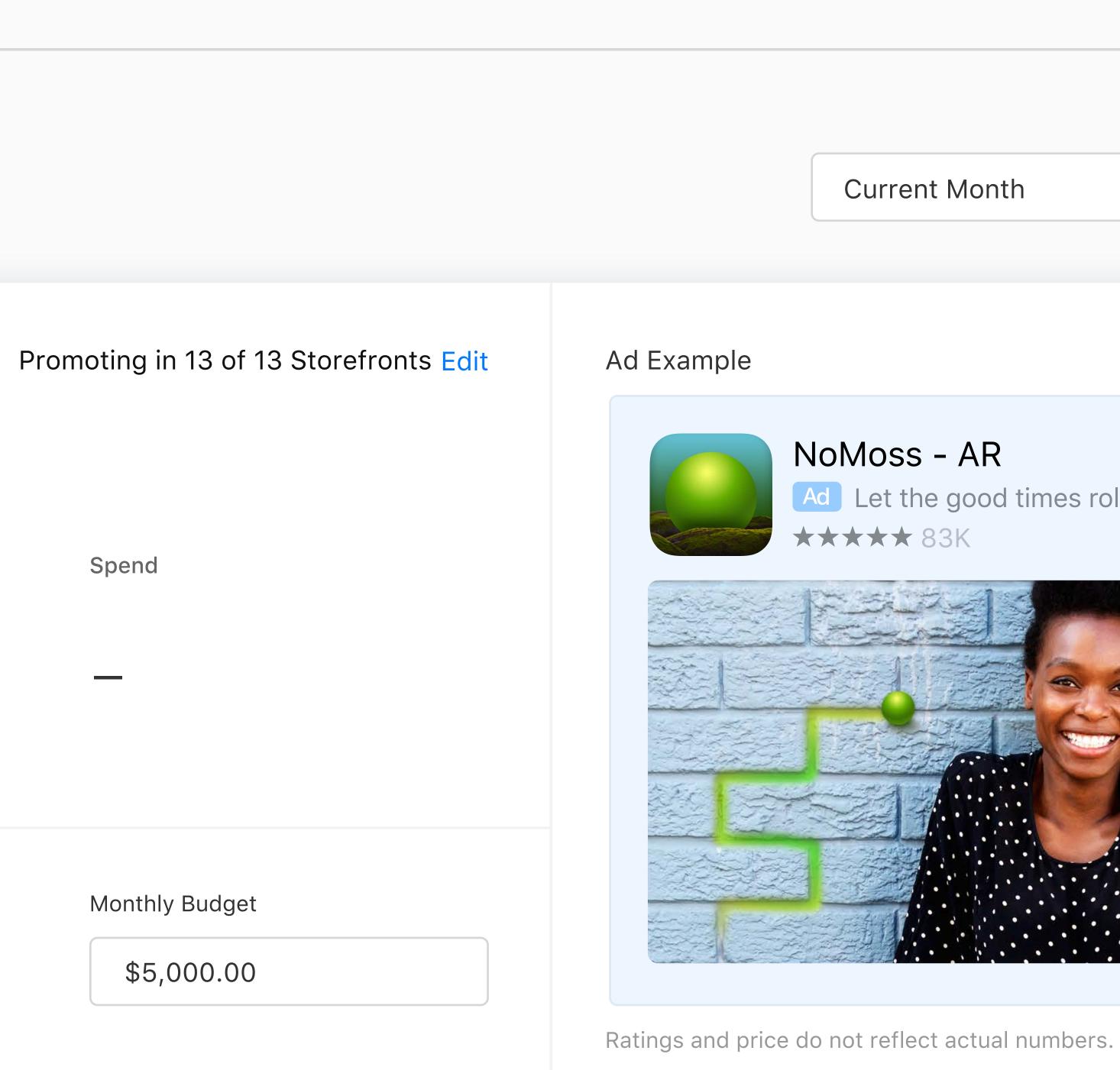
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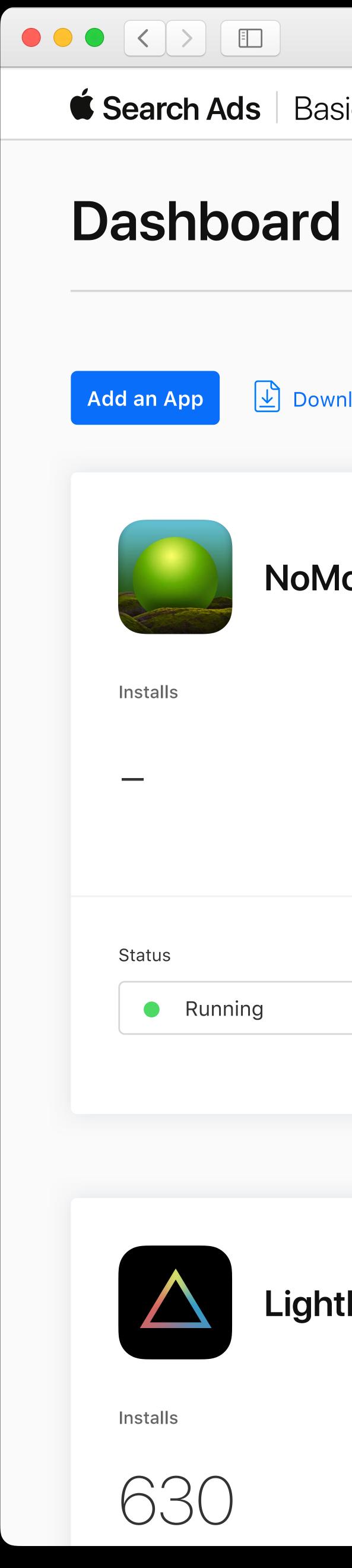
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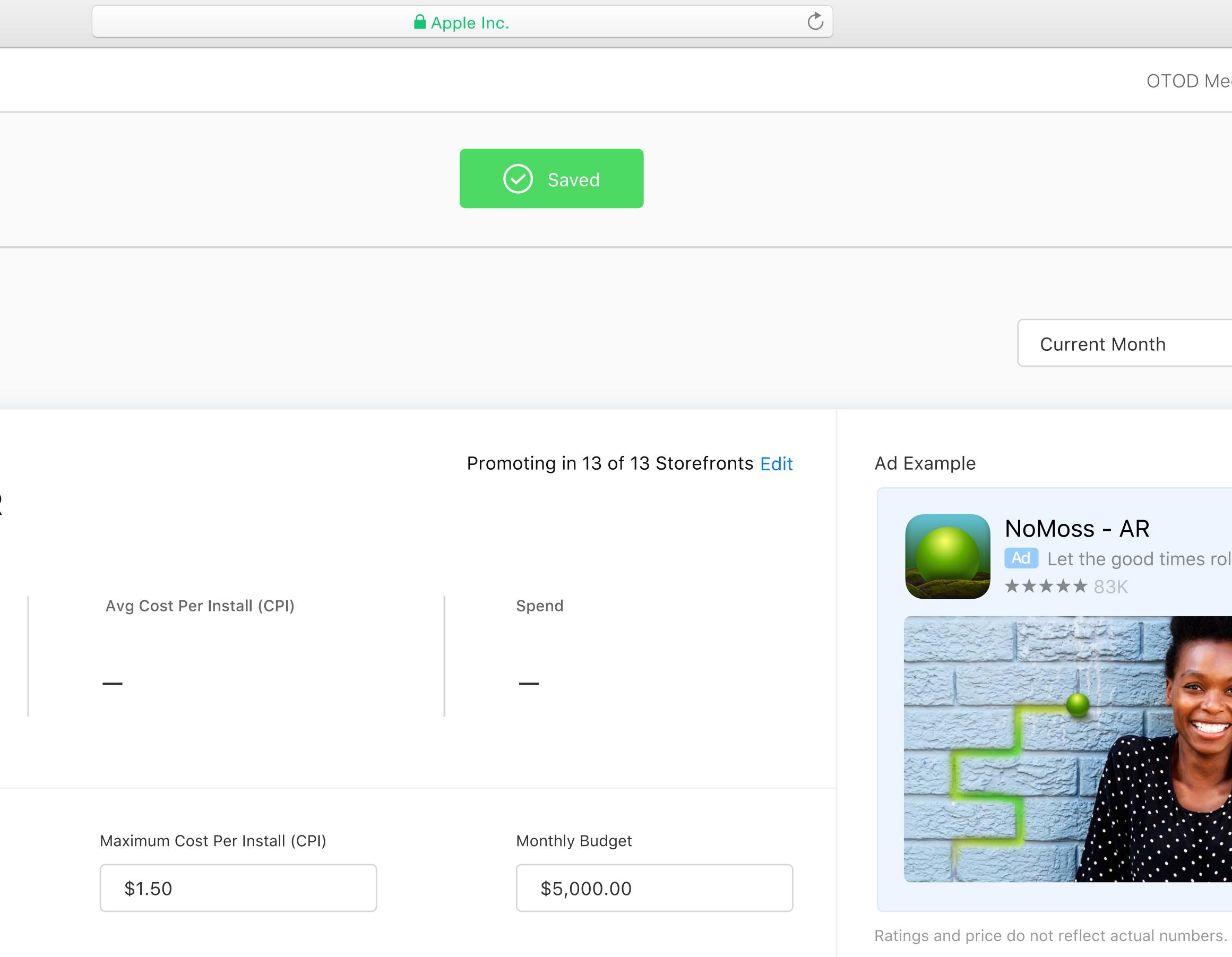




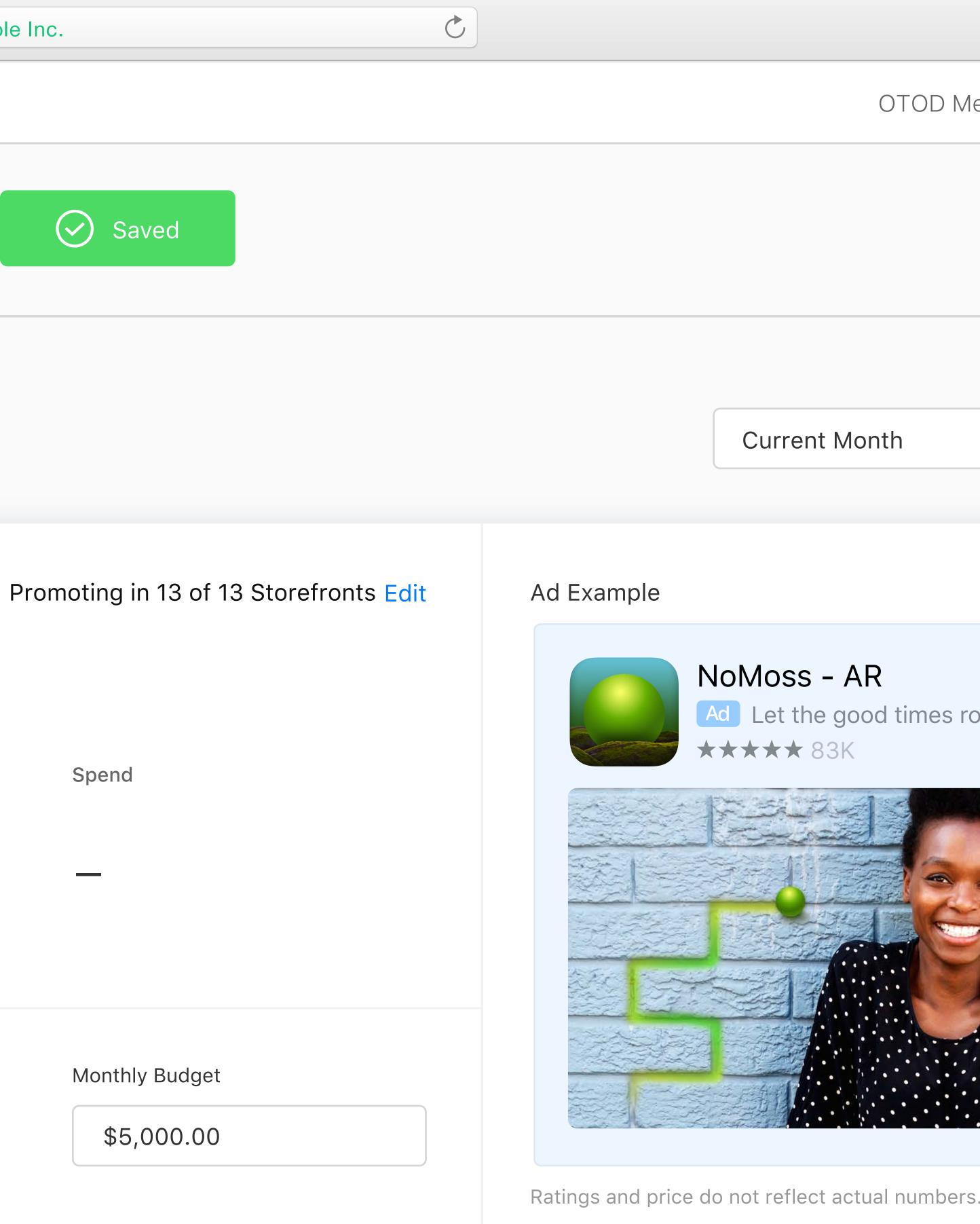
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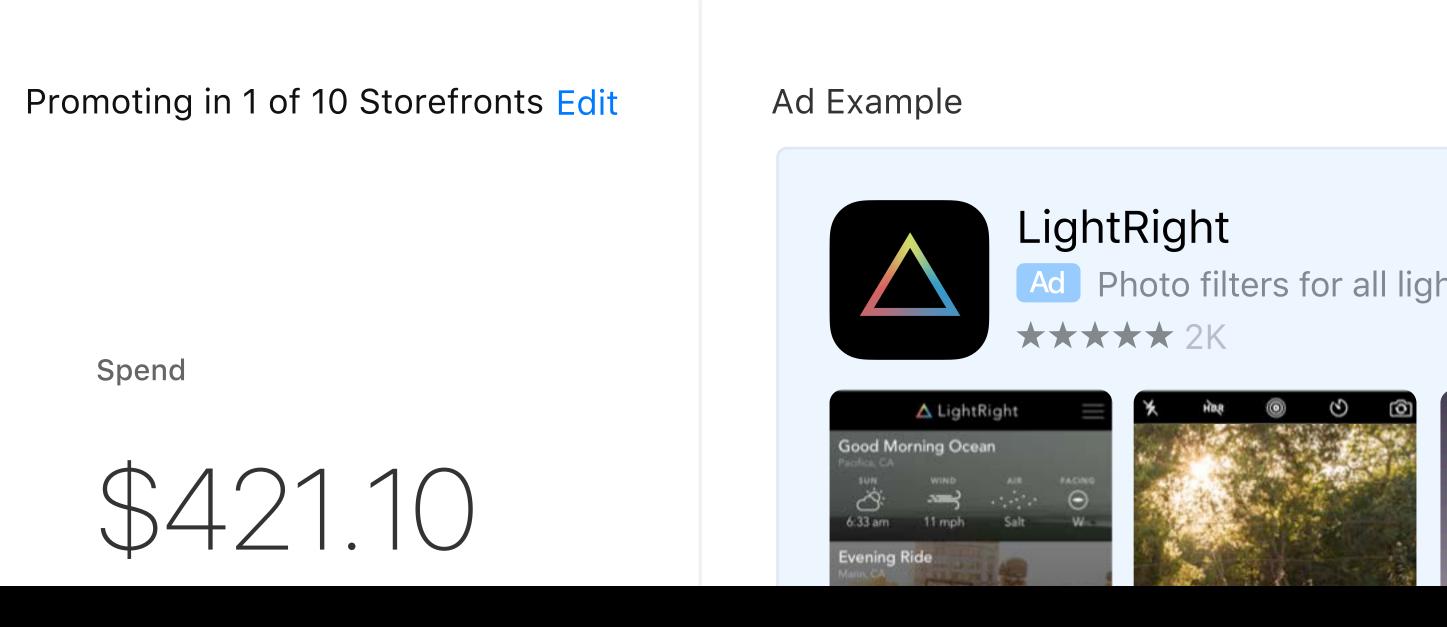
### NoMoss - AR

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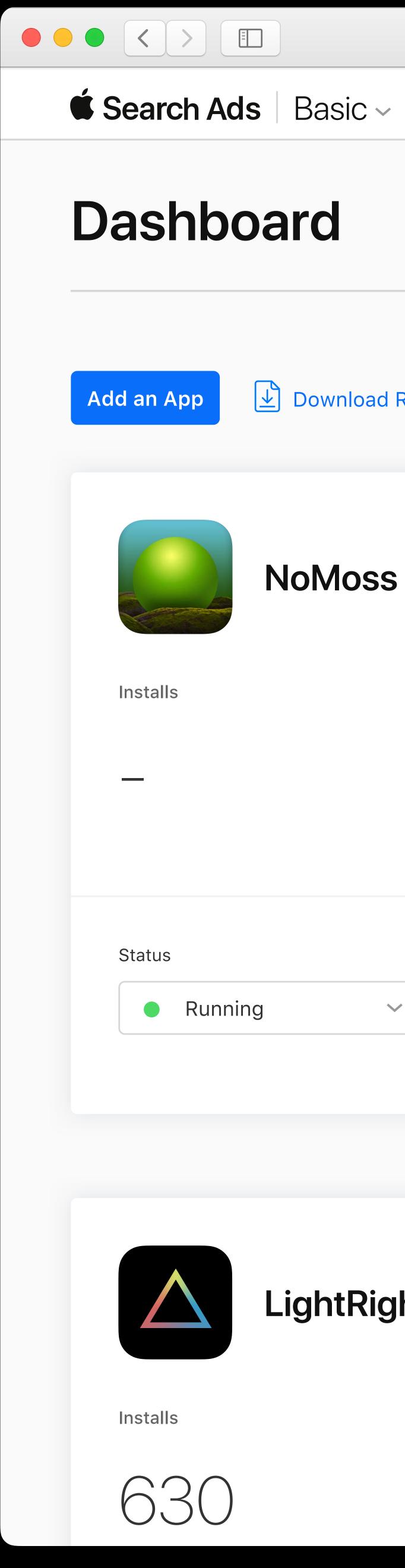
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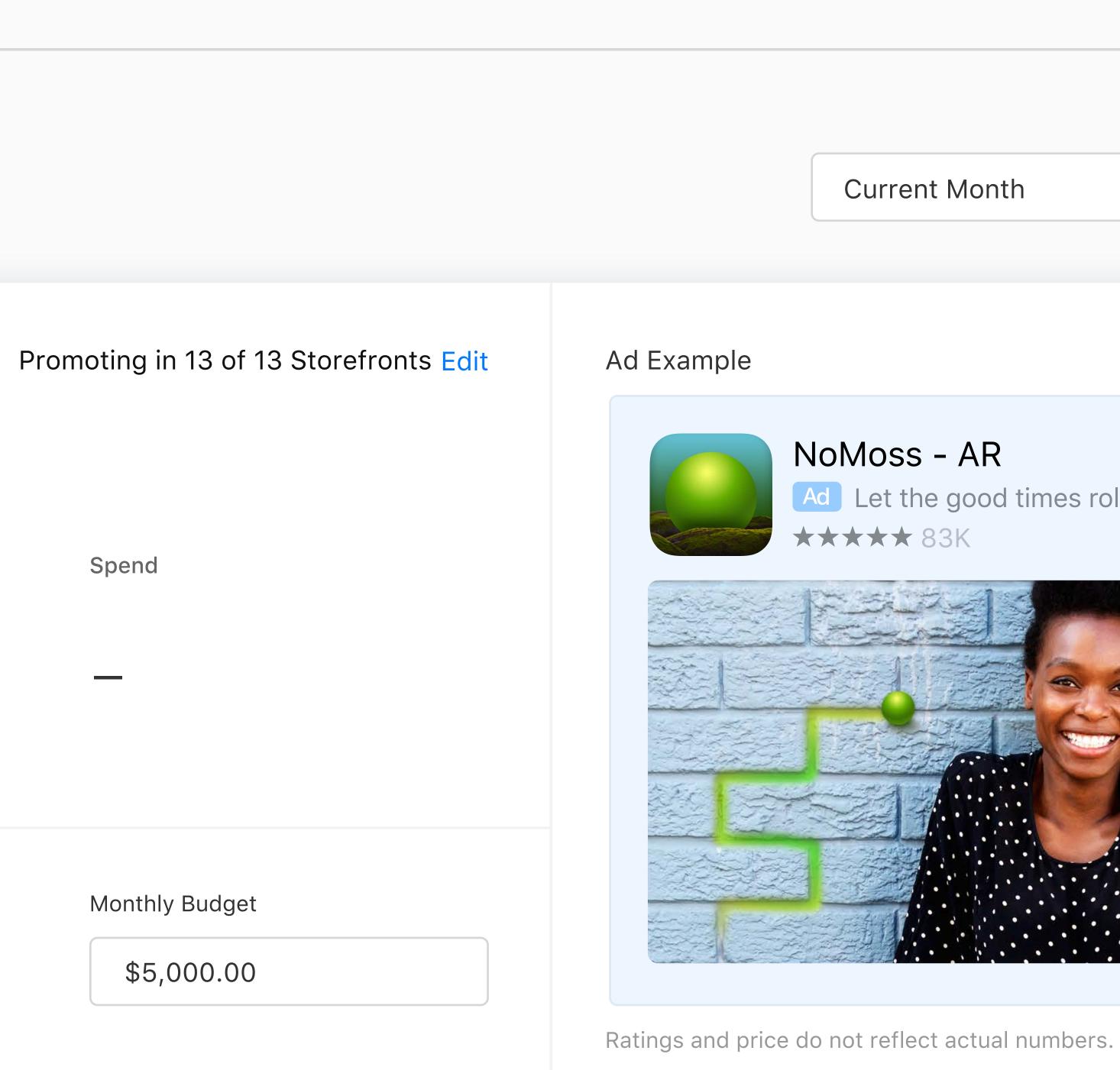
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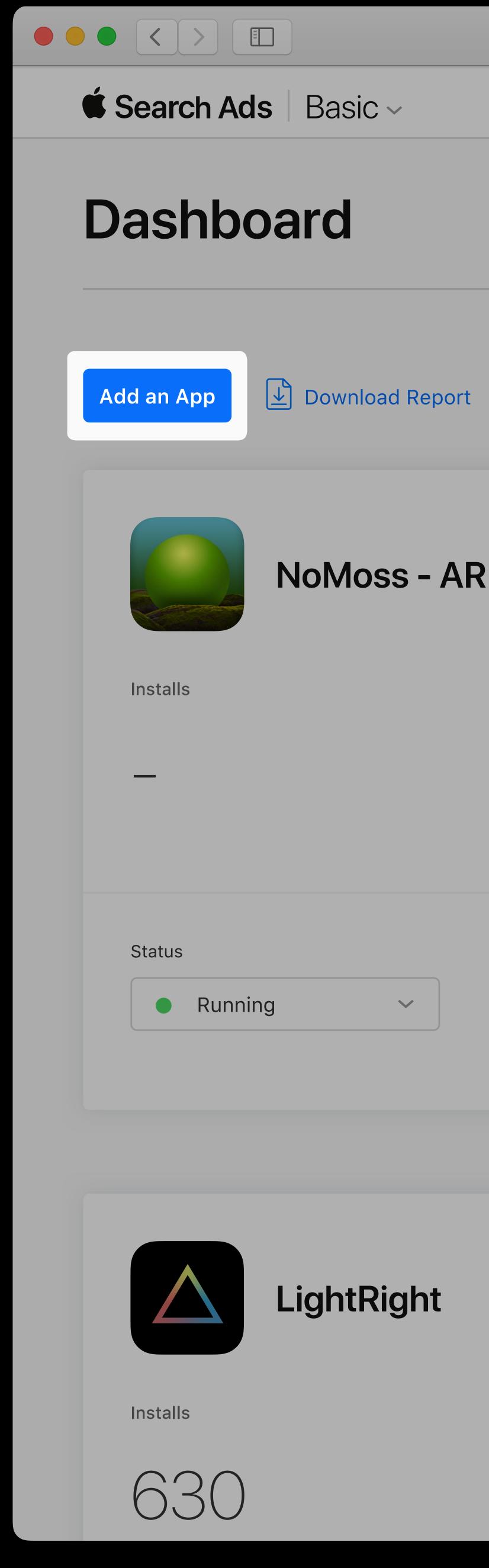
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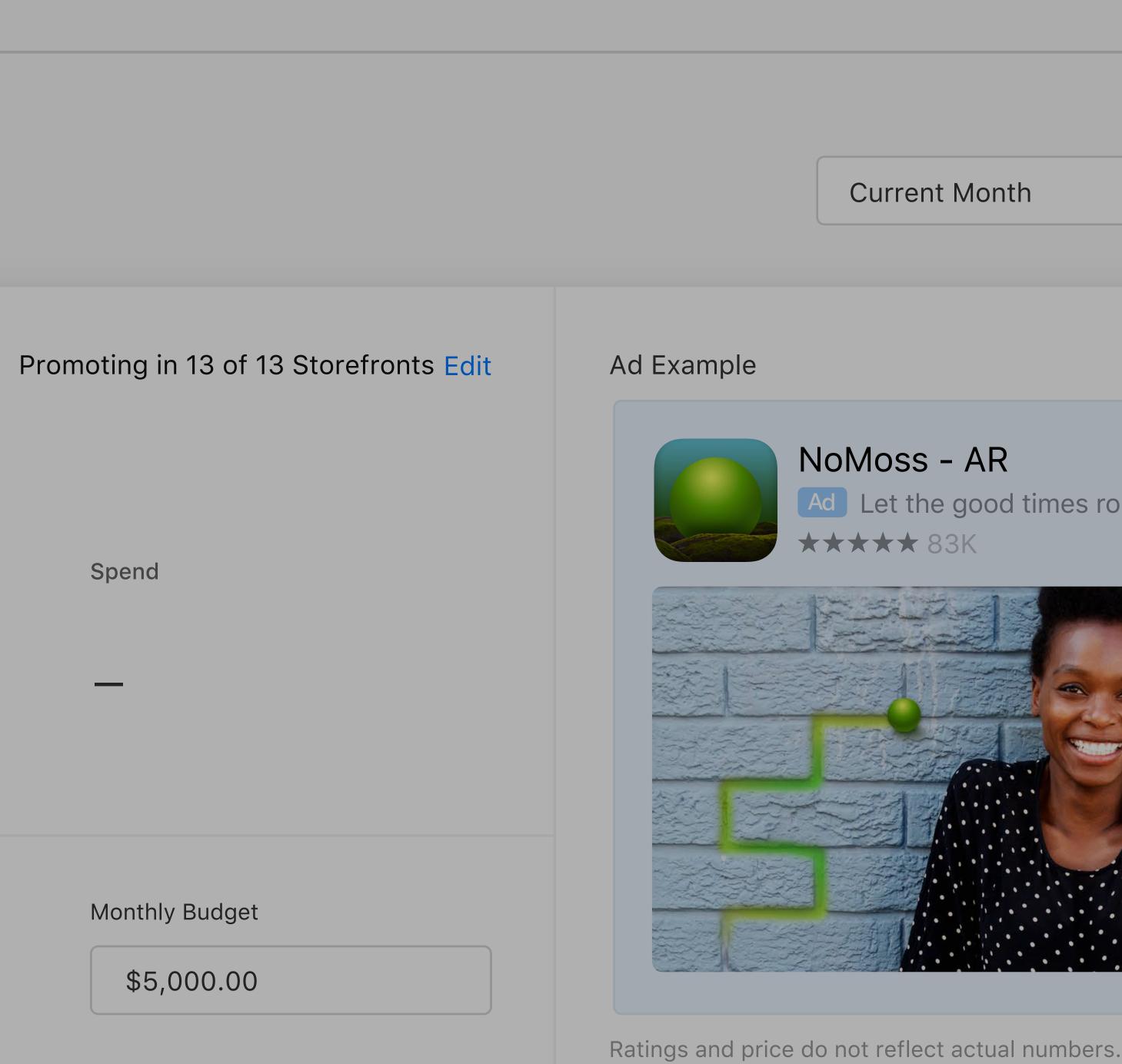
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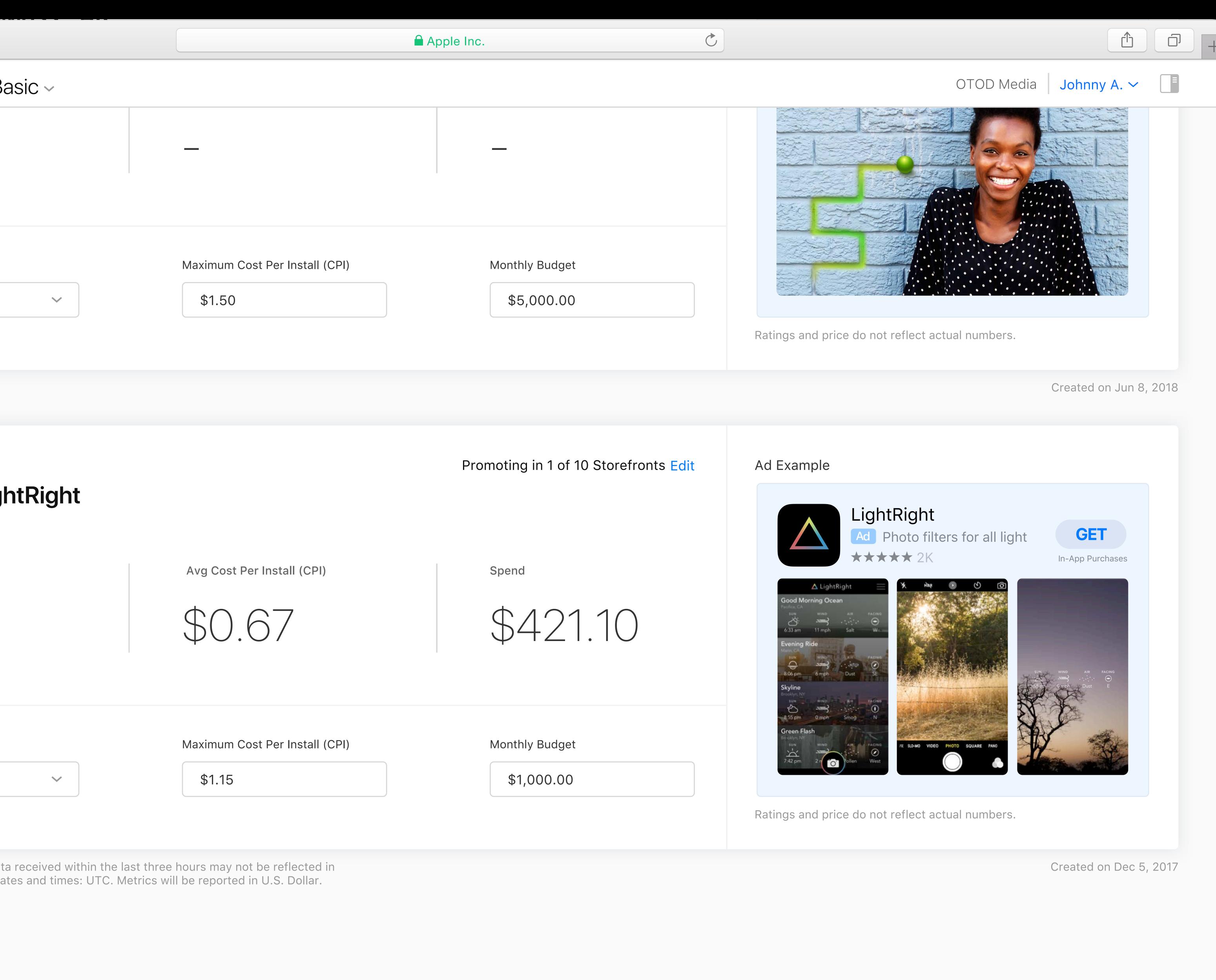




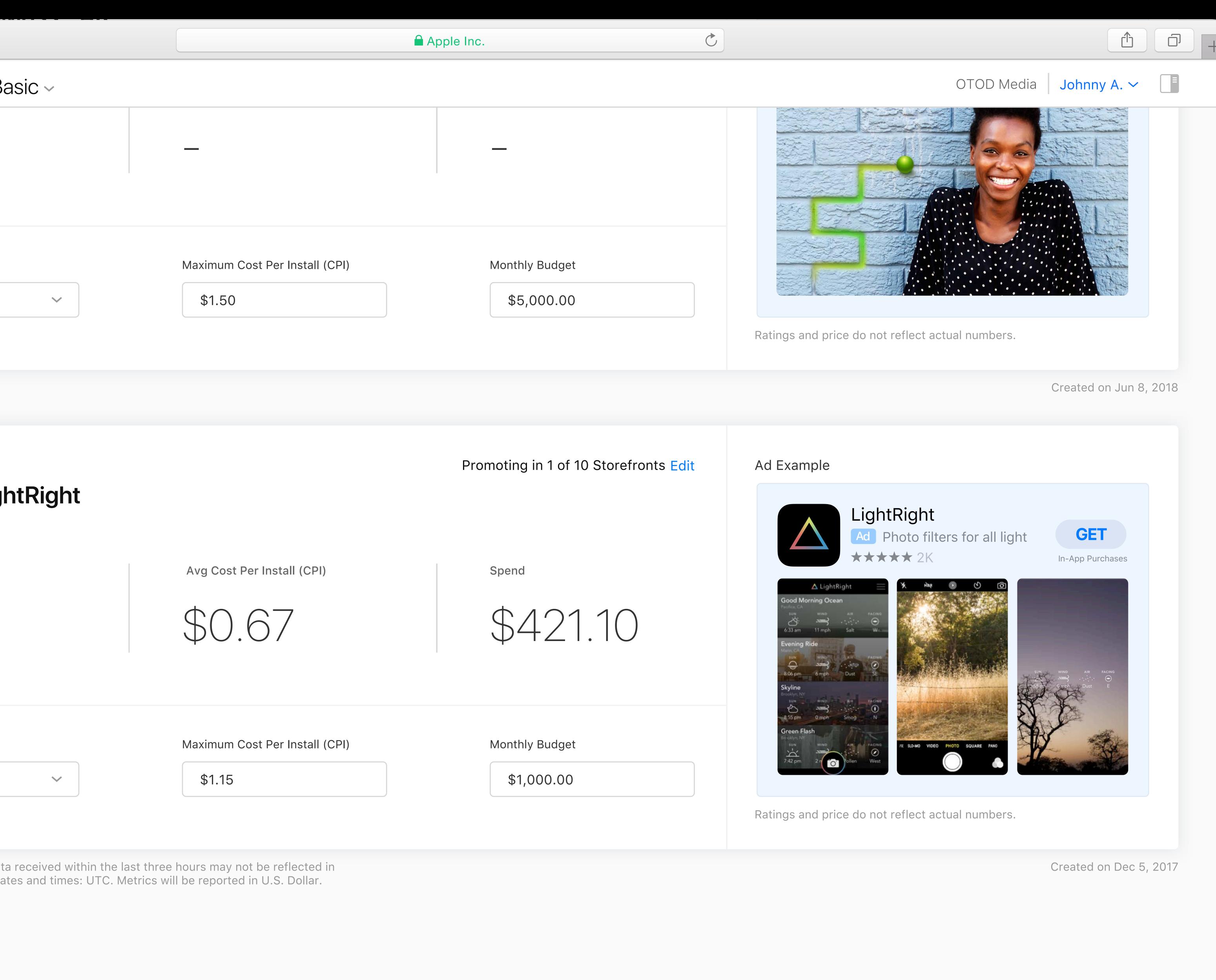
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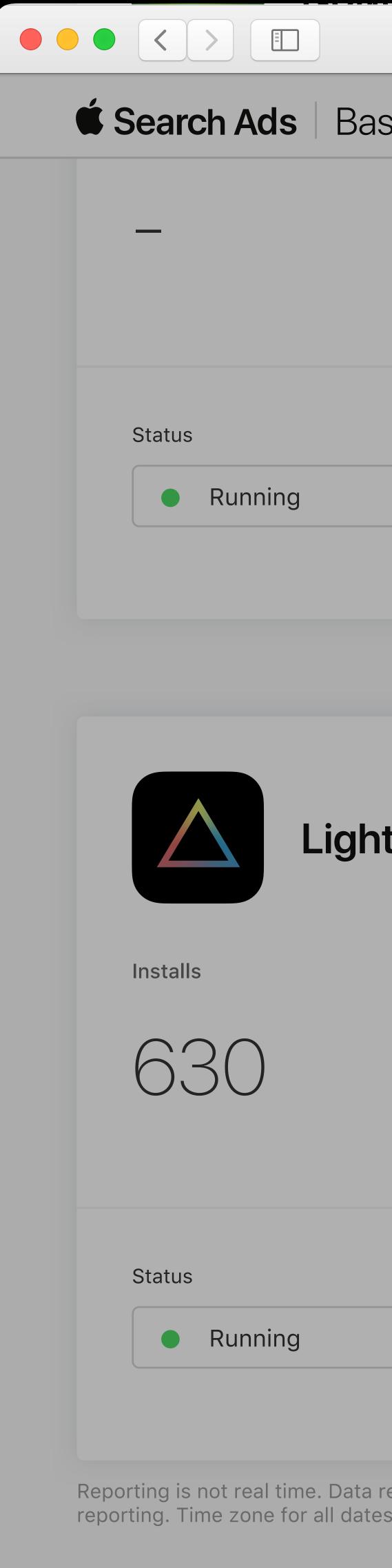
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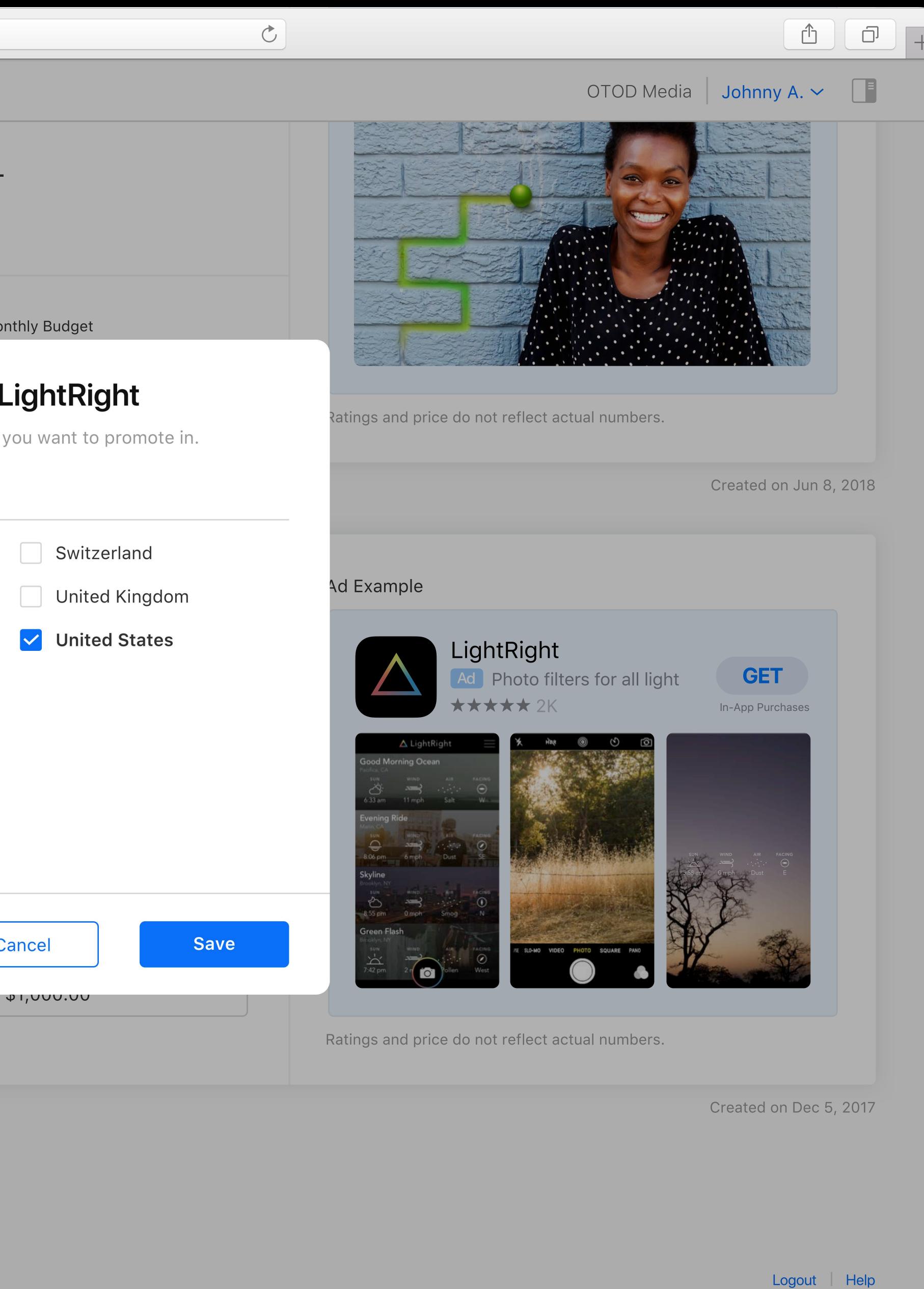


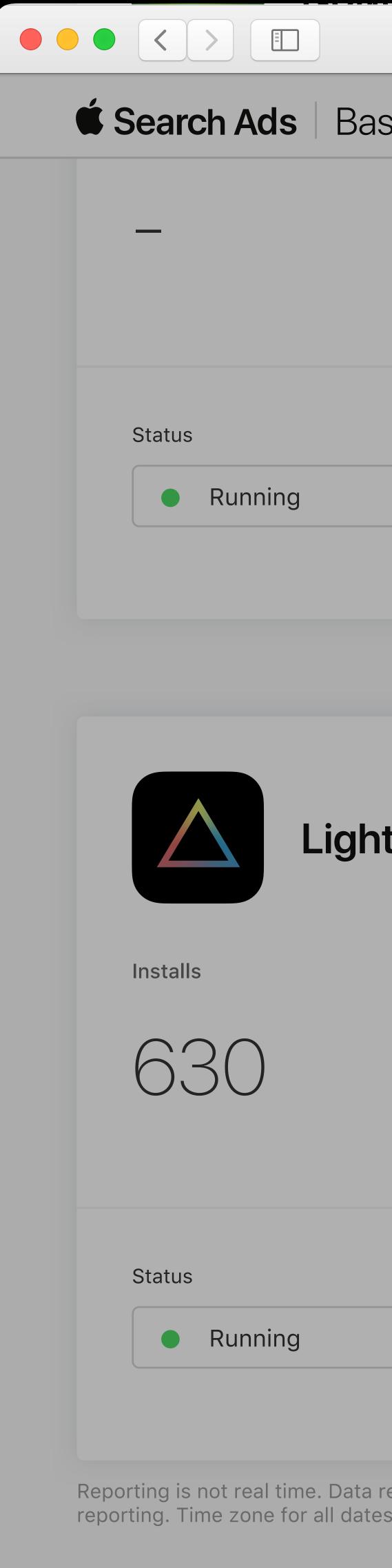
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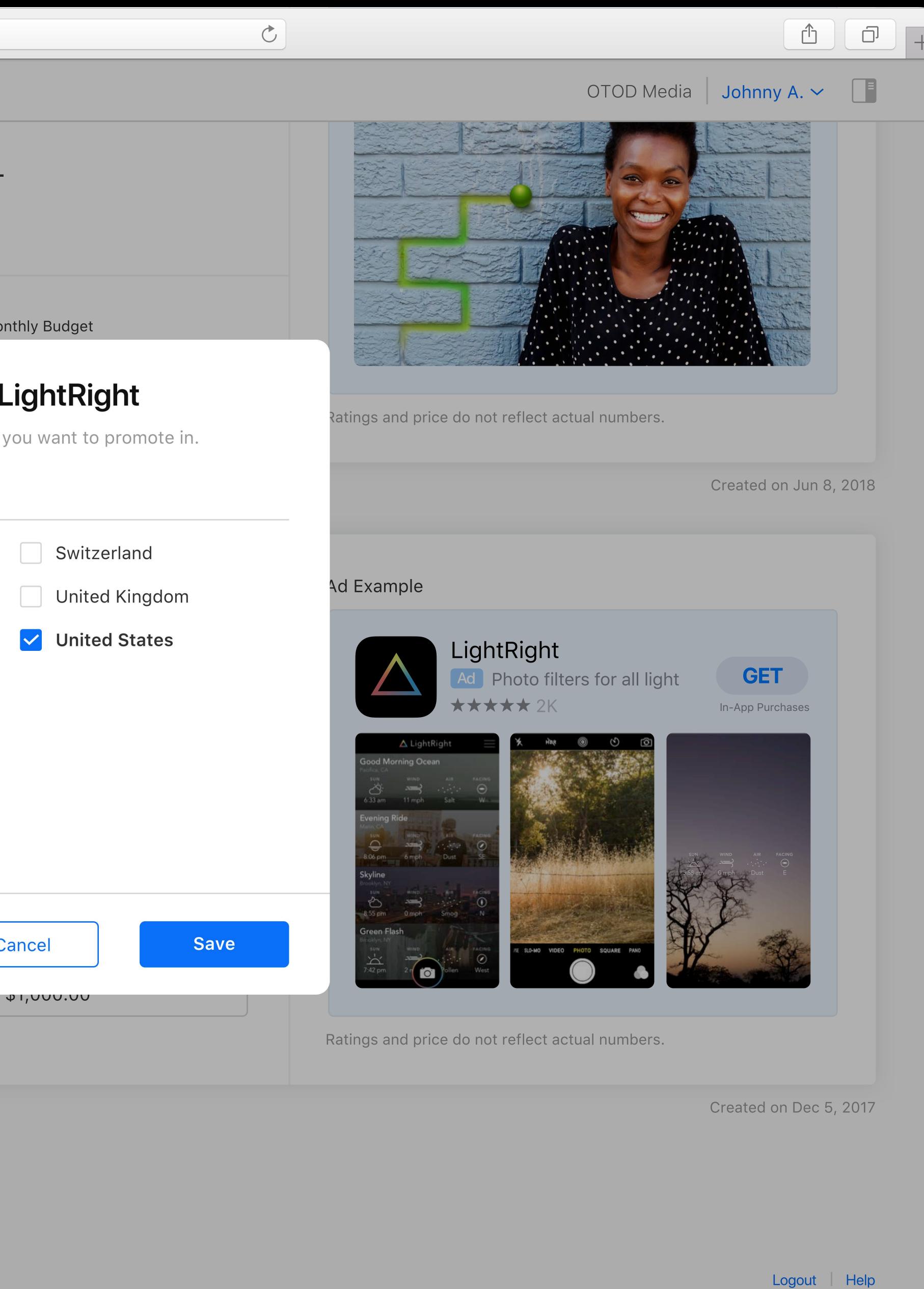


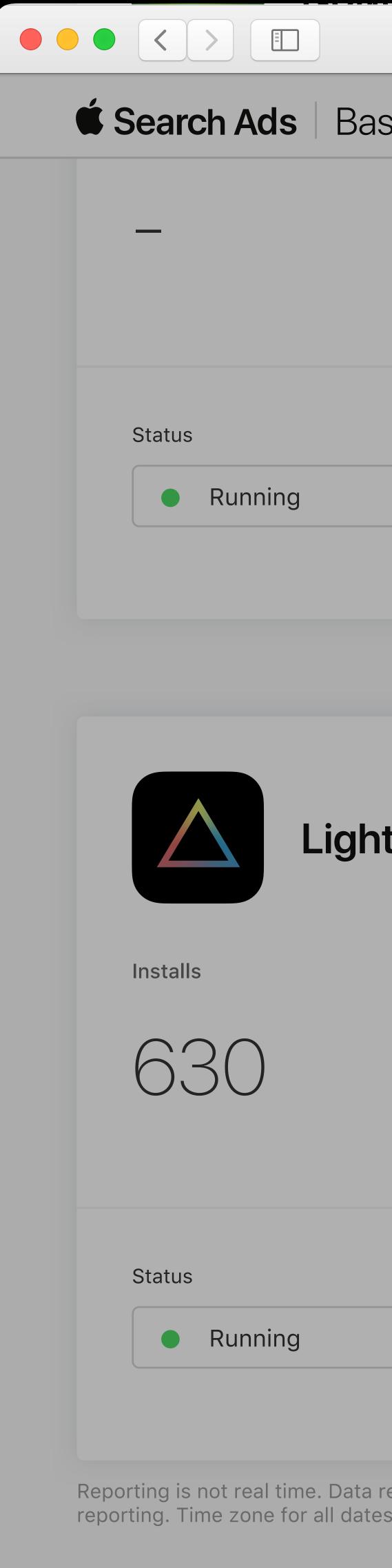
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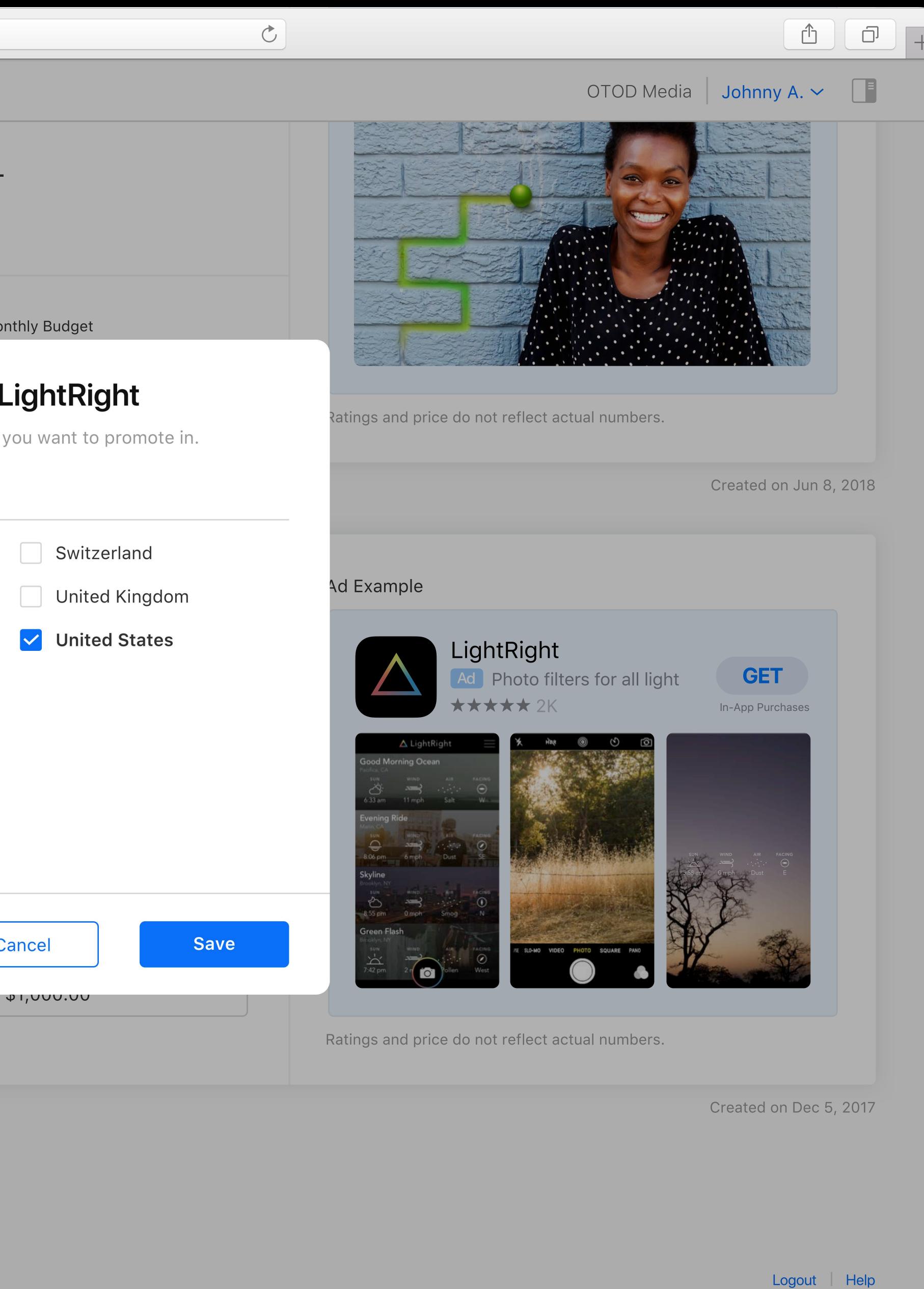


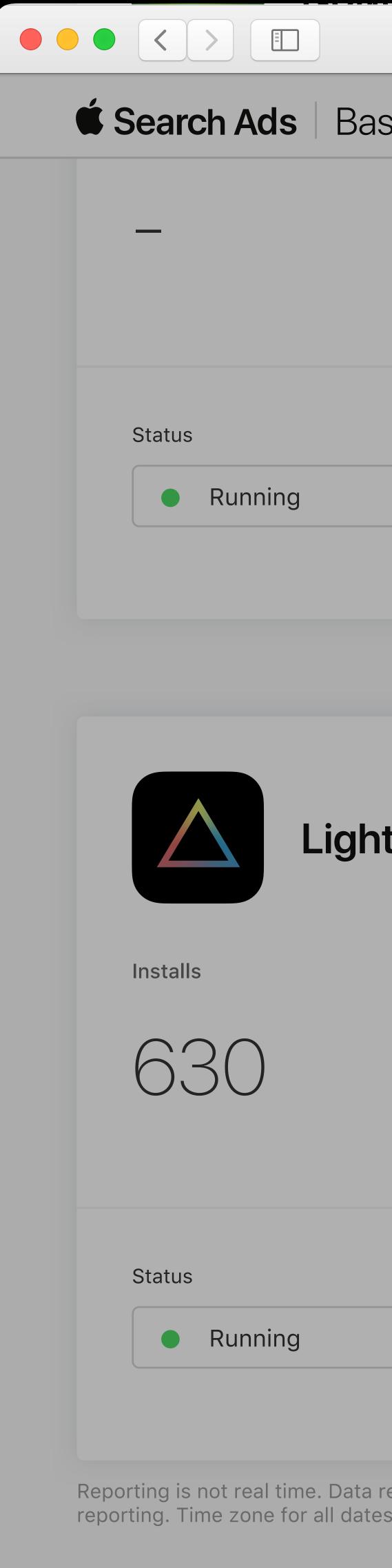
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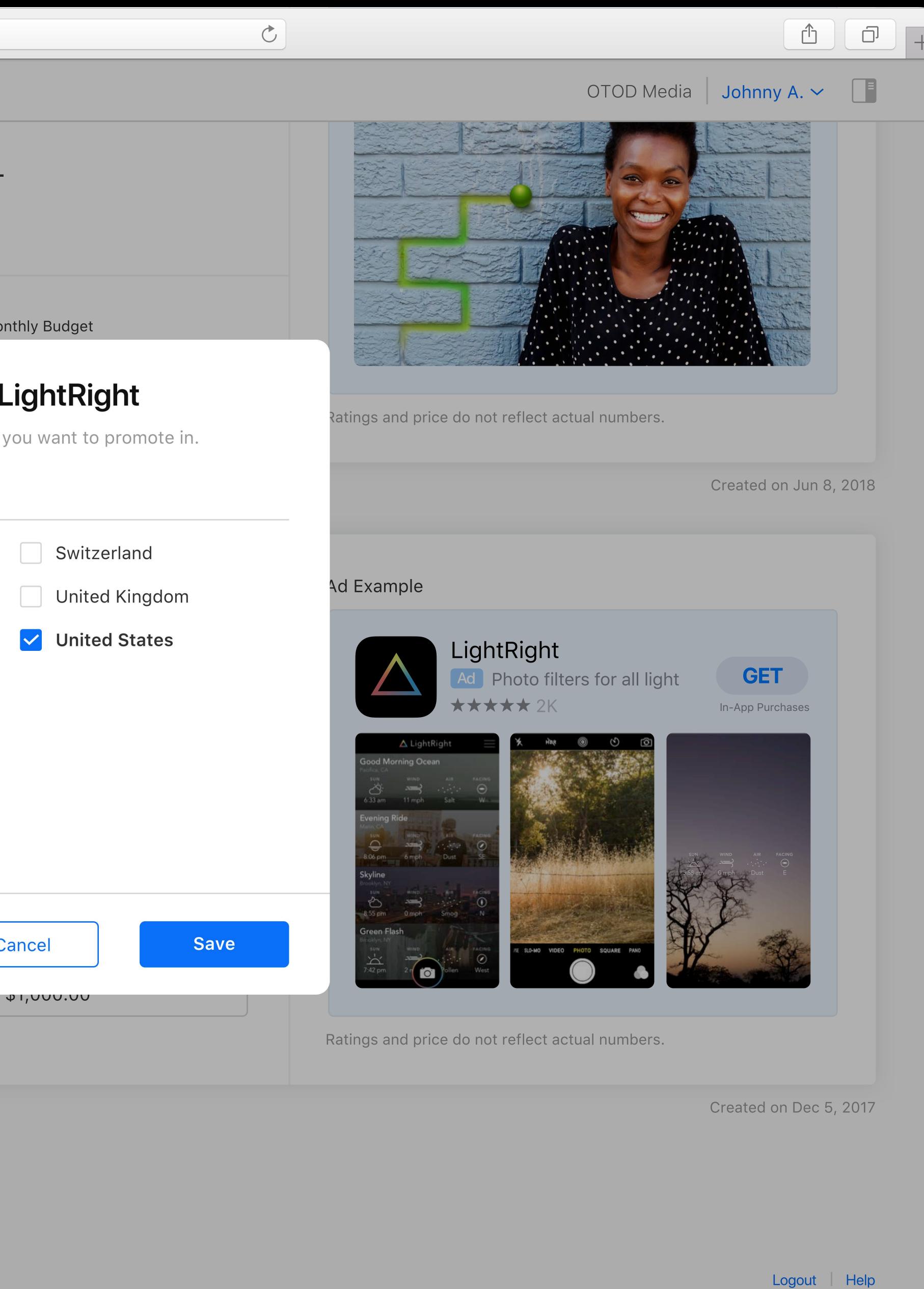


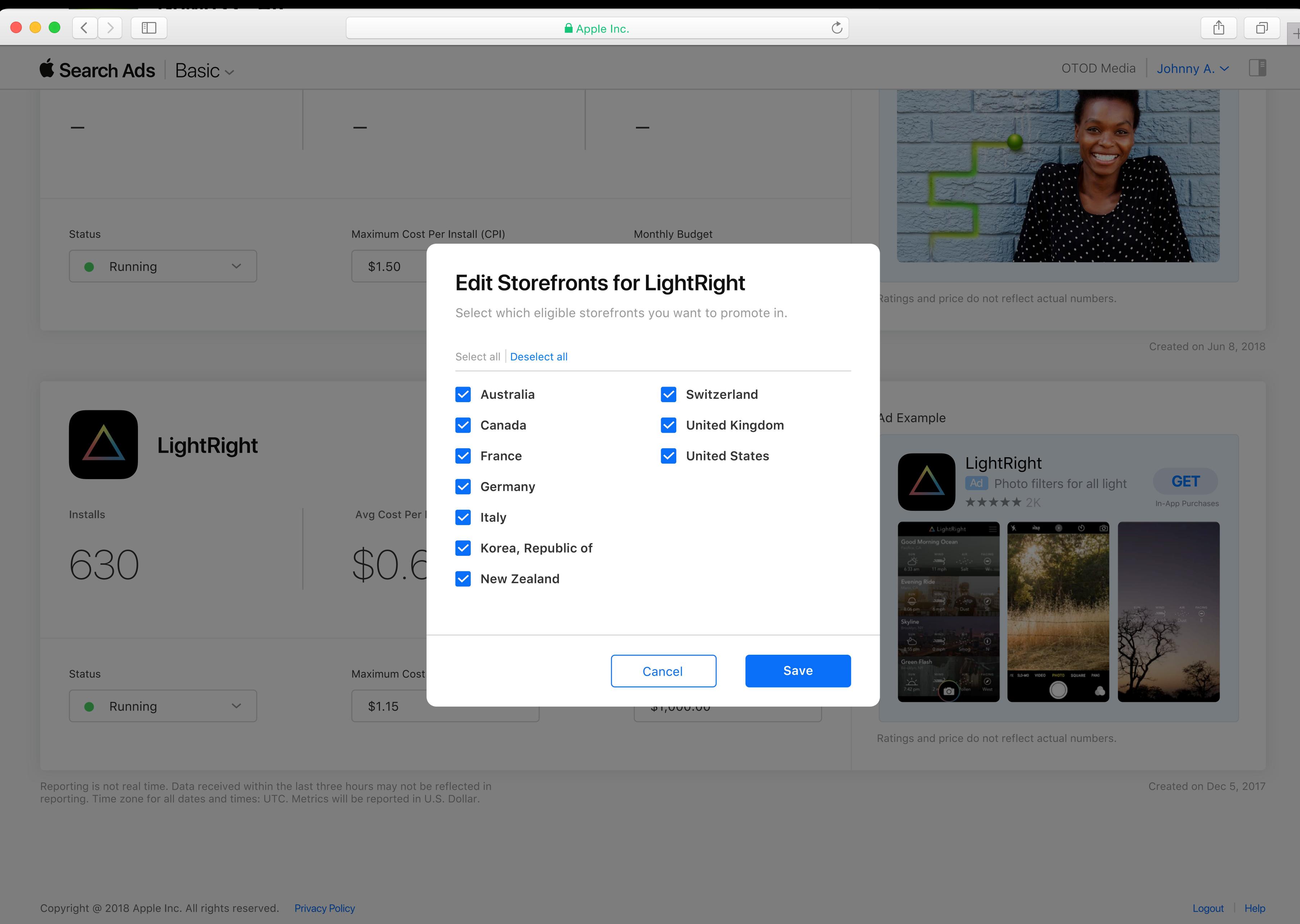
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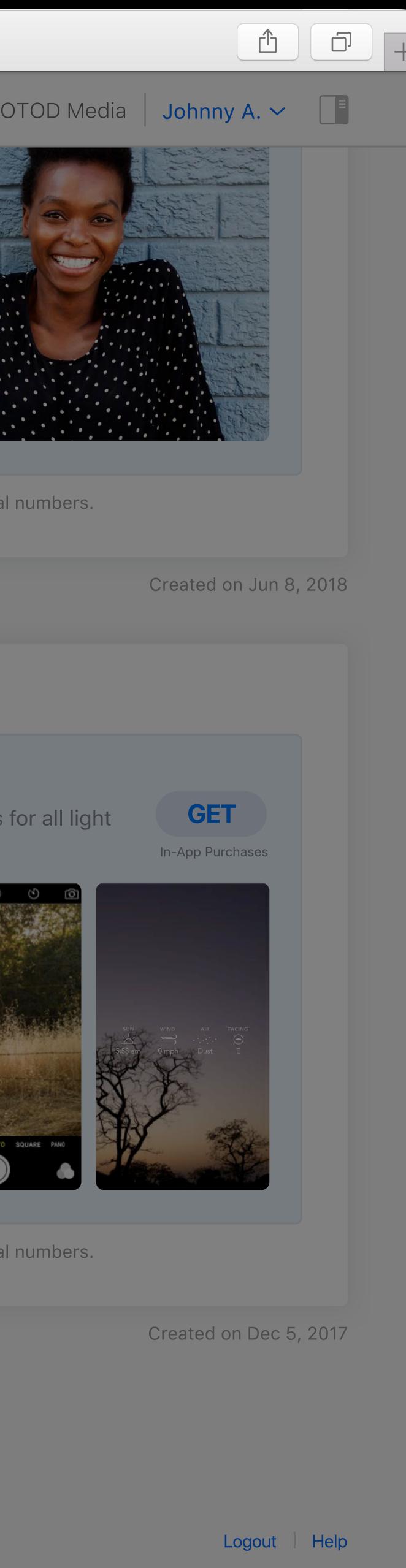


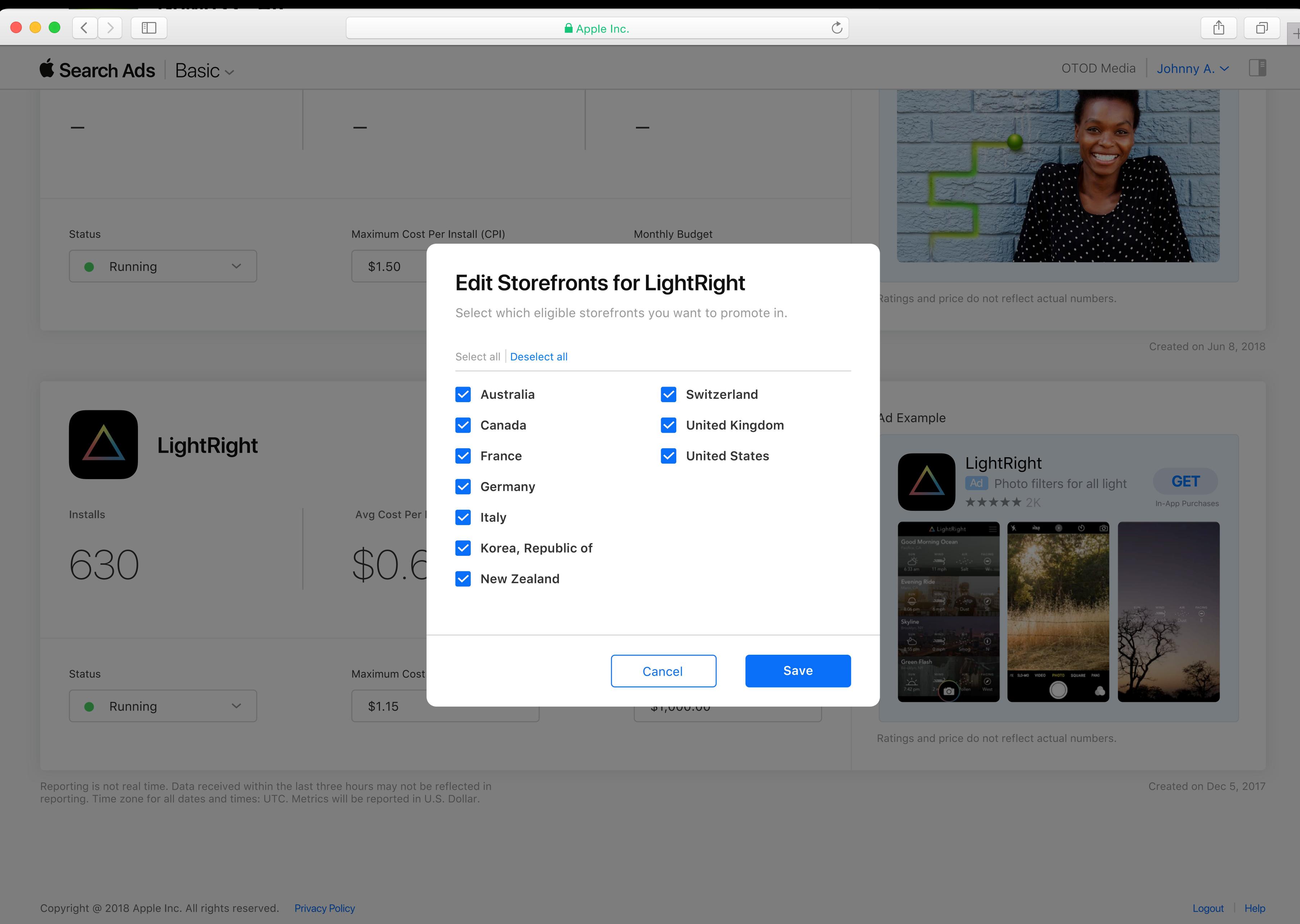


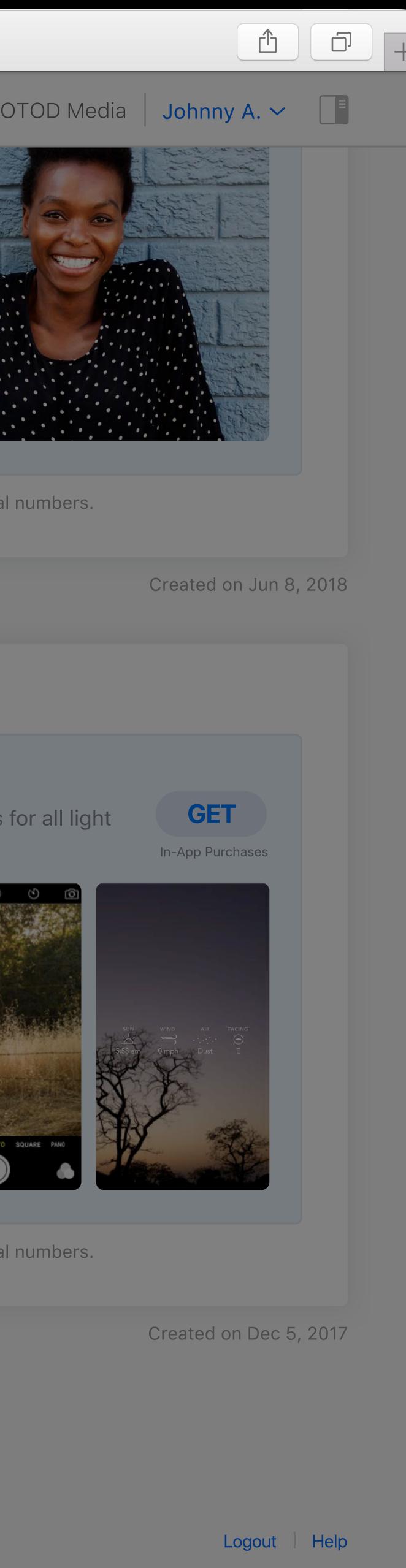
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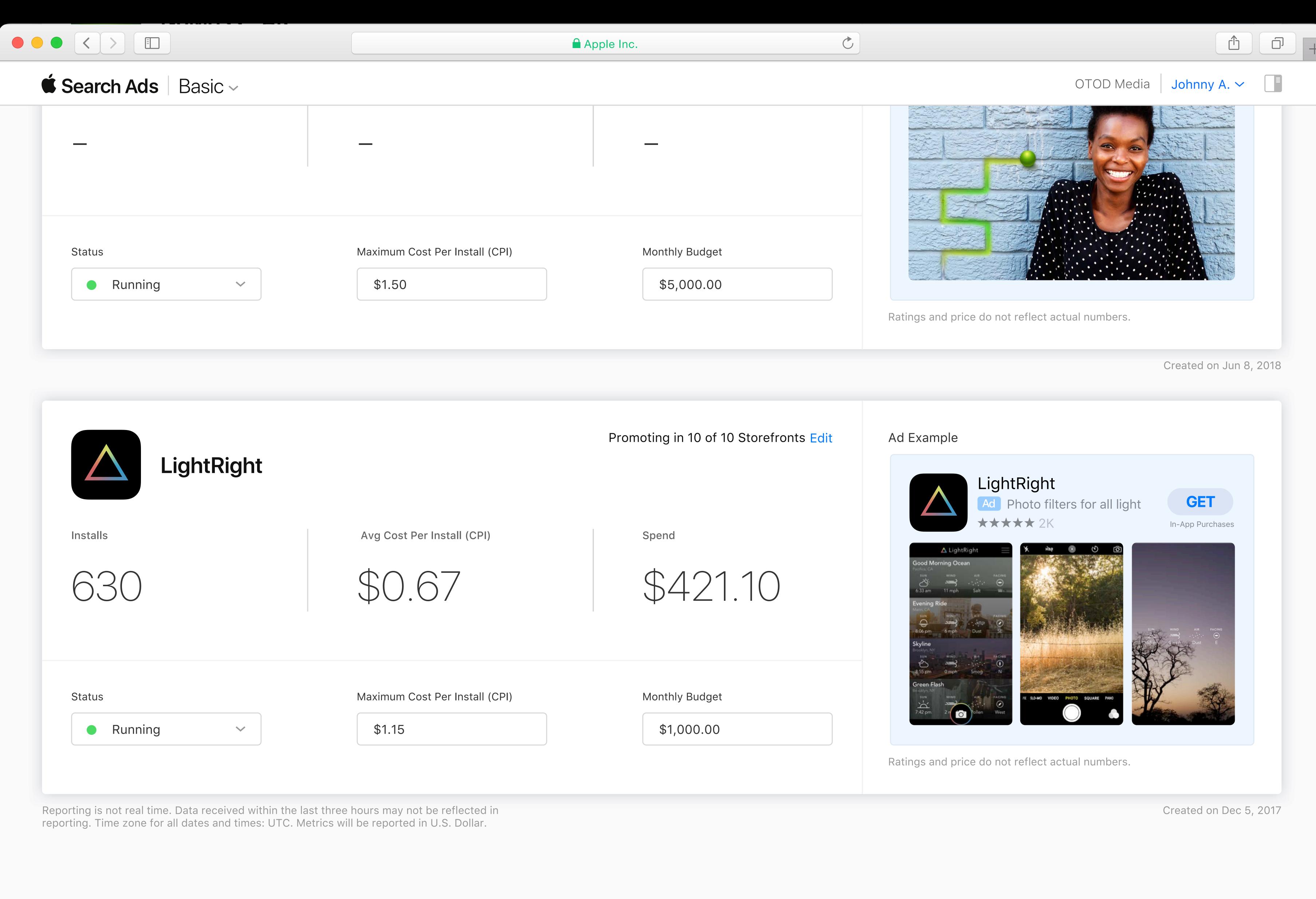


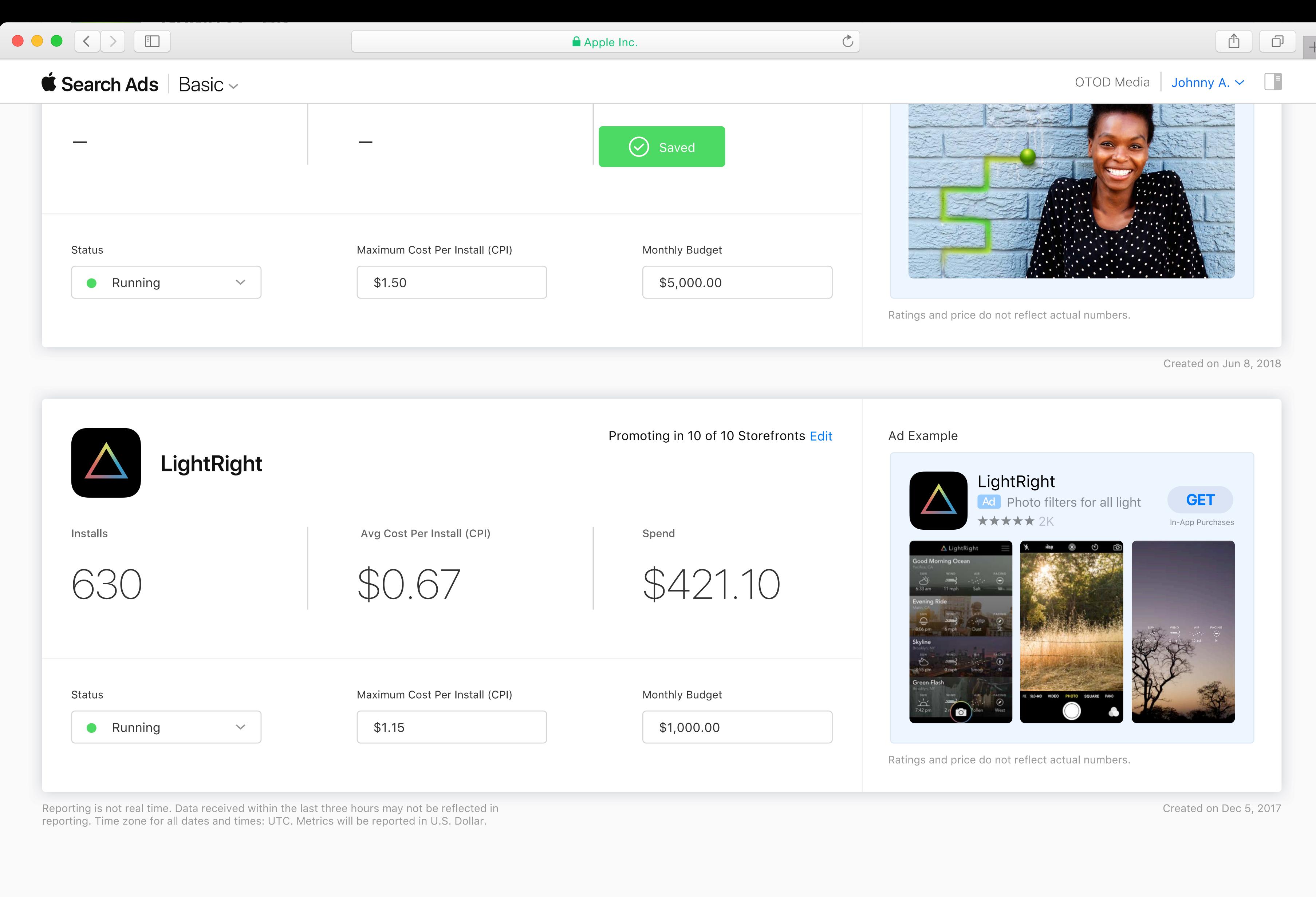


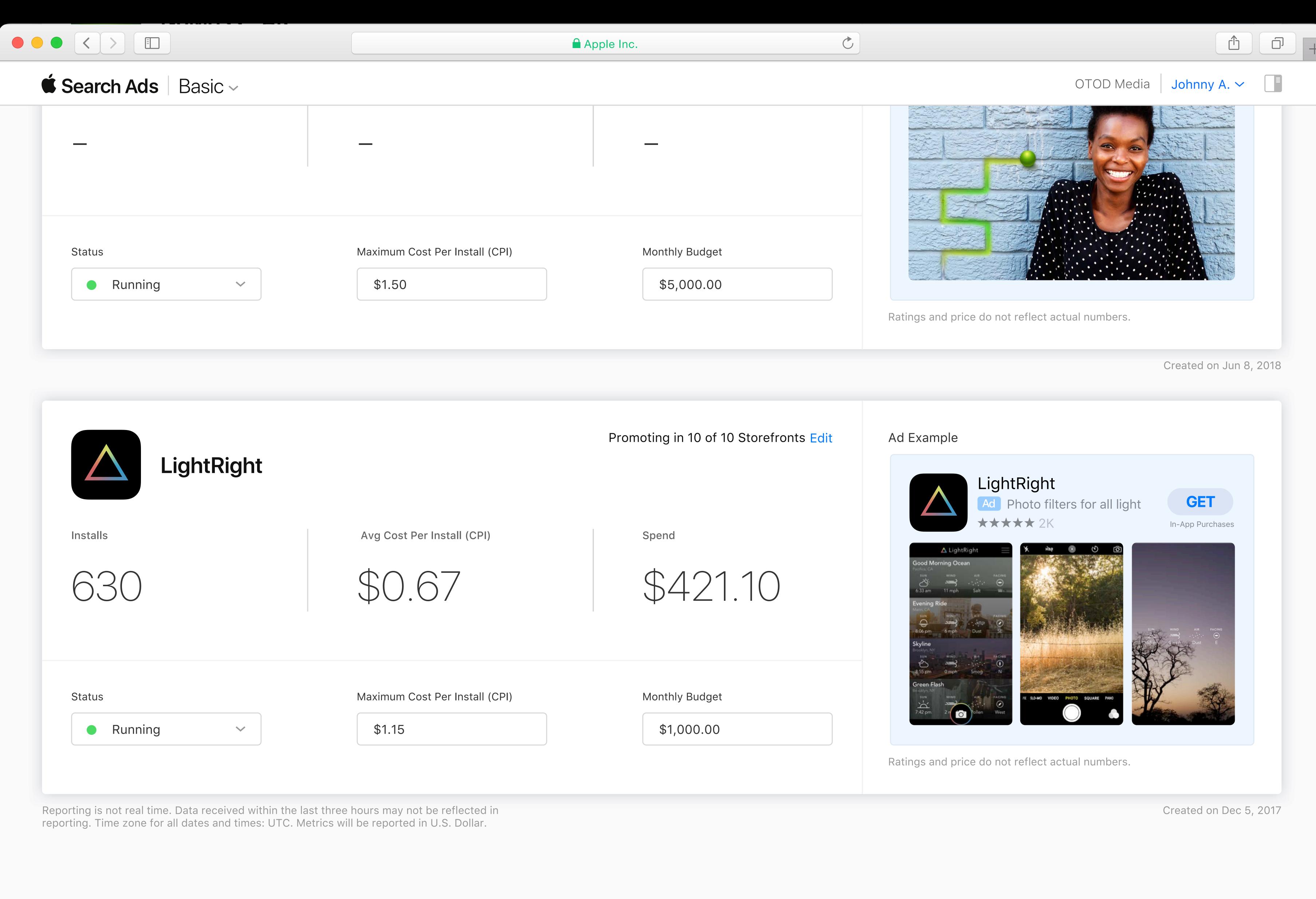


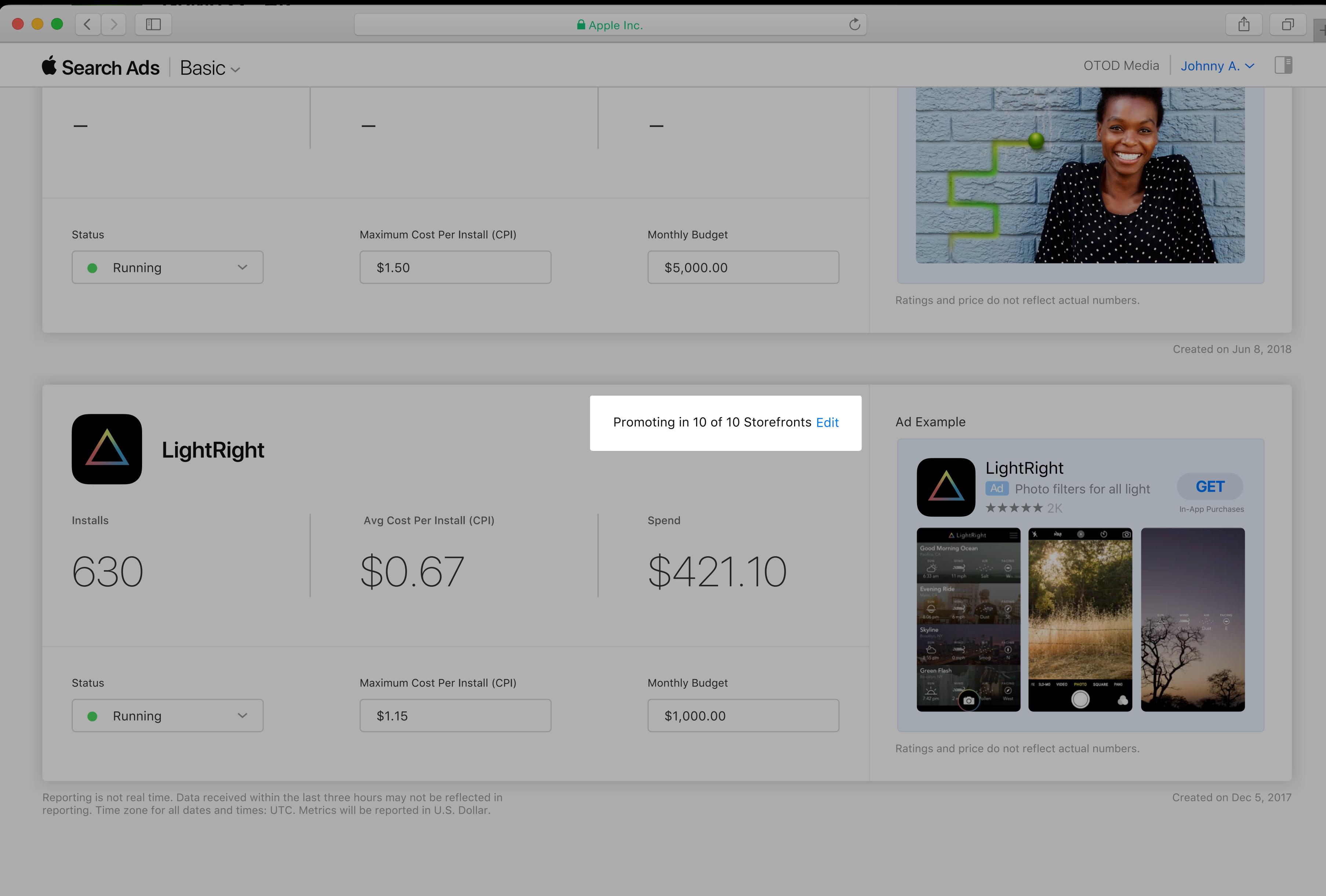


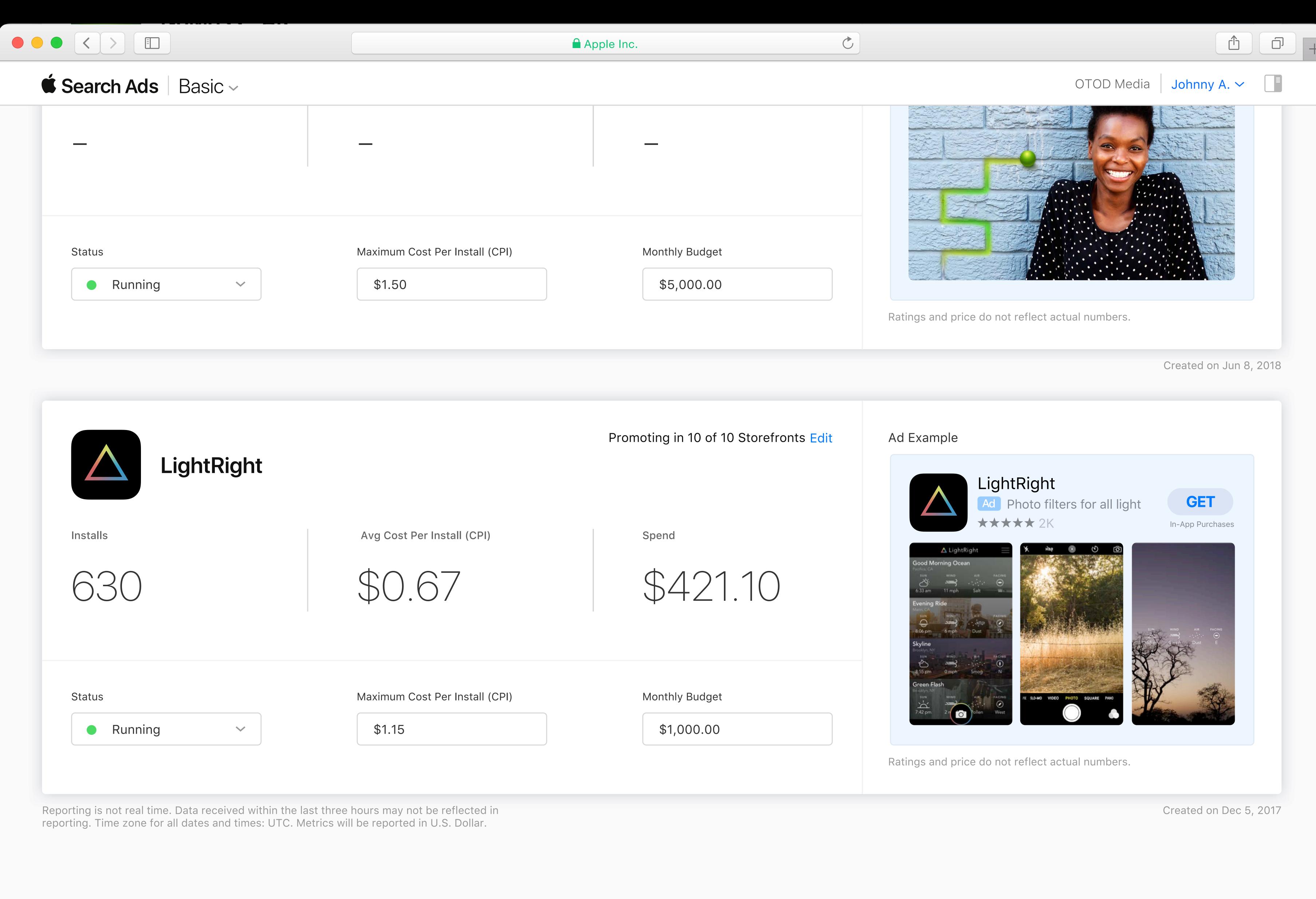


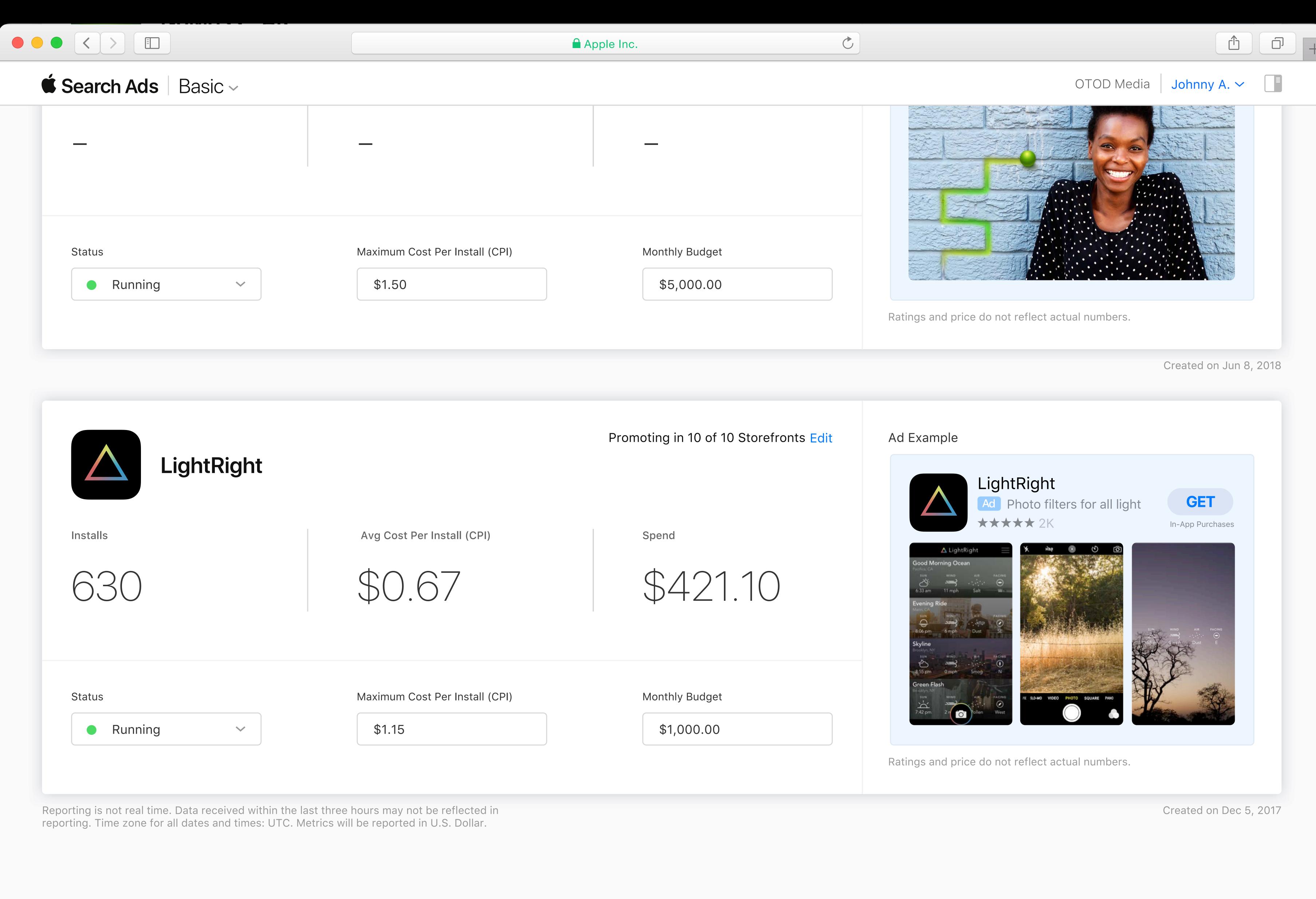


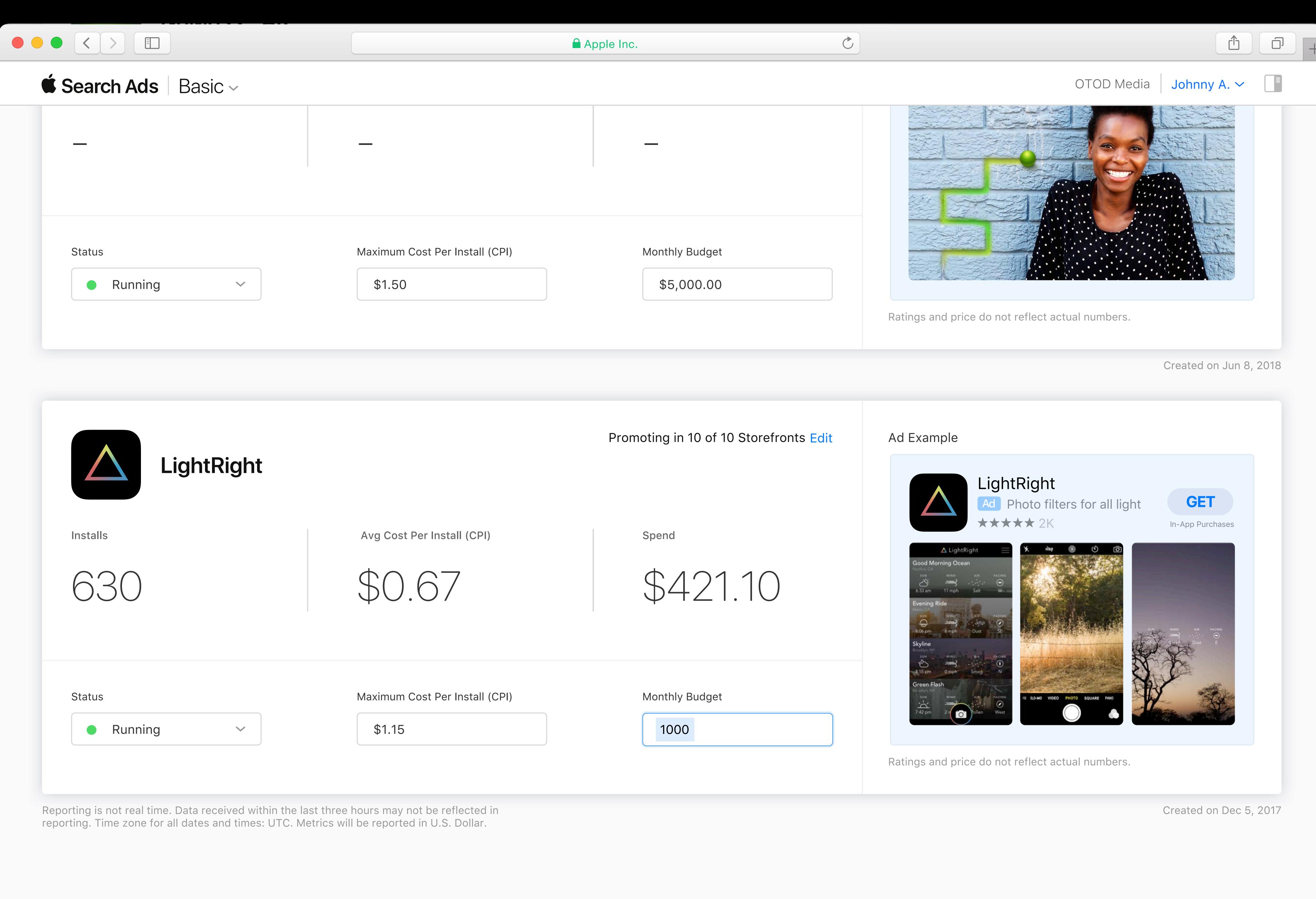


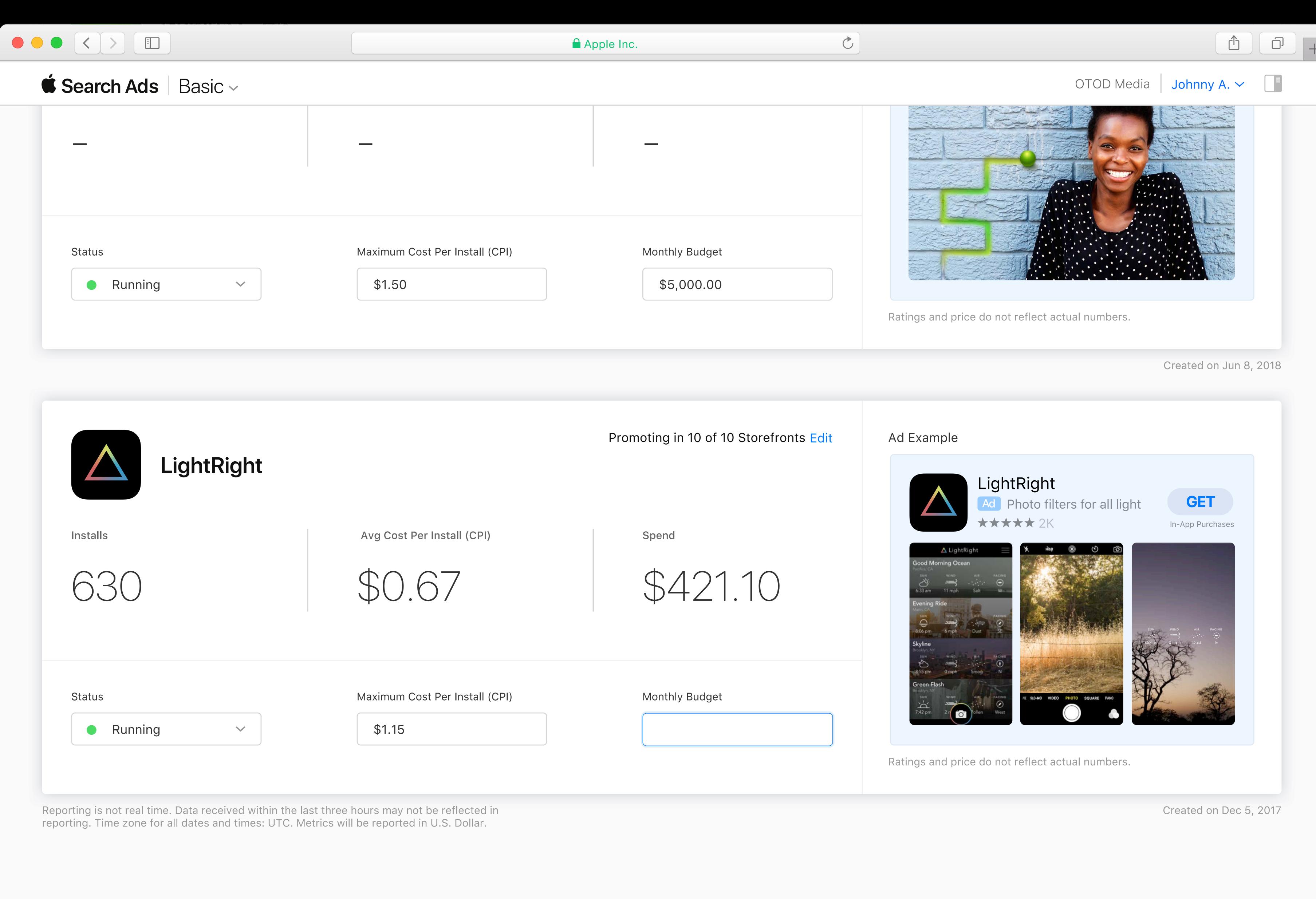


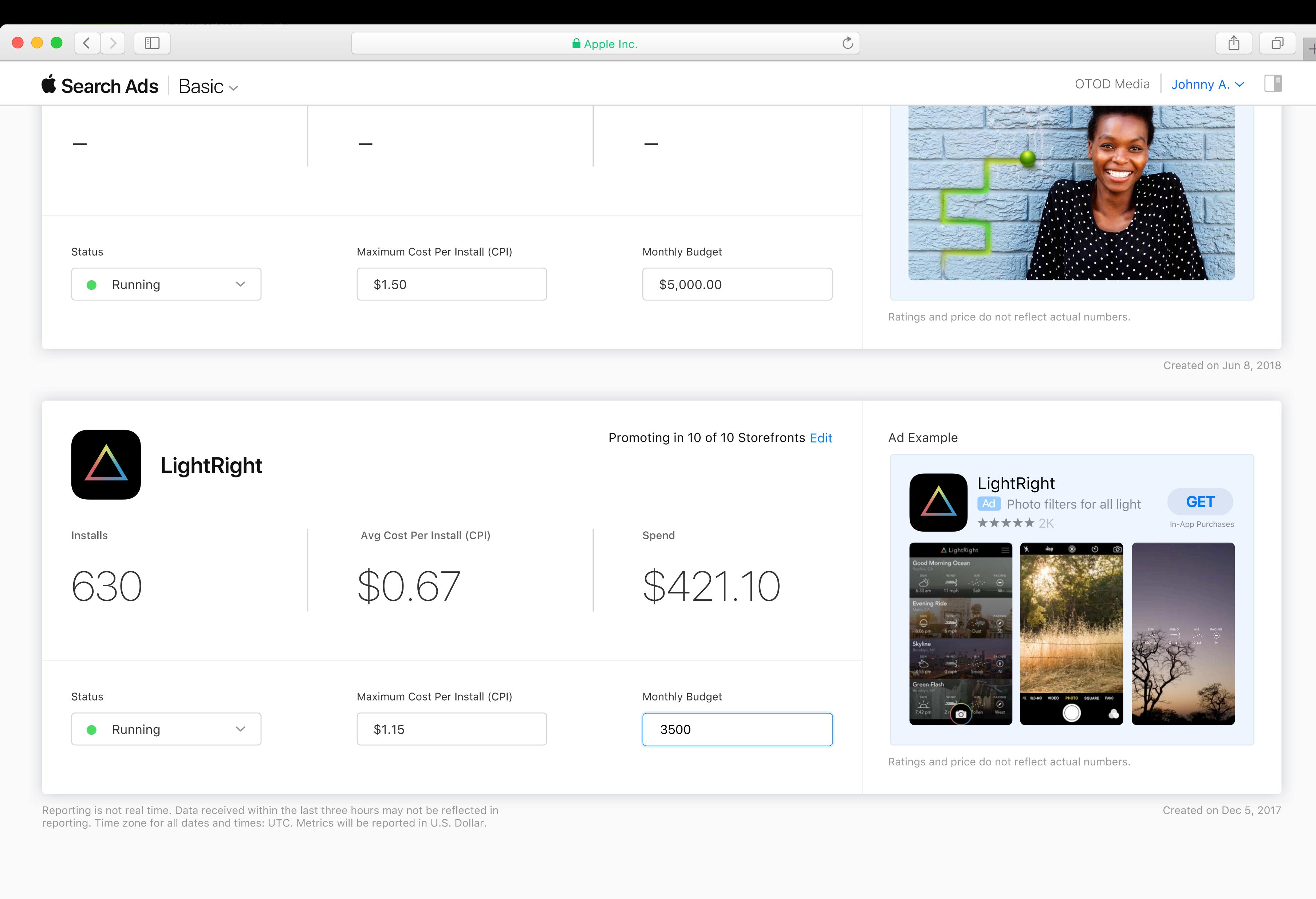


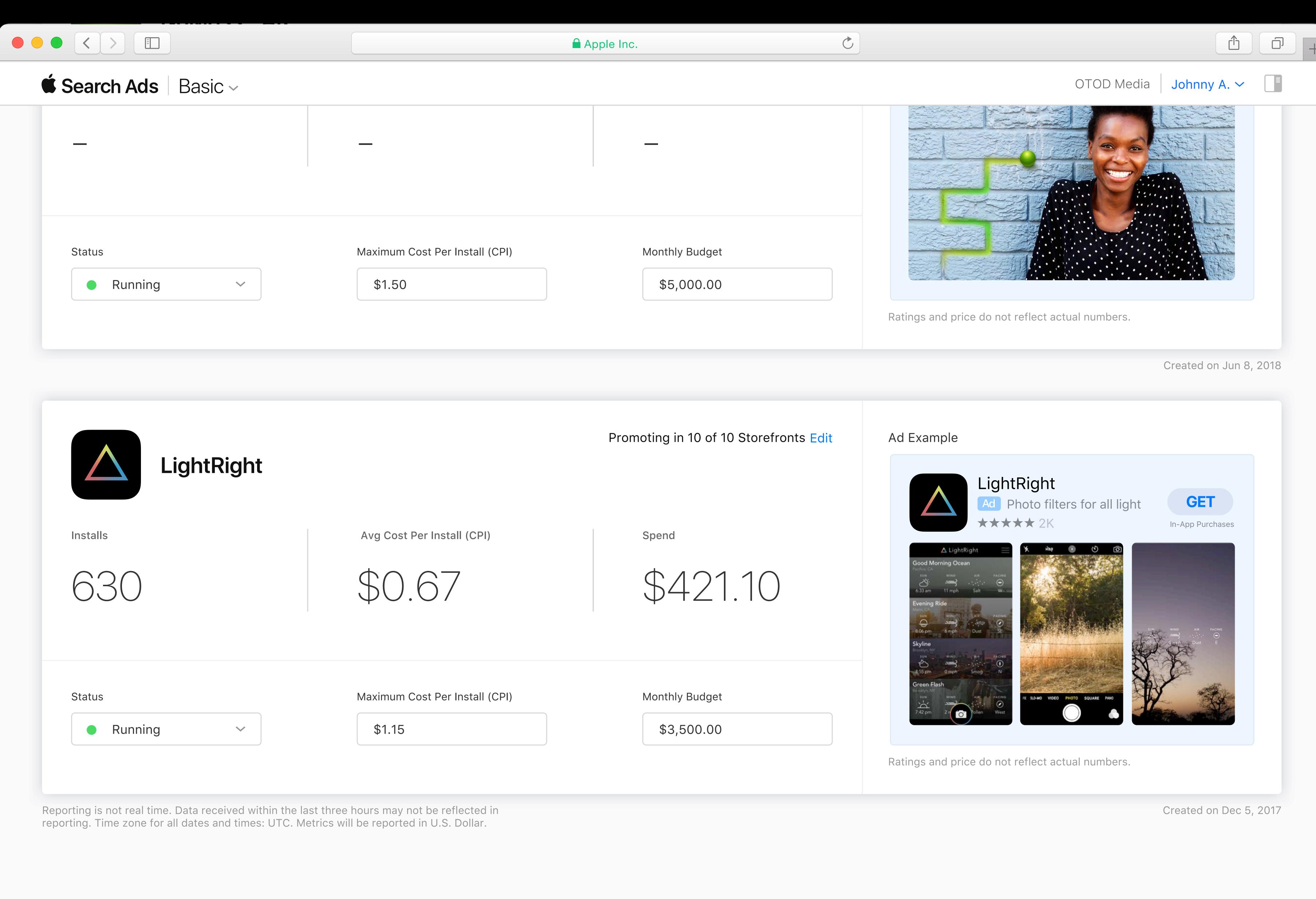


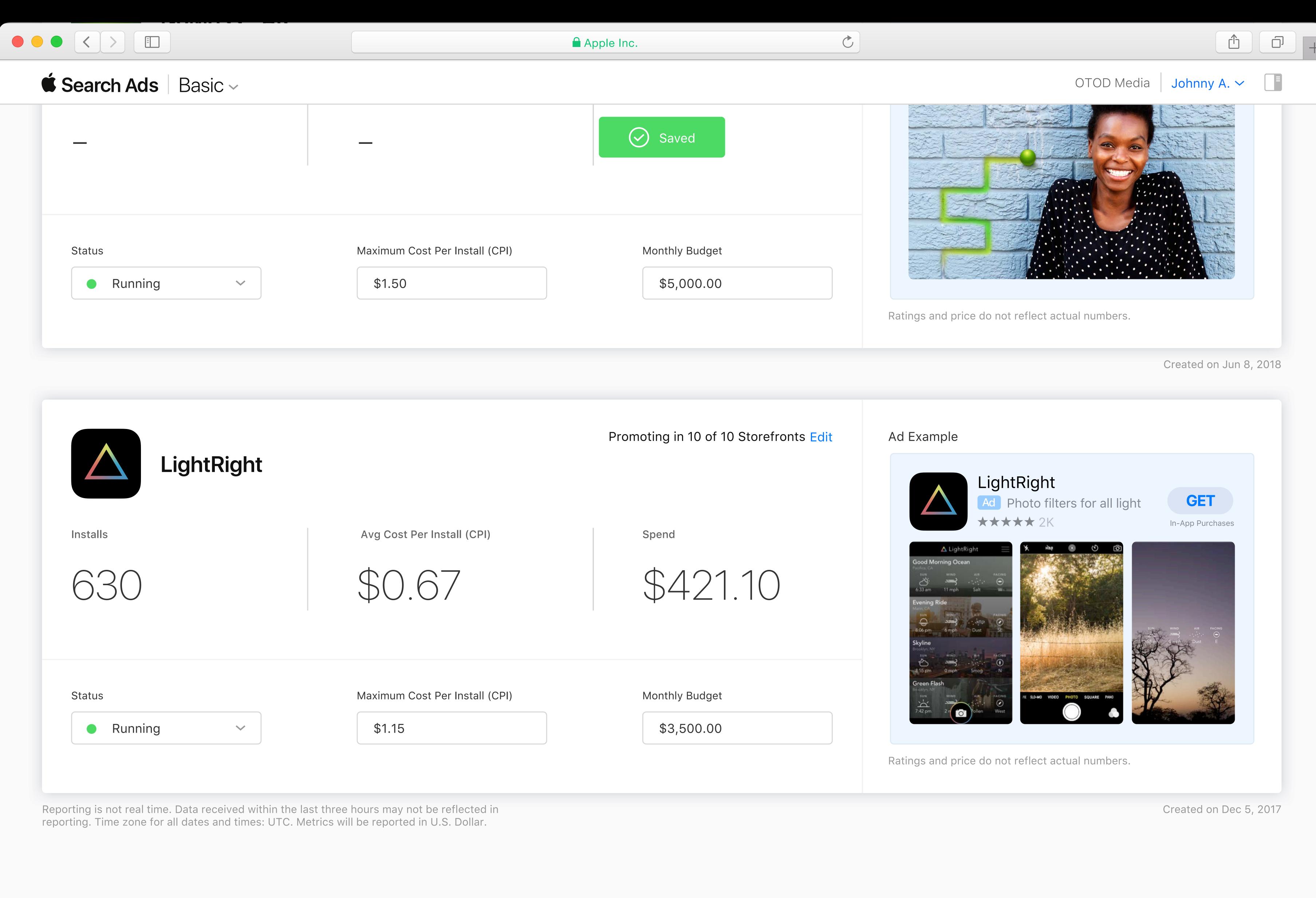


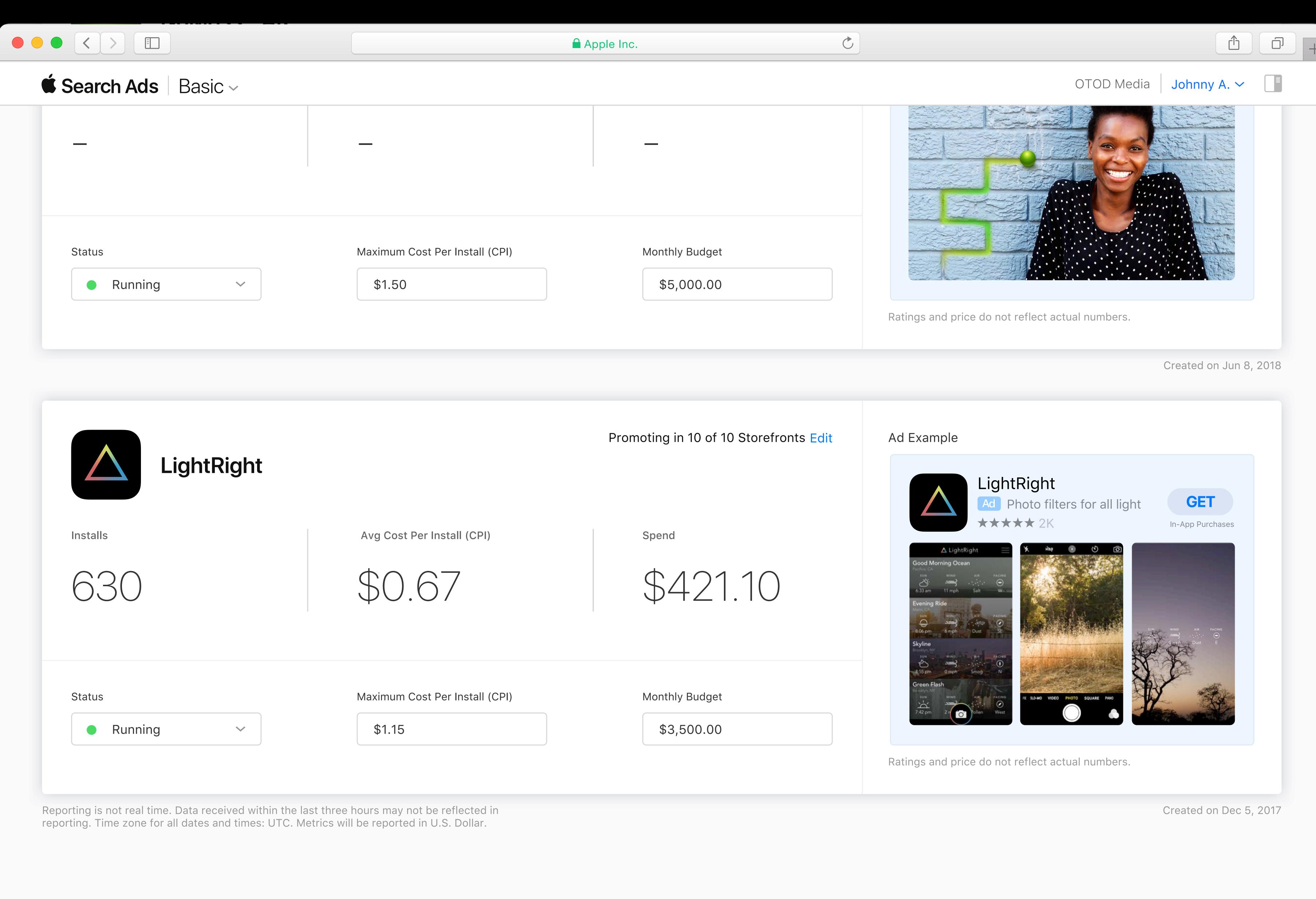






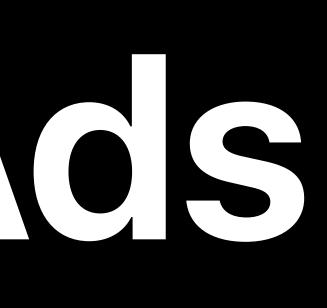




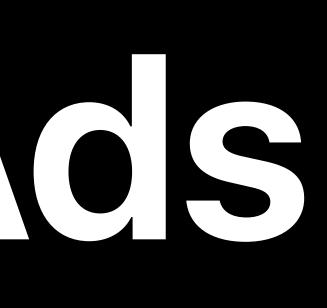


# Search Ads Basic

# Search Ads



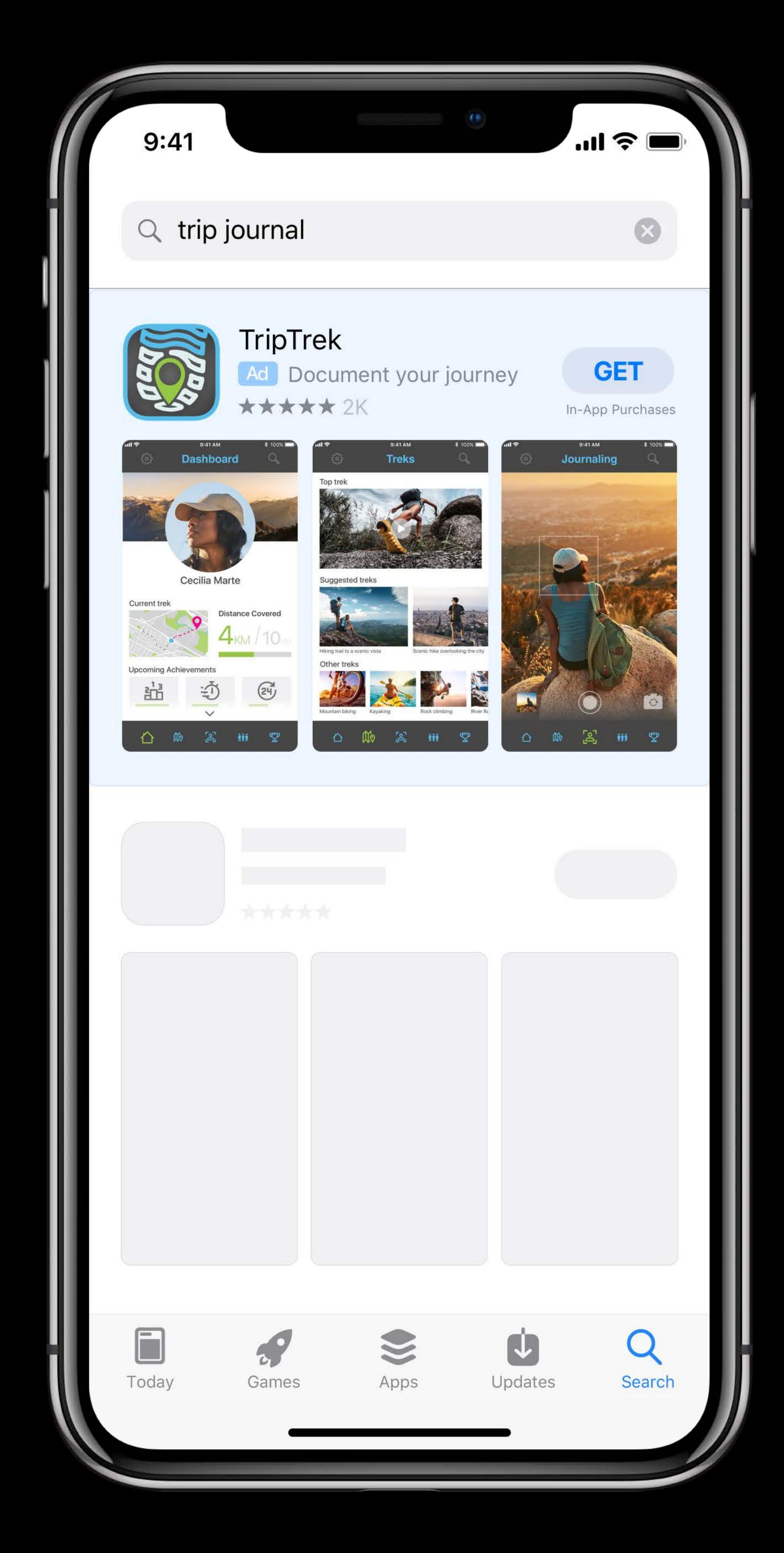
# Search Ads

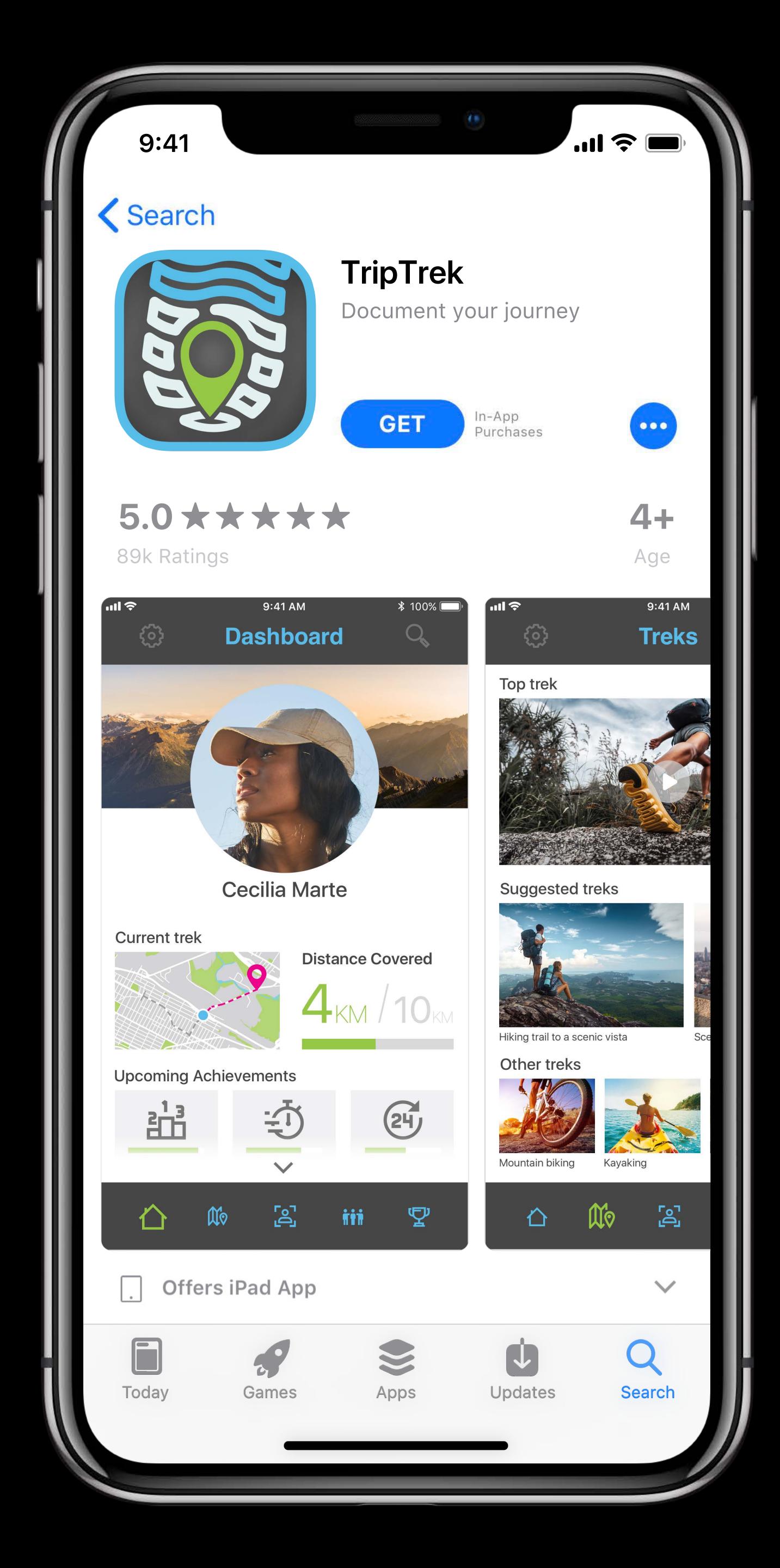


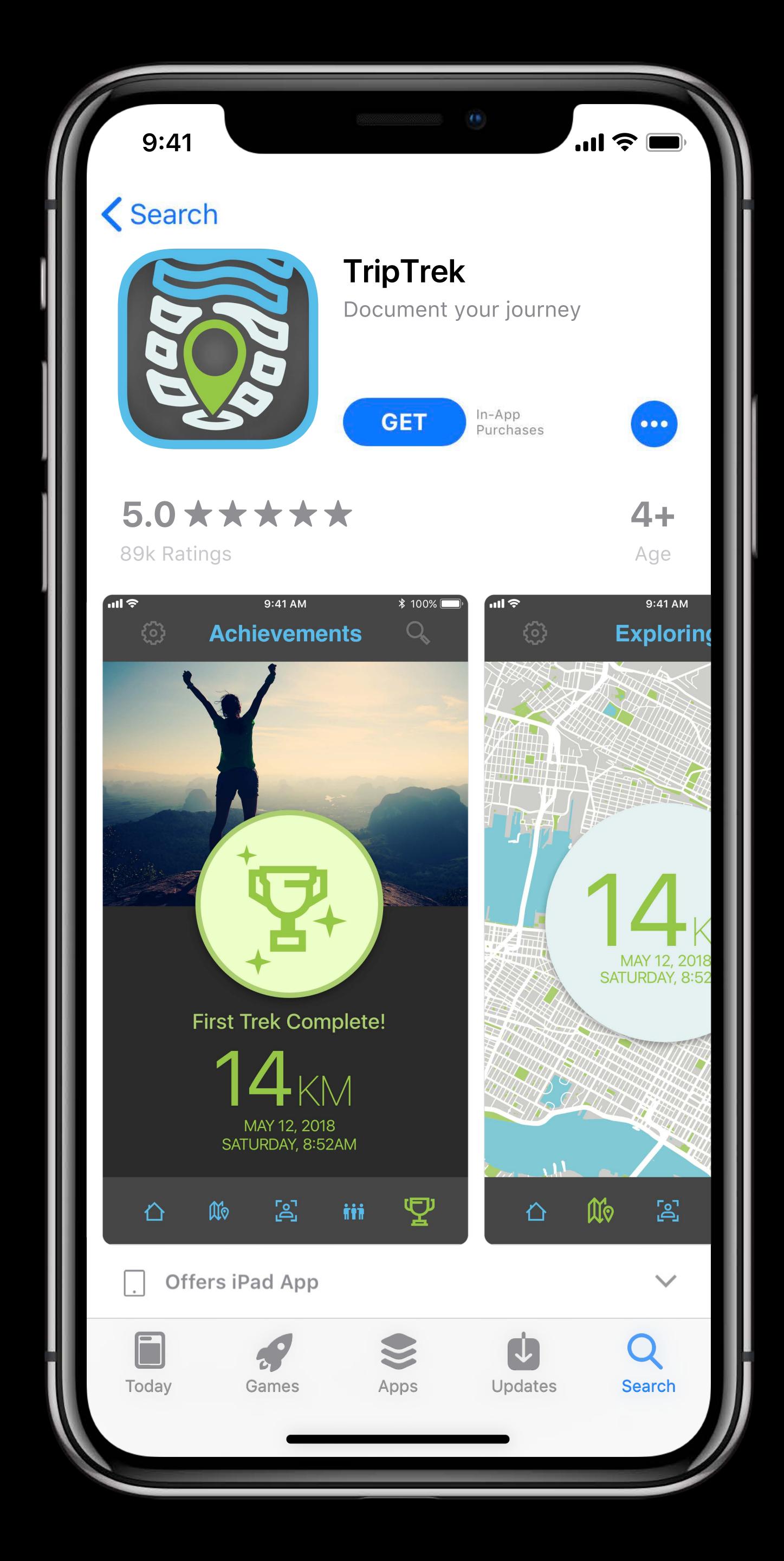
Search Ads Advanced

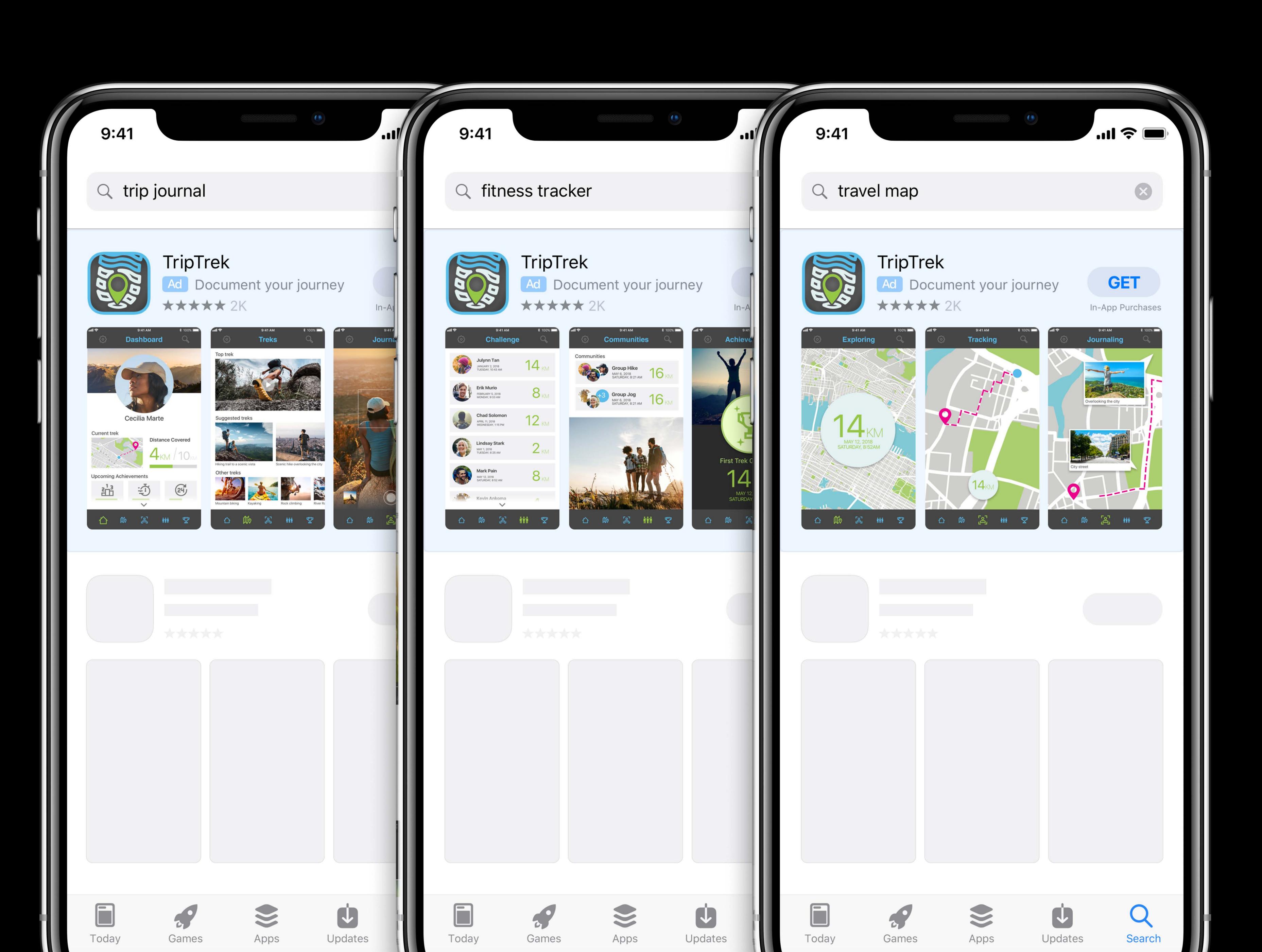


## Creative Sets



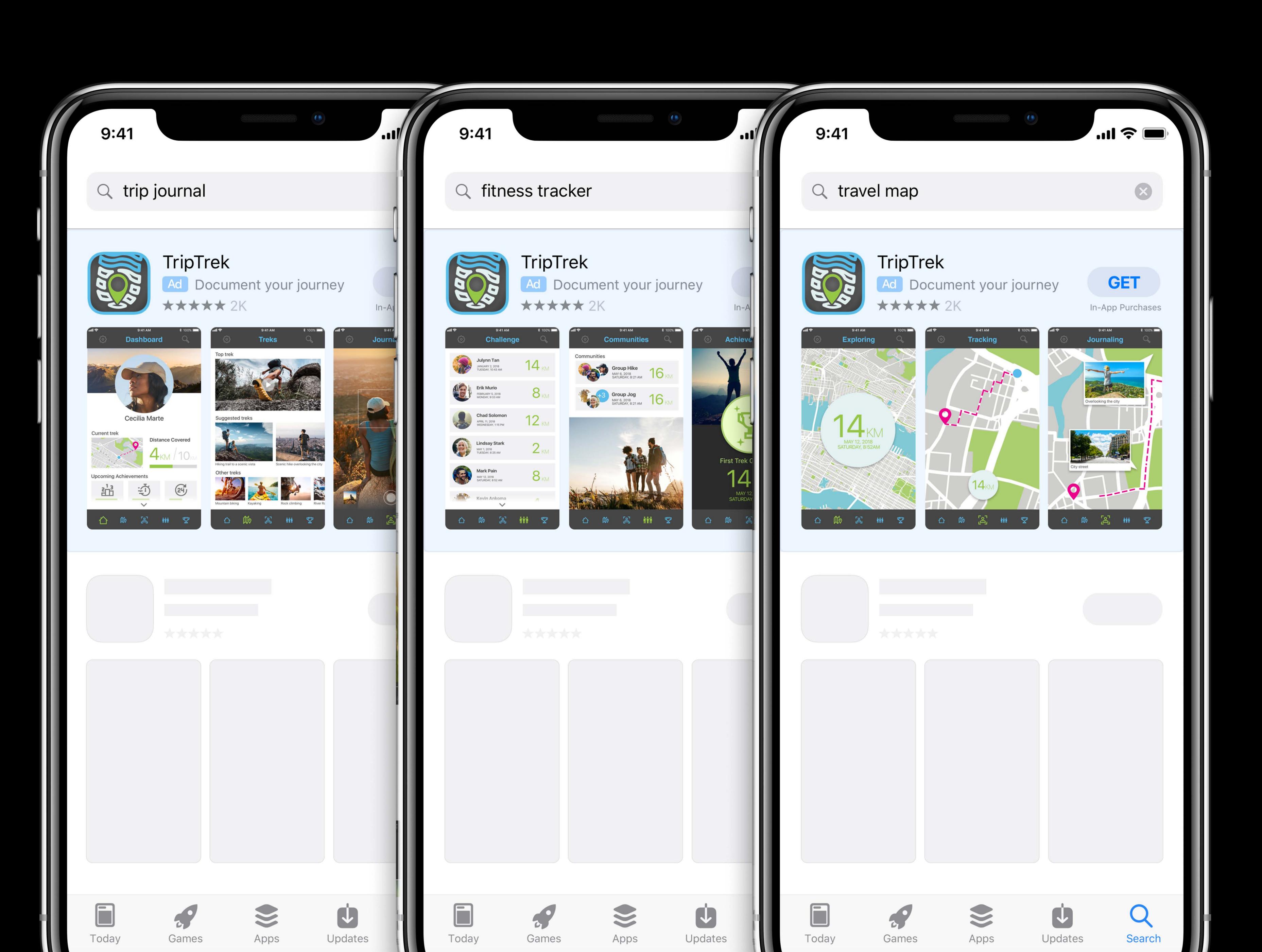


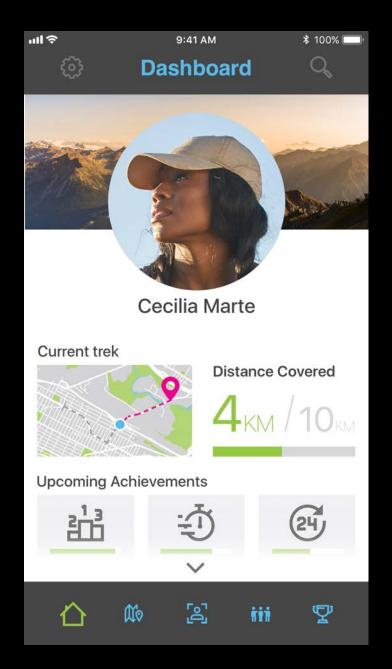


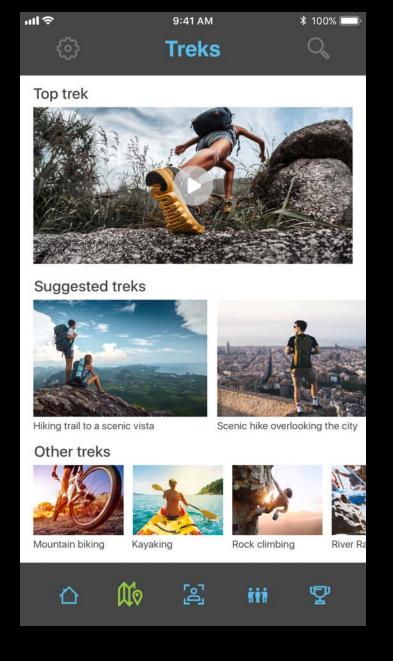


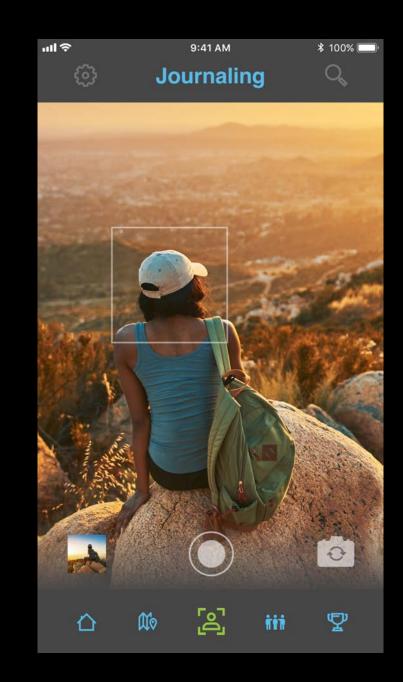
## Demo Creative Sets

### Carol Hsu, Advertising Platforms







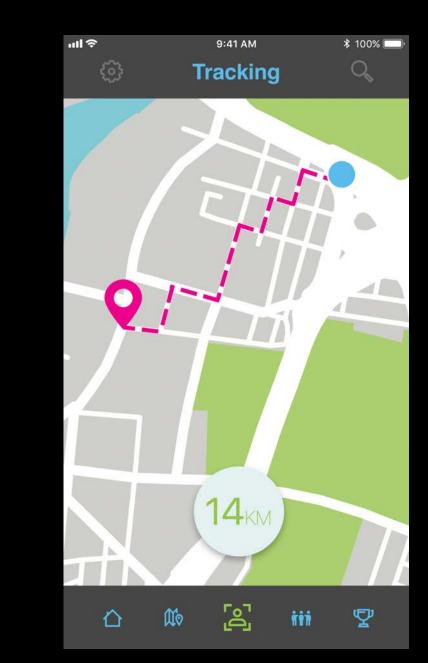


ul 🗢	9:41 AM	≵ 100% 🗔
ŝ	Challenge	
	Julynn Tan JANUARY 2, 2018 TUESDAY, 10:43 AM	<b>14</b> KM
	Erik Murio FEBRUARY 5, 2018 MONDAY, 9:33 AM	<b>8</b> KM
	Chad Solomon APRIL 11, 2018 WEDNESDAY, 1:15 PM	<b>12</b> KM
	Lindsay Stark MAY 1, 2018 TUESDAY, 6:25 AM	<b>2</b> км
	Mark Pain MAY 12, 2018 SATURDAY, 8:52 AM	<b>8</b> KM
1	Kevin Ankoma	л
	to [2]	<b>ii</b>



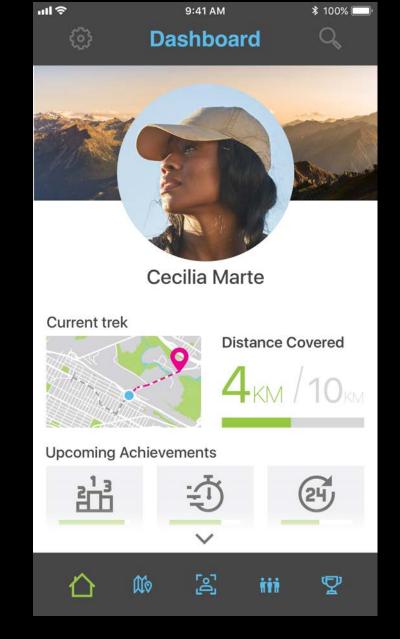


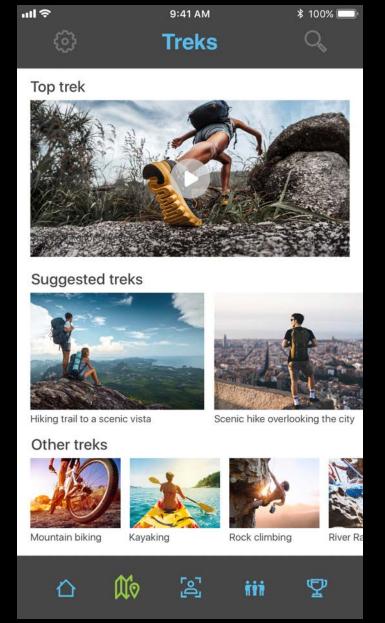






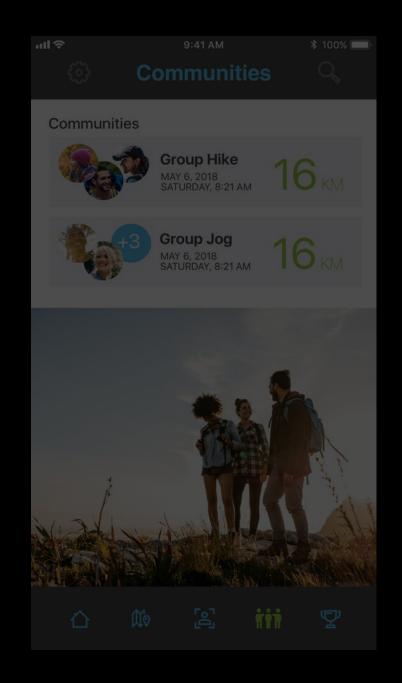
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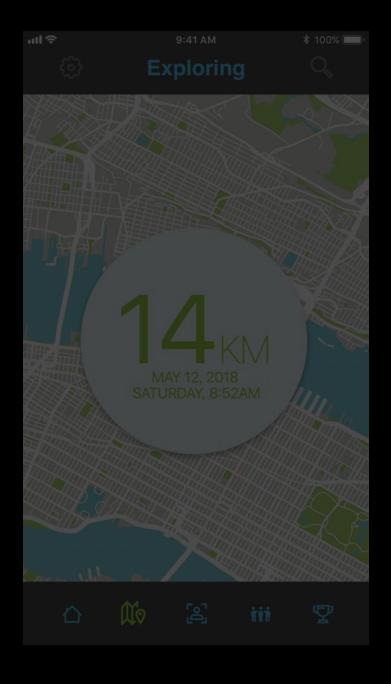


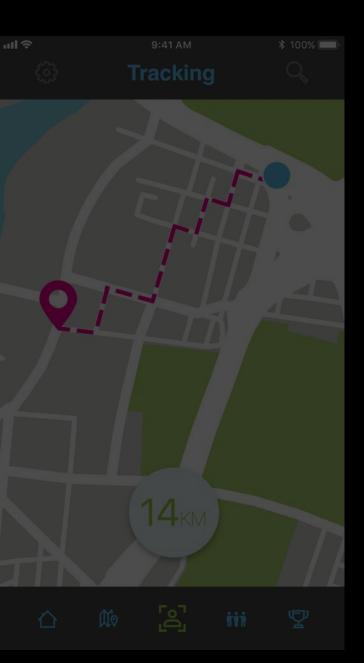


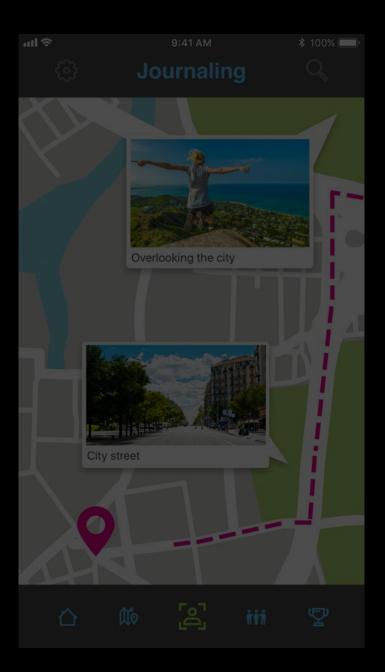
Challenge	
<b>Julynn Tan</b> JANUARY 2, 2018 TUESDAY, 10:43 AM	<b>14</b> KM
Erik Murio FEBRUARY 5, 2018 MONDAY, 9:33 AM	
Chad Solomon APRIL 11, 2018 WEDNESDAY, 1:15 PM	
Lindsay Stark MAY 1, 2018 TUESDAY, 6:25 AM	
Mark Pain MAY 12, 2018 SATURDAY, 8:52 AM	
Kevin Ankoma	л
	iii 😨

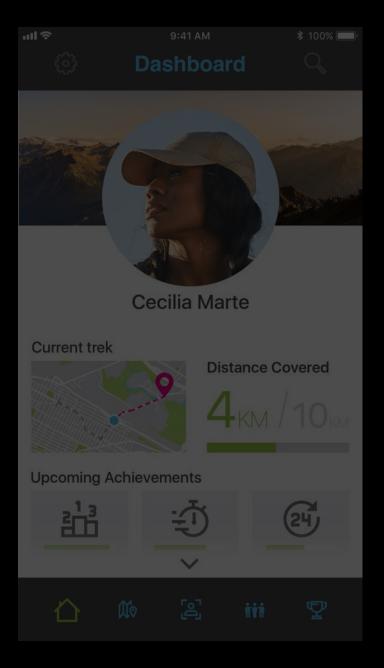


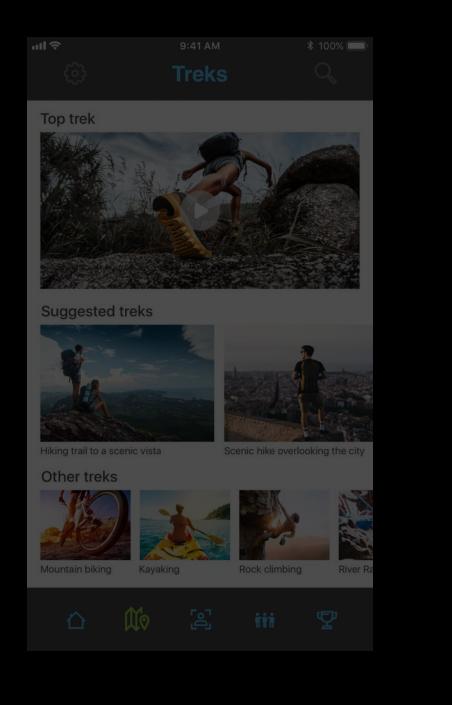


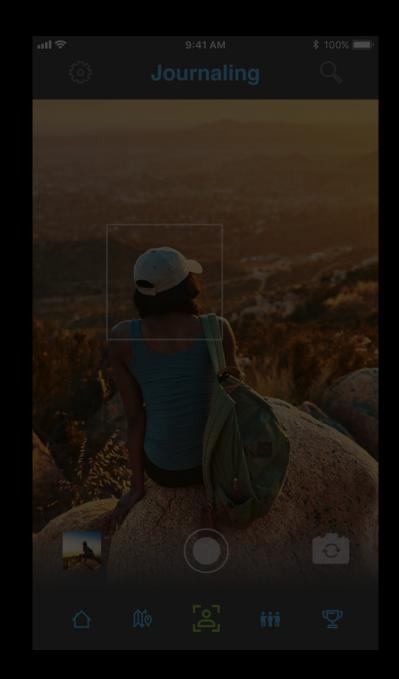










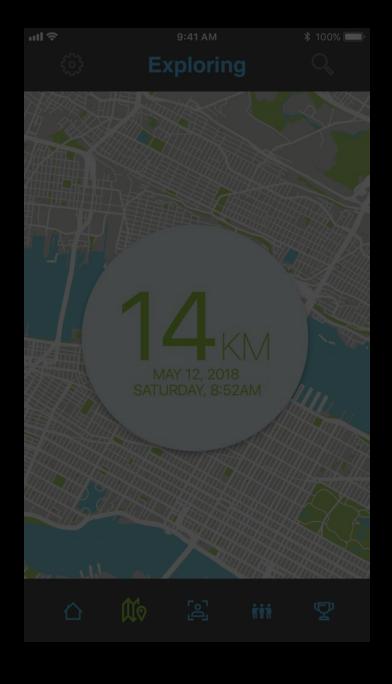


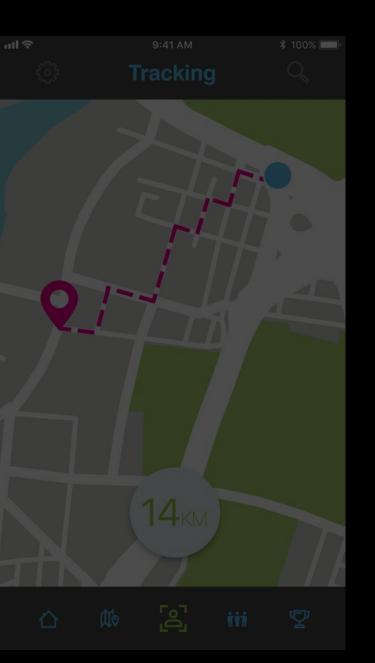
ul ô	9:41 AM	≵ 100% 🥅
හ	Challenge	
	<b>Julynn Tan</b> JANUARY 2, 2018 TUESDAY, 10:43 AM	<b>14</b> KM
	Erik Murio February 5, 2018 Monday, 9:33 AM	<b>8</b> KM
	Chad Solomon APRIL 11, 2018 WEDNESDAY, 1:15 PM	<b>12</b> KM
	Lindsay Stark MAY 1, 2018 TUESDAY, 6:25 AM	<b>2</b> км
	Mark Pain MAY 12, 2018 SATURDAY, 8:52 AM	<b>8</b> KM
1	Kevin Ankoma	л
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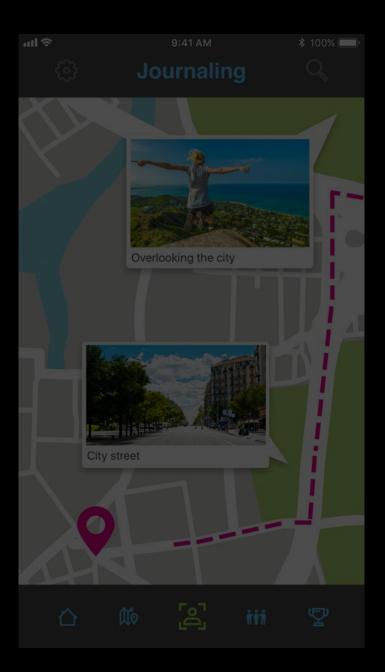


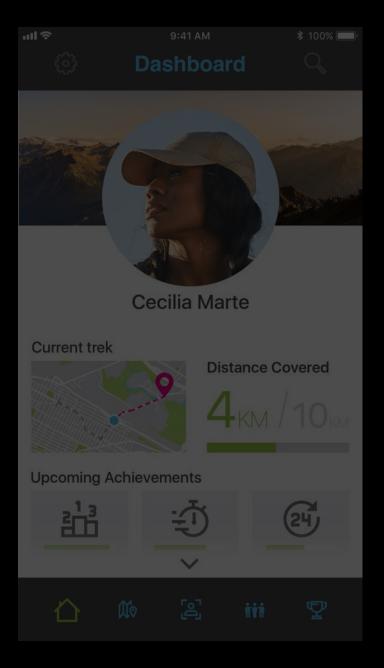
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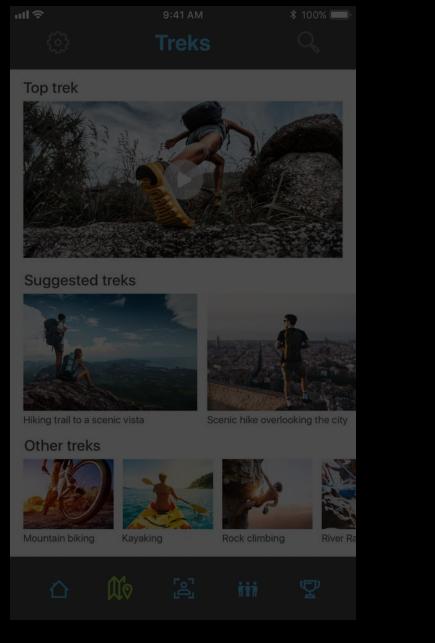


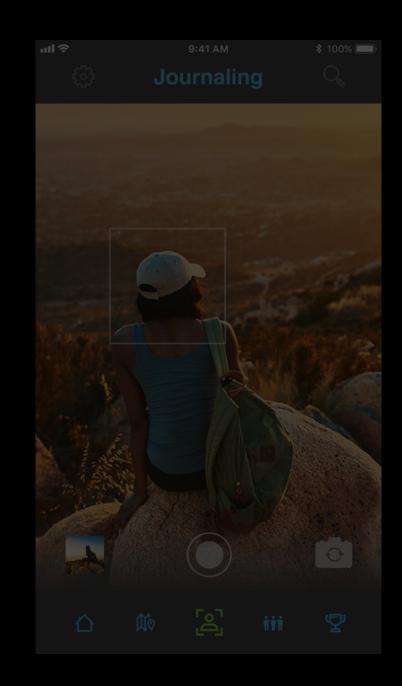




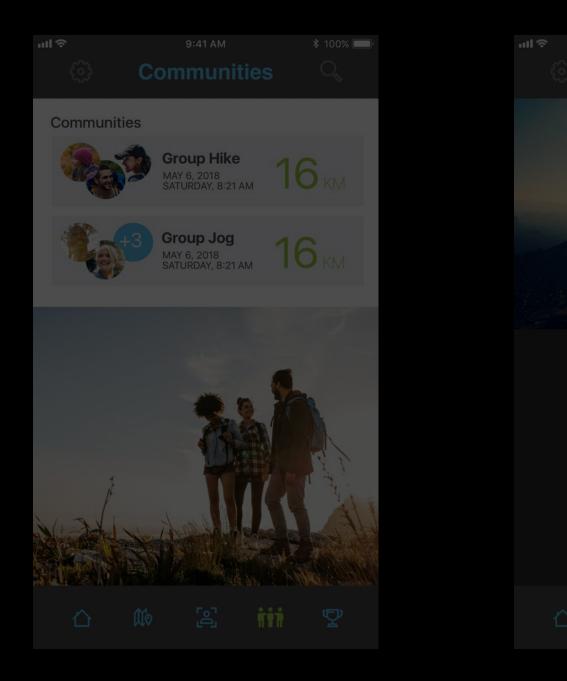




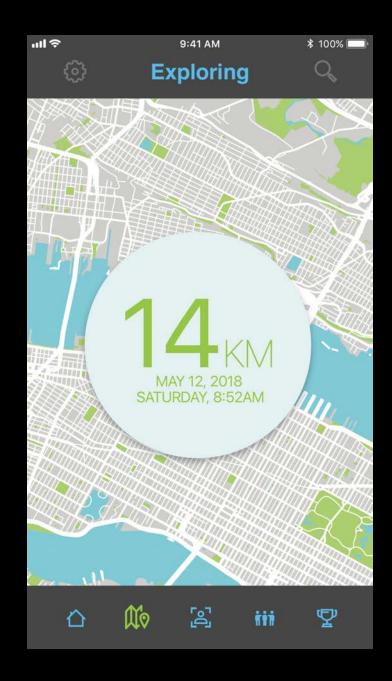




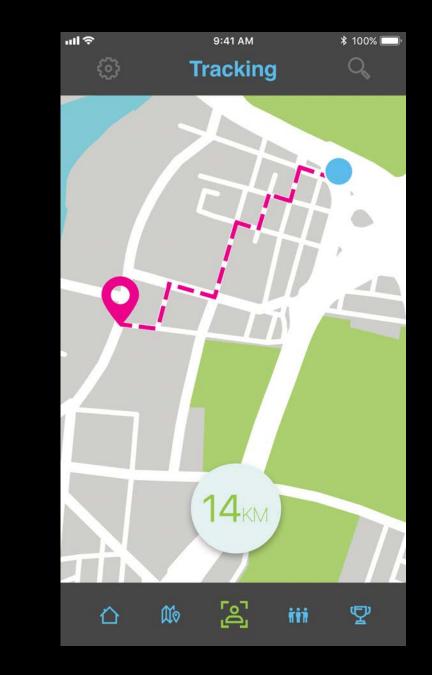
Challenge	
<b>Julynn Tan</b> JANUARY 2, 2018 TUESDAY, 10:43 AM	
Erik Murio FEBRUARY 5, 2018 MONDAY, 9:33 AM	
Chad Solomon APRIL 11, 2018 WEDNESDAY, 1:15 PM	
Lindsay Stark MAY 1, 2018 TUESDAY, 6:25 AM	
Mark Pain MAY 12, 2018 SATURDAY, 8:52 AM	
Kevin Ankoma	- 1
	ii 🕈

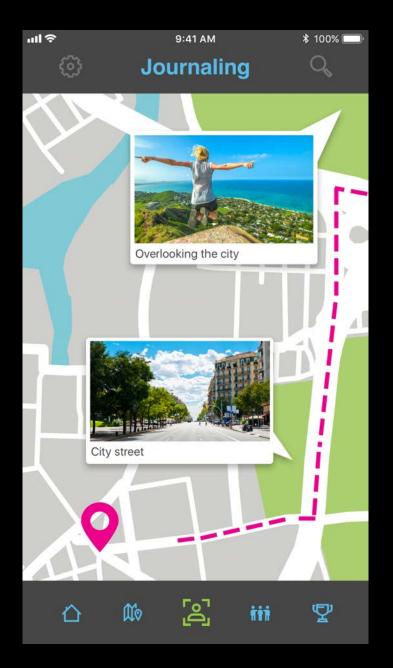


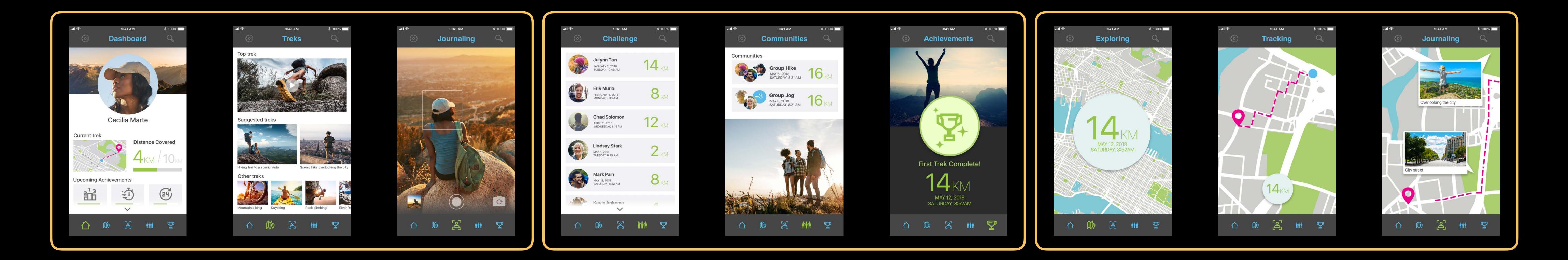




## MAPPING







### DEFAULT

### FITNESS

### MAPPING

## **Creative Sets**

App Store approved More ad variations Machine learning optimized





## New markets New Creative Sets

## More Information https://developer.apple.com/wwdc18/304 https://searchads.apple.com

